

**TRI-CITY HEALTHCARE DISTRICT
AGENDA FOR A REGULAR MEETING
OF THE FINANCE, OPERATION AND PLANNING COMMITTEE
June 21, 2016
12:30-3:30
Assembly Room 2
Tri-City Medical Center
4002 Vista Way, Oceanside, CA 92056**

The Committee may make recommendations on any of the items listed below, unless the item is specifically labeled "Informational Only"

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
1.	Call to Order	1 min.	Chair
2.	Approval of Agenda	2 min.	Chair
3.	Public Comments-Announcement Comments may be made at this time by members of the public on any item on the Agenda before the Committee's consideration of the item or on any matter within the jurisdiction of the Committee. NOTE: During the Committee's consideration of any Agenda item, members of the public also have the right to address the Committee at that time regarding that item.	2 min.	Chair
4.	Ratification of minutes – May 17, 2016	2 min.	Standard
5.	Old Business-(All items for Discussion or possible Action)		
	a) Physician Agreement for NICU Medical Director • Hamid Movahhedian, M.D. (revision)	5 min.	Mary Diamond
	b) NICU & Unassigned Delivery Coverage Physician Agreement • Hamid Movahhedian, M.D. & North County Neonatology Specialists (revision)	5 min.	Mary Diamond
6.	New Business-(All Items for Discussion or possible Action)		
	a) Proposal for Commercial Insurance • BB&T Insurance Services	10 min.	Ray Rivas
	b) Proposal to Retrofit Existing Plumbing with Water Saving Devices • Water Saver Solutions, Inc.	10 min.	Chris Miechowski
	c) Proposal to Rebuild Men's & Women's ADA Shower Stalls to Code – Wellness Center • McCoy Design & Construction, Inc.	10 min.	Chris Miechowski
	d) Proposal for VigiLanz	10 min.	Tori Hong / Lisa Mattia
	e) Physician Agreement for Inpatient BHU Medical Director • Manish Sheth, MD	10 min.	Sharon Schultz

NOTE: This meeting is also called and noticed as a meeting of the Board, but shall be conducted as an Administrative and Finance Committee meeting. Members of the Board who are not members of the Committee may attend the entire meeting, but shall not otherwise directly participate or vote on any item. The Committee shall take no final actions, but may make recommendations to be considered at a future meeting of the Board as to any item on the agenda, including information items. All public documents provided to the committee or Board for this meeting including materials related to an item on this agenda and submitted to the Board of Directors within 72 hours prior to this meeting may be reviewed at the District Offices located at 4002 Vista Way, Oceanside, CA 92056 in the Clerk's Office during normal business hours.

Note: If you have a disability, please notify us at 760-940-7323 at least 48 hours prior to the meeting so that we may provide reasonable accommodations.

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
	f) Physician Agreement for Crisis Stabilization Unit (CSU) Medical Director <ul style="list-style-type: none"> Manish Sheth, MD 	10 min.	Sharon Schultz
	g) Medical Director Agreement – ICU <ul style="list-style-type: none"> Mark Yamanaka, MD 	10 min.	Mary Diamond
	h) Physician Agreement for ED-On Call Coverage <ul style="list-style-type: none"> Orthopedic Surgery Spine - Orthopedic Psychiatry OB/GYN Neurosurgery-Spine 	15 min.	Sherry Miller
	i) Physician Agreement for ED On-Call Coverage-Psychiatry <ul style="list-style-type: none"> Kimberly Charlton, MD Mohammed Ahmed, MD 	10 min.	Sherry Miller
	j) Medical Director Agreement - Pulmonary Rehab <ul style="list-style-type: none"> Frank Corona, MD 	10 min.	Amy Waldrop
	k) IT Physician Liaison <ul style="list-style-type: none"> Scott Worman, MD 	10 min.	Dan Martinez
	l) Cerner Millennium 2015 EMR Upgrade Proposal	10 min.	Dan Martinez
PULLED	m) Vista Community Clinic Service Agreement (PRIME)	10 min.	Sharon Schultz
	n) Cardiovascular Health Institute: <ul style="list-style-type: none"> Co-Management Agreement Medical Directorship Agreements Operations Committee Agreements Quality Committee Agreements 	10 min.	Jeremy Raimo / Wayne Knight
	o) Neuroscience Institute: <ul style="list-style-type: none"> Medical Directorship Agreements Operations Committee Agreements Quality Committee Agreements 	10 min.	Jeremy Raimo / Wayne Knight
	p) Orthopedic Institute: <ul style="list-style-type: none"> Medical Directorship Agreements Operations Committee Agreements Quality Committee Agreements 	10 min.	Jeremy Raimo / Wayne Knight
	q) Financials	10 min.	Ray Rivas
	r) Work Plan – Information Only <ul style="list-style-type: none"> Physician Recruitment Tracking (annual) Dashboard (monthly) 	10 min.	Jeremy Raimo Ray Rivas
7.	Comments by committee members	2 min.	Chair
8.	Date of next meeting: July 19, 2016	2 min.	Chair

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	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
9.	Community Member Openings: (none)	2 min.	Chair
10.	Adjournment		
	Total Budget Time for Meeting	3 hr. 28 min.	

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Tri-City Medical Center
Finance, Operations and Planning Committee Minutes
May 17, 2016

Members Present	Director James Dagostino, Director Cyril Kellett, Director Julie Nygaard, Dr. Marcus Contardo, Dr. Frank Corona, Carlo Marcuzzi, Steve Harrington, Wayne Lingenfelter, Tim Keane
Non-Voting Members Present:	Ray Rivas, Acting CFO, Kapua Conley, COO, Wayne Knight, Chief Strategy Officer
Others Present	David Bennett, Tom Moore, Sherry Miller, Glen Newhart, Jane Dunmeyer, Joni Penix, Chris Miechowski, Sharon Schultz, Katie Presnall, Jeremy Raimo, Kathy Topp, Mary Diamond, Charlene Carty, Jody Root (Procopio), Barbara Hainsworth
Members Absent:	Steve Dietlin, Cheryle Bernard-Shaw, Dr. John Kroener, Kathleen Mendez

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
1. Call to order	Director Dagostino called the meeting to order at 12:33 pm.		
2. Approval of Agenda		<u>MOTION</u> It was moved by Dr. Contardo, Director Kellett seconded, and it was unanimously approved to accept the agenda of May 17, 2016.	Director Dagostino
3. Comments by members of the public on any item of interest to the public before committee's consideration of the item.	Director Dagostino read the paragraph regarding comments from members of the public.		
4. Ratification of minutes of April 19, 2016	Minutes were ratified.	Minutes were ratified. <u>MOTION</u> It was moved by Director Kellett, Director Nygaard seconded, that the minutes of April 19, 2016, are to be approved	

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
5. Old Business		without any modifications requested; Dr. Corona abstained.	
6. New Business			
a. Physician Agreement for NICU Medical Director <ul style="list-style-type: none"> • Hamid Movahhedian, M.D. 	Mary Diamond conveyed that this agreement was for a 3-year contract renewal at the same rates, for Dr. Movahhedian's medical directorship of the NICU. His duties to include attendance at meetings, collaboration and leadership with NICU nursing staff, as well as oversight of the Newborn Nursery and the High Risk Infant Follow-Up Clinic.	<u>MOTION</u> Dr. Contardo, Mr. Lingenfelter seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize Dr. Movahhedian as the NICU Medical Director, as well as provide oversight for the Newborn Nursery and High Risk Infant Follow up Clinic for a term of 36 months, beginning July 1, 2016 and ending June 30, 2019, at an annual cost not to exceed \$71,520, and a total cost for the term not to exceed \$214,560.	Mary Diamond
b. NICU & Unassigned Delivery Coverage Physician Agreement <ul style="list-style-type: none"> • Hamid Movahhedian, M.D. & North County Neonatology Specialists 	Mary Diamond explained that this agreement was for a 3-year contract renewal at the same rates for Dr. Movahhedian and North County Neonatology Specialists to provide 24/7 physician coverage for the Neonatal ICU, as well as provide coverage for infant care for unassigned deliveries.	<u>MOTION</u> Mr. Lingenfelter moved, Dr. Corona seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize North County Neonatology Specialists to provide NICU and unassigned delivery coverage for a term of 36 months, beginning July 1, 2016 and ending June 30, 2019, at an annual cost not to exceed \$91,200, and a total cost for the term not to exceed \$273,600.	Mary Diamond
c. Ice Chiller Compressor Replacement Proposal <ul style="list-style-type: none"> • Trane US, Inc.-dba Southern California 	Chris Miechowski stated that this proposal is for the replacement of the existing ice chiller compressor.	Director Kellett moved, Dr. Contardo seconded, and it was unanimously approved that the Finance, Operations	Chris Miechowski

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
Trane	He explained that the current ice chiller has a refrigerant leak, and that there are concerns that the chiller may fail during increased cooling demands. Should the current chiller fail, it would constitute an inability to fully cool the hospital during the warmer weather. Per policy, this proposal was put out for bid. The only response received was from Trane US, Inc., who is the manufacturer of the present unit.	and Planning Committee recommend that the TCHD Board of Directors authorize an agreement with Trane for replacement of ice chiller compressor for a maximum total cost of \$55,753.	
d. Craneware, Inc. Proposal	Joni Penix conveyed that this proposal was a renewal for billing software used to generate hospital bills. Also included in the proposal is the Bill Analyzer, which maintains claims history, reviews claims for billing issues and compliance. Proposal is for 60 months with no increase in year one, but would include a 2% increase for years 2-5. Purchase would include online reference tool (ORM).	Director Kellett moved, Dr. Contardo seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement with Craneware for a term of 60 months, beginning May 25, 2016 and ending May 24, 2021 for an annual cost year 1 \$69,175, year 2 \$73,109, year 3 \$75,659, year 4 \$78,209 year 5 \$80,759 and a total cost for the term not to exceed \$376,911.	Joni Penix
e. Physician Agreement for ED On-Call Coverage: • Cardiology-General	Director Dagostino stated that while each write-up document would be reviewed, all ED On-Call agreements would be covered by a single motion. Sherry Miller conveyed that this agreement was a renewal, with no rate increase.	Dr. Contardo moved, Dr. Corona seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize Cardiology-General physicians Oscar Matthew, MD, Mohammad Pashmforoush, MD, and Paul Sarkaria,	Sherry Miller / Kapua Conley

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
<ul style="list-style-type: none"> Cardiology-General & STEMI 	<p>Sherry Miller conveyed that this agreement was a renewal, with no rate increase.</p>	<p>MD as the Cardiology-General ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2016 and ending June 30, 2017, at a daily rate of \$200, for a total annual and term cost of \$73,000 for FY 2017.</p> <p>Dr. Contardo moved, Dr. Corona seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the Cardiology-General & STEMI physicians Kenneth Carr, MD, Karim El-Sherief, MD and David Spiegel, MD as the Cardiology-General ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2016 and ending June 30, 2017 at a daily rate of \$200-General for an annual cost of \$73,000, \$600-STEMI, for an annual cost of \$219,000, for a total annual and term cost of \$292,000 for FY 2017.</p>	
<ul style="list-style-type: none"> Cardiothoracic Surgery 	<p>Sherry Miller conveyed that this agreement was a renewal, with no rate increase.</p>	<p>Dr. Contardo moved, Dr. Corona seconded, and it was unanimously, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize Cardiothoracic Surgery physicians Theodore Folkerth, MD and Frederick Howden, MD, as the Cardiothoracic Surgery ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2016 and ending June 30, 2017, at daily</p>	

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
<ul style="list-style-type: none"> ENT (Ear, Nose & Throat) 	<p>Sherry Miller conveyed that this agreement was a renewal, and would include a rate increase.</p>	<p>rate of \$375 for an annual and term cost of \$136,875 for Cardiac, and a daily rate of \$375 daily for an annual and term cost of \$136,875 for Thoracic, for a total annual and term cost of \$273,750 for FY 2017.</p> <p>Dr. Contardo moved, Dr. Corona seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize ENT physicians Julie Berry, MD, Audrey Calzada, MD, Hernan Goldsztein, MD, Robert Jacobs, MD, Marc Lebovits, MD, Ritvik Mehta, MD, Bruce Reisman, MD, Ashish Wadhwa, MD as the ENT ED-Call Coverage Physicians for a term of 24 months, beginning July 1, 2016 and ending June 30, 2018 at a daily rate of \$450 Monday-Thursday and \$550 Friday-Sunday, for an annual cost of \$179,950 for FY 2017 and \$179,950 for FY 2018, for a total term cost of \$359,900.</p>	
<ul style="list-style-type: none"> General Surgery 	<p>Sherry Miller conveyed that this agreement was a renewal, with no rate increase.</p>	<p>Dr. Contardo moved, Dr. Corona seconded, seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the above General Surgery physicians as the General Surgery ED-Call Coverage Physician for a term of 24 months, beginning July 1, 2016 and ending June 30, 2018 at a daily</p>	

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
<ul style="list-style-type: none"> • Oral/Max Surgery 	<p>Sherry Miller conveyed that this agreement was a renewal, with no rate increase.</p>	<p>for a total term cost of \$628,200.</p> <p>Dr. Contardo moved, Dr. Corona seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize physician Brian Mudd, DDS, as the Oral/Max Surgery ED-Call Coverage Physician for a term of 12 months, beginning July 1, 2016 and ending June 30, 2017 at a daily rate of \$350, for an annual and term cost of \$127,750 for FY 2017.</p>	
<ul style="list-style-type: none"> • Urology Surgery 	<p>Sherry Miller conveyed that this agreement was a renewal, with no rate increase.</p>	<p>Dr. Contardo moved, Dr. Corona seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize Urology physicians Bradley Frasier, MD, Michael Guerena, MD, Jason Phillips, MD, Caroline Vilchis (Colangelo), MD, Arthur Warshawsky, MD as the Urology ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2016 and ending June 30, 2017 at a daily rate of \$350, for an annual and term cost of \$127,750 for FY 2017.</p>	
<ul style="list-style-type: none"> • Vascular Surgery 	<p>Sherry Miller conveyed that this agreement was a renewal, and includes a rate increase.</p>	<p>Dr. Contardo moved, Dr. Corona seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors</p>	

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
f. Registry & Traveler Agreement	<p>Kathy Topp explained that this agreement is for the annual spend for registry and traveler contracts. The costs vary due to the availability of providers at the time of need, and are dependent on volume demands and staff vacancies. She further stated that demand is at a premium for supplemental staff, with increased rates both nationally and locally. She also conveyed that a reduction in registry and traveler costs for FY 2017 is projected, as additional core staff are hired and new grad training programs are conducted.</p> <p>Significant discussion ensued.</p>	<p>authorize Vascular physicians Andrew Deemer, MD and Mohammed Jamshidi-Nezhad, DO as the Vascular Surgery ED-Call Coverage Physicians for a term of 36 months, beginning July 1, 2016 and ending June 30, 2019 at a daily rate of \$650, for an annual cost of \$237,250, and a total cost for the term of \$711,750.</p> <p>Director Kellett moved, Dr. Contardo seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement with Registry vendors, with flexibility to add or delete Agencies, for supplemental staffing for nursing and Allied Health for a term of 3 years, beginning July 1, 2016 and ending June 30, 2019 for an annual cost not to exceed \$5.5m and a total cost for the term of \$16.5m.</p>	Kathy Topp
<p>g. Professional Services Agreement</p> <ul style="list-style-type: none"> Sharon Slowik, M.D. 	<p>Jeremy Raimo conveyed that this 13 month professional services agreement would be with Dr. Sharon Slowik to provide laser and aesthetic services at Tri-City Primary Care.</p> <p>Significant discussion ensued.</p>	<p>Dr. Corona moved, Director Nygaard seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors find it in the best interests of the public health of the communities served by the District to engage Dr. Sharon Slowik for the provision of Laser and Aesthetic</p>	Jeremy Raimo

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible																		
<p>h. Purchase & Installation of Brainlab "Curve" Mobile Navigation System Proposal</p>	<p>Jeremy Raimo explained that this proposal was for the one-time purchase, installation, instrumentation & training for the Brainlab Curve navigation system, slated for use in neurosurgery and ENT surgical services. He stated that the current Kolibri system would reach its end of life in June, and would no longer be supported by the vendor. In addition, he gave a brief PowerPoint presentation detailing the features of the Brainlab Curve, and noted that the replacement of this item is on the list of approved capital equipment items for purchase in FY 2016.</p> <p>Significant discussion ensued.</p>	<p>services for a 13-month term, beginning June 1, 2016 and ending June 30, 2017, at the amount not to exceed 40% of gross collections.</p> <p>Dr. Contardo moved, Director Kellett seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement with Brainlab, Inc. for purchase of capital equipment item Brainlab "Curve" Mobile Navigation System (Cranial and ENT with microscope integration) for a one-time total purchase and installation cost not to exceed \$367,019.</p>	<p>Jeremy Raimo</p>																		
<p>i. Financials</p>	<p>Ray Rivas presented the financials ending April 30, 2016 (dollars in thousands)</p> <table border="0"> <tr> <td colspan="2">Fiscal Year to Date</td> </tr> <tr> <td>Operating Revenue</td> <td>\$ 278,810</td> </tr> <tr> <td>Operating Expense</td> <td>\$ 281,567</td> </tr> <tr> <td>EBITDA</td> <td>\$ 11,782</td> </tr> <tr> <td>EBITDA Excl. Settlement</td> <td>\$ 13,860</td> </tr> <tr> <td>EROE</td> <td>\$ (165)</td> </tr> <tr> <td>EROE Excl. Settlement</td> <td>\$ 1,913</td> </tr> <tr> <td>TCMC – Key Indicators – FYTD</td> <td></td> </tr> <tr> <td>Avg. Daily Census</td> <td>193</td> </tr> </table>	Fiscal Year to Date		Operating Revenue	\$ 278,810	Operating Expense	\$ 281,567	EBITDA	\$ 11,782	EBITDA Excl. Settlement	\$ 13,860	EROE	\$ (165)	EROE Excl. Settlement	\$ 1,913	TCMC – Key Indicators – FYTD		Avg. Daily Census	193		<p>Ray Rivas</p>
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Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
	<p>Adjusted Patient Days 94,831</p> <p>Surgery Cases 5,363</p> <p>Deliveries 2,157</p> <p>ED Visits 55,009</p> <p>TCHD – Financial Summary –</p> <p>Current Month</p> <p>Operating Revenue \$ 29,306</p> <p>Operating Expense \$ 29,521</p> <p>EBITDA \$ 1,530</p> <p>EROE \$ 331</p> <p>TCMC – Key Indicators – Current Month</p> <p>Avg. Daily Census 201</p> <p>Adjusted Patient Days 9,661</p> <p>Surgery Cases 550</p> <p>Deliveries 189</p> <p>ED Visits 5,182</p> <p>Net Patient A/R & Days in Net A/R</p> <p>By Fiscal Year</p> <p>FY Avg. Net Patient A/R \$ 41.8</p> <p>(in millions)</p> <p>FY Avg. Days in Net A/R 48.0</p> <p>Graphs:</p> <ul style="list-style-type: none"> • TCMC-Net Days in Patient Accounts Receivable • TCMC-Average Daily Census, (Total Hospital Excluding Newborns) • TCMC-Adjusted Patient Days • TCMC-Emergency Department Visits • TCMC-Acute Average Length of Stay 		

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
<ul style="list-style-type: none"> • TCHD-EBITDA and EROE, Quarterly 	<p>Director Dagostino reported that these agenda items were for review only, but Committee members were welcome to ask questions.</p>		Chairman
<ul style="list-style-type: none"> • Medical Director, Surgery <i>(deferred from April FOP meeting)</i> 	<p>Mary Diamond provided a brief PowerPoint presentation detailing the percentage of cases starting on time, the total block utilization percentages by month during prime time hours and the monthly average turnover & close/cut intervals through March 2016. She noted that while improvement has been slow, it is moving in an overall positive direction.</p>		Mary Diamond
<ul style="list-style-type: none"> • Wellness Center 	<p>In addition to the document included in the packet, David Bennett noted that he is considering some restructuring of the Wellness Center. Some discussion ensued and it was agreed that the next update for the Wellness Center would be in July 2016.</p>	<p>Barbara Hainsworth to modify the Work Plan</p>	David Bennett
<ul style="list-style-type: none"> • Aionex Bed Board / Throughput 	<p>In addition to the documents included in the packet, Kathy presented a PowerPoint slide which detailed the improving hospital-wide patient flow throughput.</p>		Kathy Topp

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
<ul style="list-style-type: none"> • Dashboard 	Significant discussion ensued.		Ray Rivas
7. Comments by Committee Members	<u>Dashboard:</u> No discussion	None	Chair
8. Date of next meeting	June 21, 2016		Chair
9. Community Openings (none)			
10. Adjournment	Meeting adjourned 2:08 pm		

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT FOR NICU MEDICAL DIRECTOR

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Hamid, Movahhedian, M.D.

Area of Service: NICU

Term of Agreement: 36 months, Beginning, July 1, 2016 – Ending, June 30, 2019

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Responsibilities:	Rate / Hour	Hours per Month Not to Exceed	Hours per Year	Monthly Cost	Annual Cost Not to Exceed	36 month (Term) Cost Not to Exceed
Medical Director	\$200	20	240	\$4,000	\$48,000	\$144,000
Oversight Newborn Nursery & HRIFC	\$149	20	240	\$2,980	\$35,760	\$107,280
Totals:				\$83,760	\$251,280	

Position Responsibilities:

- Medical Director duties, meetings, collaboration with NICU nursing staff and leadership
- Oversight of Newborn Nursery and High Risk Infant Follow up Clinic

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Mary Diamond, Sr. Director, Nursing - Surgical Services / Sharon Schultz, Chief Nurse Executive

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Movahhedian as the NICU Medical Director, as well as provide oversight for the Newborn Nursery and High Risk Infant Follow up Clinic for a term of 36 months, beginning July 1, 2016 and ending June 30, 2019, at an annual cost not to exceed \$83,760, and a total cost for the term not to exceed \$251,280.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
NICU & UNASSIGNED DELIVERY COVERAGE PHYSICIAN AGREEMENT

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Hamid, Movahhedian, M.D. & North County Neonatology Specialists

Area of Service: NICU

Term of Agreement: 36 months, Beginning, July 1, 2016 – Ending, June 30, 2019

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Responsibilities:	Average Monthly Cost	Annual Cost Not to Exceed	36 month (Term) Cost Not to Exceed
In-House On-Call Coverage Duties, 24/7, 365	\$19,771	\$237,250	\$711,750

Position Responsibilities:

- 24/7 Physician coverage for the Neonatal ICU
- Coverage for unassigned deliveries (infant care)

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Mary Diamond, Sr. Director, Nursing - Surgical Services / Sharon Schultz, Chief Nurse Executive

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize North County Neonatology Specialists to provide NICU coverage for a term of 36 months, beginning July 1, 2016 and ending June 30, 2019, at an annual cost not to exceed \$237,250, and a total cost for the term not to exceed \$711,750.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PROPOSAL FOR: Commercial Insurance

Type of Agreement		Medical Directors		Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Vendor Name: BB&T Insurance Services (BB&T)
Area of Service: Commercial Insurance Policies
Term of Agreement: Policy period commencing July 1, 2016

Description of Services/Supplies:

- Policy coverage for TCHD's general and process excess liability program, automobile coverage, property coverage, management liability program and privacy/cyber liability program.

Coverage	2016 Company	AM Best Rating	2015 Premiums	2016 Premiums	% Change
Umbrella (GL/PL \$20,000,000 with \$1,000,000 SIR)	CAP/Pro Assurance		\$566,552.50	*\$575,785.00	
Claims Post: 7/1/15	CAP		\$130,000.00	\$130,000.00	
Claims Pre: 7/1/15	Western Litigation		\$36,000.00	\$20,000.00	
			\$732,552.50	\$725,785.00	▼ 1.0%

Automobile	Philadelphia	A++ (Superior) XV	\$62,530.88	\$60,564.88	▼ 3.0%
Property	Travelers	A++ (Superior) XV	\$201,086.00	**\$202,130.00	▲ 0.5%
Cyber	AIG	A u (Excellent) XV	\$49,720.73	***\$55,000.00	▲ 11.0%
Directors & Officers / Employment Practices / Fiduciary Liability					
Tri-City Healthcare	AIG	A u (Excellent) XV	\$201,758.00	\$425,095.00	▲ 111.0%
Excess Side A - \$5mm x \$10mm	AIG	A u (Excellent) XV		\$110,000.00	0%
Cardiovascular Institute	AIG	A u (Excellent) XV	\$5,353.00	\$5,353.00	0%
Orthopedic Institute	AIG	A u (Excellent) XV	\$5,353.00	\$5,353.00	0%
Neuro Institute	AIG	A u (Excellent) XV	\$5,376.00	\$5,353.00	0%
Crime – 3 Year Term 2015/ 2018; Billed in Full 2015	Fidelity & Deposit Companies (Zurich)	A+ (Superior) XV	\$37,374.00	\$1,385.00 Added Volunteer Coverage	3-Yr. Term
Pollution – 2 Year Term 2015 / 2017 Billed in Full 2015	Steadfast Insurance	A+ (Superior) XV	\$38,782.56	\$0	2-Yr. Term
Student Accident	Axis	A+ (Superior) XV	\$2,170.28	\$2,115.54	▼ 3.0%
			\$1,342,056.95	\$1,598,134.42	▲ 19.0%

* 15% increase in exposures; flat rate for 2016

** We recommend obtaining a review from your insurance carrier during a scheduled engineering visit or, via a professional property appraiser.

*** There was a 6% increase in net revenues and an overall increase in the total number of files. Coverage would move to AIG for 2016

FINANCE, OPERATIONS & PLANNING COMMITTEE**DATE OF MEETING: June 21, 2016****PROPOSAL FOR: Commercial Insurance**

Document Submitted to Legal:		Yes	X	No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Ray Rivas, Acting Chief Financial Officer; Sharon Schultz, Chief Nurse Executive; Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the acceptance, placement and financing of the commercial insurance products recommended by BB&T for the policy period commencing July 1, 2016.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
Proposal to Retrofit Existing Plumbing with Water Saving Devices

Type of Agreement		Medical Directors		Panel	X	Other:
Status of Agreement	X	New Agreements		Renewal – New Rates		Renewal – Same Rates

Vendor's Name: Water Saver Solutions, Inc.

Area of Service: Tri City Medical Center

Term of Agreement: 12 months

Maximum Totals:

Cost Not to Exceed	Total Term Cost
\$48,285	\$48,285

Description of Services/Supplies:

- Last project out of 3 total projects to be performed to reduce water use in the hospital
- Water savings estimated at over 9 million gallons annually or 23% of all interior water use.
- With available rebates and with \$95,000 in annual utility costs savings the Return-On-Investment for the total project is 9 months.
- Water Saver Solutions, Inc. was the lowest responsive bidder on April 4, 2016.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Chris Miechowski, Director of Facilities / Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize an agreement with Water Saver Solutions, Inc. for Retrofitting of Existing Toilets and Urinals with Water Saving Devices at the Medical Center for a cost not to exceed \$48,285, and a total term cost of \$48,285.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
Proposal to Rebuild of Men's & Women's ADA Shower Stalls to Code - Wellness Center

Type of Agreement		Medical Directors		Panel	X	Other:
Status of Agreement	X	New Agreements		Renewal – New Rates		Renewal – Same Rates

Vendor's Name: McCoy Design & Construction, Inc.

Area of Service: Tri City Medical Center

Term of Agreement: 24 months

Maximum Totals:

Rebuild Proposal Expenses:	
Project Expense Budget	\$59,944.98
General Contractor Agreement	\$52,495.44
Total Project Cost:	\$112,440.42

Description of Services/Supplies:

- Current ADA Shower Stalls at the Wellness Center are not ADA Compliant; could present a potential risk for the district.
- TCHD engaged a Certified Access Specialist (CASp) to evaluate concern; recommended TCHD correct issue immediately.
- Construction plans already approved by the City of Carlsbad
- McCoy Design & Construction, Inc. was the lowest responsive bidder, as of May 27, 2016.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Chris Miechowski, Director of Facilities / Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize a Total Project Budget and an Agreement with McCoy Design & Construction, Inc. for Rebuild of Men's & Women's ADA Shower Stalls to Code at the Wellness Center, for a project budget of \$59,944.98, a general contractor agreement total of \$52,495.44, for a total project cost of \$112,440.42.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: JUNE 21, 2016
PROPOSAL FOR VIGILANZ

Type of Agreement		Medical Directors		Panel		Other:
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

Vendor’s Name: VigiLanz
Area of Service: Infection Control, Pharmacy and Quality
Term of Agreement: 36 months, Beginning, November 1, 2016 – Ending, October 31, 2019

Maximum Totals:

Annual Cost	Total Term Cost
\$118,138	\$ 354,414

Description of Services/Supplies:

Pharmacy Surveillance – VigiLanz automatically screens and monitors all patients based on our internal guidelines, helps conduct more thorough, continuous medication oversight to anticipate and prevent Adverse Drug Events (ADEs), increase clinical pharmacy productivity and improve patient care.

Antimicrobial Stewardship - VigiLanz helps improve antimicrobial stewardship through real-time drug dosing, exception-based tracking, customized guidance, national benchmarking and innovative solutions that go beyond published recommendations – helping control use of high-cost drugs and decrease antibiotic utilization.

Infection Prevention - Through automated, continuous surveillance, VigiLanz helps identify, control and prevent infections in real time; identify and investigate outbreaks and drug resistance patterns; provides you with prevention tools and significantly expedites the reporting of mandated conditions – including via our NHSN Direct interface.

Quality and Care Management - Helps advance care management and quality surveillance with real-time insights to better manage sepsis, achieve Core Measures, and strengthen compliance with medical and nursing guidelines to improve reimbursement and cost containment.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Tori Hong, Director, Pharmacy & Lisa Mattia, Infection Preventionist / Sharon Schultz, Chief Nurse Executive

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with VigiLanz for a term of 36 months, beginning November 1, 2016 and ending October 31, 2019 for an annual cost of \$118,138, and a total cost for the term of \$354,414.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for INPATIENT BHU MEDICAL DIRECTOR

Type of Agreement	X	Medical Director		Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates and Hours		Renewal – Same Rates

Physician's Name: Dr. Manish Sheth
Area of Service: Inpatient Behavioral Health Unit
Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$150	42	504	\$6,300	\$75,600	\$75,600

Position Responsibilities:

- Provide professional guidance and oversight for the Inpatient Behavioral Health Services Department, including Medical floor and Emergency Department Psychiatric consultation services;
- Provide supervision for the clinical operation of the Department and programs;
- Monitor bed utilization to less than or equal to a 5-6 day length of stay;
- Provide staff education to improve outcome of care;
- Resolve conflicts that are intra-departmental or inter-departmental in nature to ensure or improve timeliness of patient treatment and intervention;
- Ensure that services provided are in compliance with regulatory standards;
- Timely communication with primary care physicians and/or other community health resources;
- Utilization Review, Quality Improvement-actively participate in Hospitals and Medical Staff's utilization review, quality, performance improvement and risk programs;
- Respond to insurance authorization calls, doc-to-doc reviews, and appeals with guidance of BHU UR staff;
- Physician shall maintain time sheets of hours worked, and submit signed sheets at end of each month to Department Manager for review.

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Joy Melhado, Nurse Manager/ Sharon Schultz Chief Nurse Executive

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Manish Sheth as the Coverage Physician for a term of 12 months beginning, July 1, 2016 and ending, June 30, 2017. Not to exceed an average of 42 hours per month or 504 hours annually, at an hourly rate of \$150 for an annual cost of \$75,600 and a total cost for the term of \$75,600.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for the CRISIS STABILIZATION UNIT (CSU) MEDICAL DIRECTOR

Type of Agreement	X	Medical Director		Panel		Other:
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

Physician's Name: Dr. Manish Sheth
Area of Service: Crisis Stabilization Unit (CSU)
Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$150	25	300	\$5,000	\$45,000	\$45,000

Position Responsibilities:

- Provide professional guidance and oversight for the Crisis Stabilization Unit (CSU) Department Psychiatric consultation services
- Provide supervision for the clinical operation of the CSU Program
- Provide staff education to improve outcome of care
- Resolve conflicts that are intra-departmental or inter-departmental in nature to ensure or improve timeliness of patient treatment and intervention
- Ensure that services provided are in compliance with regulatory standards
- Timely communication with primary care physicians and/or other community health resources
- Utilization Review, Quality Improvement- actively participate in Hospitals and Medical Staff's utilization review, quality, performance improvement and risk programs
- Physician shall maintain time sheets of hours worked, and submit signed sheets at end of each month to Department Manager for review

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Joy Melhado, Nurse Manager/ Sharon Schultz Chief Nurse Executive

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Manish Sheth as the Coverage Physician for the Crisis Stabilization Unit, for a term of 12 months, beginning July 1, 2016 and ending, June 30, 2017. Not to exceed an average of 25 hours per month or 300 hours annually, at an hourly rate of \$150 for an annual cost of \$45,000 and a total cost for the term of \$45,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
Medical Director Agreement for ICU

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Mark Yamanaka, MD

Area of Service: ICU

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$175	20	240	\$3,500	\$42,000	\$42,000

Position Responsibilities:

- Provide clinical documentation
- Utilization review of program
- Evaluates and establishes policies and procedures and protocols for ICU
- Recommending, developing and implementing new services
- Facilitates effective communication
- Assist with interviewing new staff
- Assists in public education
- Attend Hospital meetings as requested

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Mary Diamond, Sr. Director, Nursing & Surgical Services / Sharon Schultz, Chief Nurse Executive

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Yamanaka as the Coverage Physician for the ICU for a term of 12 months beginning July 1, 2016 and ending June 30, 2017. Not to exceed an average of 20 hours per month or 240 hours annually, at an hourly rate of \$175 for an annual cost of \$42,000, and a total cost for the term of \$42,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Orthopedic Surgery

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician's Name: David Amory, MD; Christian Bentley, MD; David Daugherty, MD; Andrew Hartman, MD; Harish Hosalkar, MD; Serge Kaska MD; Andrew Cooperman, MD

Area of Service: Emergency Department On-Call: Orthopedic Surgery

Term of Agreement: 24 months, Beginning, July 1, 2016 – Ending, June 30, 2018

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
For entire Current ED On-Call Area of Service Coverage:

Rate/Day	Panel Days per Year	Panel Annual Cost
Monday-Friday: \$1,500	FY17: 365	\$564,300
Saturday-Sunday-Holidays: \$1,650	FY18: 365	\$564,300
	Total Cost:	\$1,128,600

Position Responsibilities:

- Provide 24/7 patient coverage for all Orthopedic Surgery specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff / Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Orthopedic physicians David Amory, MD; Christian Bentley, MD; David Daugherty, MD; Andrew Hartman, MD; Harish Hosalkar, MD ; Serge Kaska MD and Andrew Cooperman, MD as the Orthopedic Surgery ED-Call Coverage Physicians for a term of 24 months, beginning July 1, 2016 and ending June 30, 2018 at a daily rate of \$1,500 Monday-Friday and \$1,650 Saturday-Sunday and holidays that are not on the weekend, for an annual cost of \$564,300, and a total cost for the term of \$1,128,600.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Spine - Orthopedic

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician’s Name: Neville Alleyne, MD, David Amory, MD, Payam Moazzaz, MD, Lokesh S. Tantuwaya, MD

Area of Service: Emergency Department On-Call: Spine

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
For entire Current ED On-Call Area of Service Coverage:

Rate/Day	Panel Days per Year	Panel Annual Cost
\$400	FY17: 365	\$146,000
	Total Cost:	\$146,000

Position Responsibilities:

- Provide 24/7 patient coverage for all Spine specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff / Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the Spine physicians Neville Alleyne, MD, David Amory, MD, Payam Moazzaz, MD as the Spine ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2016 and ending June 30, 2017 at a daily rate of \$400 for an annual cost and total term cost of \$146,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE - PSYCHIATRY

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Names: Venugopal Depala, M.D., Mark Melden, M.D., Manish Sheth, M.D.

Area of Service: Emergency Department On-Call: Psychiatry

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
For entire Current ED On-Call Area of Service Coverage:

Rate/Day	Current Panel Days per Year	Current Panel Annual Cost
\$1,000	FY17: 365	\$365,000

Position Responsibilities:

- Provide 24/7 patient coverage for all Psychiatry specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff / Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Drs. Venugopal Depala, Mark Melden, Manish Sheth, as ED-Call Coverage Physicians for Psychiatry for a term of 12-months, beginning July 1, 2016 and ending June 30, 2017 at daily rate of \$1,000, for an annual cost of \$365,000 for FY 2017 for a total cost for the term of \$365,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – OB/GYN

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

Physician’s Names: Tina J. Dhillon-Ashley, MD

Term of Agreement: 24 months, Beginning, July 1, 2016 – Ending, June 30, 2018

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
 For entire Current ED On-Call Area of Service Coverage: OB/GYN -
 New physician to existing panel, no increase in expense

Position Responsibilities:

- Provide 24/7 patient coverage for OB/GYN specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff Services / Kapua Conley, Chief Operating Officer

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors add Tina J. Dhillon-Ashley, MD to the currently existing ED-Call Coverage panel for OB-GYN for a term of 24 months, beginning July 1, 2016 and ending June 30, 2018.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE - NEUROSURGERY/SPINE

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

Physician’s Names: Howard Tung, M.D.

Area of Service: Emergency Department On-Call: Neurosurgery and Spine

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
 For entire Current ED On-Call Area of Service Coverage: Neurosurgery/Spine -
 New physician to existing panel, no increase in expense

Position Responsibilities:

- Provide 24/7 patient coverage for all Neurosurgery and Spine specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Sherry Miller, Manager Medical Staff Services / Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors add Howard Tung, MD to the currently existing ED-Call Coverage Panel for Neurosurgery and Spine for a term of 12 months, beginning, July 1, 2016 and ending, June 30, 2017.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE - PSYCHIATRY

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

Physician’s Name: Kimberly Charlton, MD, Mohammed Ahmed, MD

Area of Service: Emergency Department On-Call: Psychiatry

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Maximum Totals: For entire Current ED On-Call Area of Service Coverage: Psychiatry
New physicians to existing panel, no increase in expense

Position Responsibilities:

- Provide 24/7 patient coverage for all Psychiatry specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff Services / Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors add Drs. Kimberly Charlton and Mohammed Ahmed to the currently existing ED On-Call Coverage Panel for Psychiatry for a term of 12 months, beginning July 1, 2016 and ending June 30, 2017.

**FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
MEDICAL DIRECTOR AGREEMENT - PULMONARY REHAB**

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Frank E. Corona, MD
dba Tri-City Pulmonary Medical Group, a Professional Corporation

Area of Service: Pulmonary Services Department

Term of Agreement: 24 months, Beginning, July 1, 2016 – Ending, June 30, 2018

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	24 month (Term) Cost
\$175	10	120	\$1,750	\$21,000	\$42,000

Position Responsibilities:

- Medical Director leadership support of the Pulmonary Rehabilitation service line.
- Medical Leadership oversight of the respiratory care department (Pulmonary Services) and the respiratory care practitioners.
- Review and make recommendations regarding clinical applications of respiratory care. Assistance in developing policies, procedures, clinical protocols, forms, reports and records by TCMC in connection with the department.
- Assistance with the provision and design of educational services to the respiratory care staff members.

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Amy Waldrop, Manager, Ops. Respiratory Therapy / Sharon Schultz Chief Nurse Executive/Sr. VP

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Frank E. Corona as the Pulmonary Rehab Medical Director for a renewal term of 24 months beginning July 1, 2016 and ending June 30, 2018. Not to exceed an average of 10 hours per month or 120 hours annually, at an hourly rate of \$175 for an annual cost of \$21,000, and a total cost for the term of \$42,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
PHYSICIAN AGREEMENT for I.T. PHYSICIAN LIAISON

Type of Agreement		Medical Directors		Panel	X	Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Dr. Scott Worman, I.T. Physician Liaison

Area of Service: Information Technology

Term of Agreement: 26 months, Beginning, July 1, 2016 – Ending, August 31, 2018

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	26 month (Term) Cost Not to Exceed
\$135	50	600	\$6,750	\$81,000	\$175,500

Position Responsibilities:

- Continued support for strategic physician initiatives within the Electronic Health Record, with emphasis on enhancing quality and increasing efficiency in operations, and facilitating effective communications with attending and referring physicians and the IT Department.
- Continue ongoing CPOE support and development of Physician Orders/Power Plans.
- Participation and guidance for Decision support metrics for Physicians.
- Support Strategic Initiatives for Research Projects related to Airstrip, Datamart, Dashboards, Analytics, Prime Grant and Quality.
- Work with IT Staff and Cerner on the Physician Optimization project.

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Daniel Martinez, Sr. VP, Information Technology / Kapua Conley, Chief Operating Officer

Motion:

We move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Scott Worman as the IT Physician Liaison, for 26 months beginning July 1, 2016, ending on August 31, 2018. Not to exceed an average of 50 hours per month or 600 hours annually, at an hourly rate of \$135 for an annual amount of \$81,000 and a total cost for the term of \$175,500.

**FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
Cerner Millennium 2015 EMR Upgrade Proposal**

Type of Agreement		Medical Directors		Panel	X	Other:
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

Vendor's Name: Cerner Corporation

Area of Service: Information Technology - Hospital Electronic Medical Record

Term of Agreement: 24 months, Beginning, August 1, 2016 – Ending, July 31, 2018

Maximum Totals:

Monthly Cost	Annual Cost	Total Term Cost
\$20,833.33	\$250,000	\$500,000

Description of Services/Supplies:

- Cerner Millennium upgrade to 2015 is required for TCMC to stay in compliance with the changing Meaningful Use and regulatory requirements. This is a six month project
- Cerner Millennium 2015 upgrade is a major base release for the Cerner EMR. This release includes innovations for Physician usability, Nursing improvements, Revenue Cycle, Compliance and other areas of priority for TCMC
- Cerner Millennium 2015 upgrade also includes a new look for Lab, Radiology, Pharmacy, Registration, and Scheduling solutions
- Cerner Millennium 2015 upgrade lays the future foundation for the Cerner EMR at TCMC

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No

Person responsible for oversight of agreement: Dan Martinez, Director, Information Technology / Kapua Conley, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Cerner Corporation for the Cerner EMR Upgrade project for a term of 24 months, beginning August 1, 2016 and ending July 31, 2018 for an annual cost of \$250,000, and a total cost for the term of \$500,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
CARDIOVASCULAR HEALTH INSTITUTE - CO-MANAGEMENT AGREEMENT

Type of Agreement		Medical Directors		Panel	X	Other: Co-Management
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Vendor's Name: TCMC Cardiovascular Institute, LLC
Area of Service: Tri-City Cardiovascular Institute
Term of Agreement: 36 months, Beginning, July 1, 2016 – Ending, June 30, 2019

Maximum Not to Exceed (NTE) Totals:

Base Management Fee		
Monthly Cost	Annual Cost	Total Term Cost
\$35,000	\$420,000	\$1,260,000
Performance Improvement Incentive Fee		
Monthly Cost	Annual Cost	Total Term Cost
\$37,500	\$450,000	\$1,350,000

Description of Services/Supplies:

- Provides structure that is consistent with the Institute's guiding principles of hospital physician collaboration and integrated leadership
- Establishes an entity that is consistent with integrated delivery and provides a foundation for business and payer initiatives
- The management fee and incentive fees are unchanged from the original agreement

Legal:

The original agreement was established in October 2011 and structured by the law firm of Squire, Sanders and Dempsey LLP, and approved by TCHD Counsel.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement for Cardiovascular Institute Co-Management for a term of 36 months, beginning July 1, 2016 and ending June 30, 2019 for an annual cost of NTE \$870,000, and a total cost for the term of NTE \$2,610,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
CARDIOVASCULAR HEALTH INSTITUTE - MEDICAL DIRECTORSHIP AGREEMENTS

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal-New Rates	X	Renewal: Same Rates

Physician Names: Andrew Deemer, M.D., Vascular Surgery
 Theodore Folkerth, M.D., Cardiothoracic Surgery
 Kathleen Paveglio, M.D., Non-Invasive Cardiology
 Donald Ponec, M.D., Cardiovascular Institute
 David Spiegel, M.D., Invasive Cardiology

Areas of Service: Cardiovascular Institute (CVHI)

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals:

Specialty	Rate/ Hour	# of Medical Directorship Agreements	Hours per Month per Medical Directorship Agreement	Hours per Term per Medical Directorship Agreement	Monthly Cost per Medical Directorship Agreement	Cost per Term per Medical Directorship Agreement	12 month (Term) Cost Total
Vascular Surgery	\$210	1	12	144	\$2,520	\$30,240	\$30,240
Cardiothoracic Surgery	\$210	1	6	72	\$1,260	\$15,120	\$15,120
Non-Invasive Cardiology	\$210	1	12	144	\$2,520	\$30,240	\$30,240
Invasive Cardiology	\$210	1	12	144	\$2,520	\$30,240	\$30,240
Cardiovascular Institute	\$210	1	8	96	\$1,680	\$20,160	\$20,160

Terms are the same terms as previously approved in the Cardiovascular Health Institute documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer / Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities: Physician shall serve as Medical Director and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:



- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute's Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;
- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in cardiovascular services, including new treatment modalities, drug information and other relevant developments;
- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Cardiovascular Institute Medical Directorship Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, at an annual amount not to exceed \$126,000.

6.n.
FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
CARDIOVASCULAR HEALTH INSTITUTE – OPERATIONS COMMITTEE AGREEMENTS

Type of Agreement		Medical Directors		Panel	X	Other: Operations Committee Agreement
Status of Agreement		New Agreement		Renewal-New Rates	X	Renewal – Same Rates

Physician Names: Theodore Folkerth, M.D.
 Mohammad Jamshidi-Nezhad, M.D.
 David Spiegel, M.D.

Areas of Service: Cardiovascular Institute (CVHI)

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals:

Rate/ Hour	# of Medical Directorship Agreements	Hours per Month per Medical Directorship Agreement	Hours per Term per Medical Directorship Agreement	Monthly Cost per Medical Directorship Agreement	Cost per Term per Medical Directorship Agreement	12 month (Term) Cost Total
\$210	3	2	24	\$420	\$5,040	\$15,120

These terms are the same terms as previously approved in the NSI documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer / Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities:

Physician shall serve as Committee Member and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:

- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute’s Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;



- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in cardiovascular services, including new treatment modalities, drug information and other relevant developments;
- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Cardiovascular Institute Operations Committee Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, at an annual amount not to exceed \$15,120.

6.n.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
CARDIOVASCULAR HEALTH INSTITUTE – QUALITY COMMITTEE AGREEMENTS

Type of Agreement		Medical Directors		Panel	X	Other: Quality Committee Agreement
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician Names: John Kroener, M.D.
 Kathleen Paveglio, M.D.
 Donald Ponec, M.D.

Areas of Service: Cardiovascular Institute (CVHI)

Term of Agreement: 12 months, Beginning, July 1, 2016 - Ending, June 30, 2017

Maximum Totals:

Rate/ Hour	# of Medical Directorship Agreements	Hours per Month per Medical Directorship Agreement	Hours per Term per Medical Directorship Agreement	Monthly Cost per Medical Directorship Agreement	Cost per Term per Medical Directorship Agreement	12 month (Term) Cost Total
\$210	3	2	24	\$420	\$5,040	\$15,120

These terms are the same terms as previously approved in the CVHI documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer / Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities:

Physician shall serve as Committee Member and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:

- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute’s Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;



- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in cardiovascular services, including new treatment modalities, drug information and other relevant developments;
- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Cardiovascular Institute Quality Committee Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, for an annual amount not to exceed \$15,120.

6.o.

**FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
NEUROSCIENCE INSTITUTE - MEDICAL DIRECTORSHIP AGREEMENTS**

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician Names: Jack Schim, M.D., Stroke
Greg Sahagian, M.D., Neurology

Areas of Service: Neuroscience Institute (NSI)

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals:

Rate/ Hour	# of Medical Directorship Agreements	Hours per Month per Medical Directorship Agreement	Hours per Term per Medical Directorship Agreement	Monthly Cost per Medical Directorship Agreement	Cost per Term per Medical Directorship Agreement	12 month (Term) Cost Total
\$200	2	12	144	\$2,400	\$28,800	\$57,600

These terms are the same terms as previously approved in the NSI documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer / Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities:

Physician shall serve as Medical Director and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:

- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute's Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;

- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in neuroscience services, including new treatment modalities, drug information and other relevant developments;
- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Neuroscience Institute Medical Directorship Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, at an annual amount not to exceed \$57,600.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
NEUROSCIENCE INSTITUTE – OPERATIONS COMMITTEE AGREEMENTS

Type of Agreement		Medical Directors		Panel	X	Other: Operations Committee Agreement
Status of Agreement		New Agreement		Renewal-New Rates	X	Renewal – Same Rates

Physician Names: Tyrone Hardy, M.D.
 Gregory Sahagian, M.D.
 Kevin Yoo, M.D.

Areas of Service: Neuroscience Institute (NSI)

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals:

Rate/ Hour	# of Medical Directorship Agreements	Hours per Month per Medical Directorship Agreement	Hours per Term per Medical Directorship Agreement	Monthly Cost per Medical Directorship Agreement	Cost per Term per Medical Directorship Agreement	12 month (Term) Cost Total
\$210	3	2	24	\$420	\$5,040	\$15,120

These terms are the same terms as previously approved in the NSI documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer / Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities:

Physician shall serve as Committee Member and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:

- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute’s Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;



- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in Neuroscience services, including new treatment modalities, drug information and other relevant developments;
- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Neuroscience Institute Operations Committee Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, at an annual amount not to exceed \$15,120.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
NEUROSCIENCE INSTITUTE - QUALITY COMMITTEE AGREEMENTS

Type of Agreement		Medical Directors		Panel	X	Other: Quality Committee Agreement
Status of Agreement		New Agreement		Renewal-New Rates	X	Renewal-Same Rates

Physician Names: Donald Ponec, M.D.
 Jack Schim, M.D.
 Lokesh Tantuwaya, M.D.

Areas of Service: Neuroscience Institute (NSI)

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals:

Rate / Hour	# of Medical Directorship Agreements	Hours per Month per Medical Directorship Agreement	Hours per Term per Medical Directorship Agreement	Monthly Cost per Medical Directorship Agreement	Cost per Term per Medical Directorship Agreement	12 month (Term) Cost Total
\$210	3	2	24	\$420	\$5,040	\$15,120

These terms are the same terms as previously approved in the NSI documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer / Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities:

Physician shall serve as Committee Member and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:

- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute’s Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;



- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in Neuroscience services, including new treatment modalities, drug information and other relevant developments;
- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Neuroscience Institute Quality Committee Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, at an annual amount not to exceed \$15,120.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
ORTHOPEDIC INSTITUTE - MEDICAL DIRECTORSHIP AGREEMENTS

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rate

Physician Names: Neville Alleyne, M.D., Spine
 James Helgager, M.D., Joint
 Lokesh Tantuwaya, M.D., Neurosurgery
 Andrew Hartman, M.D., Institute

Areas of Service: Orthopedic Institute (OSI)

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals:

Rate/ Hour	# of Medical Directorship Agreements	Hours per Month per Medical Directorship Agreement	Hours per Term per Medical Directorship Agreement	Monthly Cost per Medical Directorship Agreement	Cost per Term per Medical Directorship Agreement	12 month (Term) Cost Total
\$235	3	12	144	\$2,820	\$33,840	\$101,520
\$235	1	8	96	\$1,880	\$22,560	\$22,560

These terms are the same terms as previously approved in the OSI documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer / Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities:

Physician shall serve as Medical Director and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:

- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute's Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;

- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in neuroscience services, including new treatment modalities, drug information and other relevant developments;
- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Orthopedic Institute Medical Directorship Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, at an annual amount not to exceed \$124,080.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21st 2016
ORTHOPEDIC INSTITUTE – OPERATIONS COMMITTEE AGREEMENTS

Type of Agreement		Medical Director		Panel	X	Other: Operations Committee Member
Status of Agreement		New Agreement		Renewal- New Rates	X	Renewal- Same Rate

Physician Names: Andrew Cooperman, M.D.
 James Helgager, M.D.
 Payam Moazzaz, M.D.

Areas of Service: Orthopedic Spine Institute (OSI)

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals:

Rate / Hour	# of Committee Agreements	Hours per Month per Committee Agreement	Hours per Term per Committee Agreement	Monthly Cost per Committee Agreement	Cost per Term per Committee Agreement	12 month (Term) Cost Total
\$235	3	2	24	\$470	\$5,640	\$16,920

These terms are the same terms as previously approved in the NSI documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Sr. Vice President, Medical Services /
 Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities:

Physician shall serve as Institute Committee Member and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:

- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute’s Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;

- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in neuroscience services, including new treatment modalities, drug information and other relevant developments;
- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Orthopedic Institute Operations Committee Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, at an annual amount not to exceed \$16,920.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 21, 2016
ORTHOPEDIC INSTITUTE – QUALITY COMMITTEE AGREEMENT

Type of Agreement		Medical Directors		Panel	X	Other: Quality Committee Member
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician Names: Andrew Cooperman, M.D.
Payam Moazzaz, M.D.

Areas of Service: Orthopedic Institute (OSI)

Term of Agreement: 12 months, Beginning, July 1, 2016 – Ending, June 30, 2017

Maximum Totals:

Rate / Hour	# of Committee Agreements	Hours per Month per Committee Agreement	Hours per Term per Committee Agreement	Monthly Cost per Committee Agreement	Cost per Term per Committee Agreement	12 month (Term) Cost Total
\$235	2	2	24	\$470	\$5,640	\$11,280

These terms are the same terms as previously approved in the OSI documents (co-management agreement) and budget.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No

Person responsible for oversight of agreement: Wayne Knight, Chief Strategy Officer / Jeremy Raimo, Sr. Director, Business Development

Position Responsibilities:

Physician shall serve as Committee Member and shall be responsible for the medical direction of the Specialty Area and the performance of the other medical administrative services which include but is not limited to:

- Providing clinical consultation for the Specialty Area as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Institute’s Specialty Area;
- Developing, implementing, and evaluating a utilization review program, a quality assurance and performance improvement program, and a risk management program for the Specialty Area;
- Establishing and evaluating policies, procedures, and protocols for the Specialty Area for patient care and developments in neuroscience services, including new treatment modalities, drug information and other relevant developments;

- Recommending, developing and implementing new services to be provided by the Specialty Area;
- Identifying equipment needs and coordinating standardization of instrumentation, equipment and supplies for the Specialty Area;
- Facilitating effective communications with attending and referring physicians and the Specialty Area;
- Assisting in interviewing and training new personnel for the Specialty Area

Motion:

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve an expenditure for the Orthopedic Institute Quality Committee Agreements for a 12 month term, beginning July 1, 2016 and ending June 30, 2017, at an annual amount not to exceed \$11,280.

**Finance, Operations and Planning Work Plan
Program Tracking Schedule
FY 2016
June 21, 2016**

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June 2016	Responsible Party
Wellness Center (quarterly), since 2009 (changed from semi-annual to quarterly, April 2016)	•				•			•					David Bennett
Physician Recruitment Tracking (Annual), since 2009												•	Jeremy Raimo
Tri-City Real Estate Holding and Management LLC (Annual), since 2011								•					Steve Dietlin
Finance, Operations and Planning Charter, (Annual)										•			Chair
Construction Report, (Quarterly)	•			•			•			•			Kapua Conley
Accountable Care Organization (ACO) (Annual), since 2013								•					Wayne Knight
Infusion Center, (quarterly) report quarterly until Oct. 2015 then annual for 1 year				•									Sharon Schultz
Aionex Bed Board / Throughput, (bi-monthly) (changed from monthly, to bi-monthly August 2015	•		•		•		•						Kathy Topp

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	April	May	June 2016	Responsible Party
Dashboard	•	•	•	•	•	•	•	•	•	•	•	•	Ray Rivas
Meaningful Use, (Semi-Annual) Start reporting September 2015 for one year then semi-annual)			•						•				Dan Martinez
Blue Belt Robotic Knee System, (not yet established will be quarterly for a year and then move to annual once it is established)													Jeremy Raimo
ICD-10 - Update		•											Colleen Thompson
Neuroscience Institute – NSI Medical Directorships, (Semi-Annually) Start reporting June 2015 for first year then semi-annually)	•						•						Wayne Knight
Medical Director – Surgery (Quarterly) Began reporting in July 2015	•			•			•			•			Mary Diamond

Finance, Operations and Planning Committee

Date of Meeting: June 21, 2016

Work Plan Item:

Physician Recruitment Tracking (*annual*)

A PowerPoint Presentation will be given



Tri-City Medical Center

ADVANCED HEALTH CARE
FOR YOU

Financial Information

TCMC Days in Accounts Receivable (A/R)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY16	46.7	45.7	45.7	45.3	47.0	49.1	51.7	48.9	49.5	50.4	47.4	46.4	47.9	48-52
FY15	46.3	48.8	48.5	48.9	49.0	48.9	51.0	50.6	50.6	51.0	49.9	46.4	49.4	48-52

TCMC Days in Accounts Payable (A/P)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY16	83.6	85.8	92.1	88.7	84.0	82.5	83.6	81.1	81.4	81.1	81.1	83.7	84.1	75-100
FY15	78.1	77.1	81.2	77.9	79.5	77.6	79.5	77.0	84.3	82.6	82.8	83.7	79.8	75-100

TCHD EROE \$ in Thousands (Excess Revenue over Expenses)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY16	\$862	\$612	\$182	(\$189)	(\$513)	\$965	(\$1,784)	(\$411)	(\$220)	\$331	\$315	(\$471)	\$149	\$8,347
FY15	\$368	(\$348)	\$112	\$568	\$556	\$632	\$198	\$370	\$292	\$343	\$1,814	(\$471)	\$4,905	

TCHD EROE % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY16	3.03%	2.20%	0.66%	-0.68%	-2.00%	3.40%	-6.31%	-1.53%	-0.77%	1.13%	1.09%	-1.61%	0.05%	2.63%
FY15	1.33%	-1.32%	0.41%	1.93%	1.99%	2.20%	0.70%	1.42%	1.02%	1.22%	6.04%	-1.61%	1.59%	



Tri-City Medical Center

ADVANCED HEALTH CARE
FOR YOU

Financial Information

TCHD EBITDA \$ in Thousands (Earnings before Interest, Taxes, Depreciation and Amortization)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY16	\$2,046	\$1,817	\$1,357	\$1,011	\$644	\$2,155	(\$594)	\$797	\$1,019	\$1,530	\$1,598		\$13,379	\$23,516
FY15	\$1,761	\$988	\$1,456	\$1,888	\$1,896	\$1,983	\$1,498	\$1,652	\$1,591	\$1,620	\$3,136	\$724	\$19,468	

TCHD EBITDA % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY16	7.20%	6.53%	4.90%	3.65%	2.50%	7.58%	-2.10%	2.97%	3.56%	5.22%	5.55%		4.35%	7.41%
FY15	6.38%	3.75%	5.37%	6.42%	6.77%	6.91%	5.34%	6.34%	5.58%	5.76%	10.44%	2.48%	6.32%	

TCHD Paid FTE (Full-Time Equivalent) per Adjusted Occupied Bed

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY16	6.13	6.05	5.91	5.98	6.11	6.01	5.77	5.43	6.07	5.86	6.09		5.94	6.08
FY15	5.93	5.89	6.01	6.09	6.39	6.28	5.89	5.69	6.18	6.17	5.89	6.26	6.03	

TCHD Fixed Charge Coverage Covenant Calculation

	TTM Jul	TTM Aug	TTM Sep	TTM Oct	TTM Nov	TTM Dec	TTM Jan	TTM Feb	TTM Mar	TTM Apr	TTM May	TTM Jun	Covenant
FY16	1.88	1.96	2.15	2.05	1.85	1.92	1.87	1.73	1.70	1.82	1.63		1.10
FY15	1.55	1.60	1.52	1.49	1.20	1.24	1.32	1.45	1.53	1.51	1.77	1.81	1.10

TCHD Liquidity \$ in Millions (Cash + Available Revolving Line of Credit)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
FY16	\$30.7	\$33.4	\$36.1	\$35.7	\$31.8	\$28.0	\$26.3	\$27.5	\$24.8	\$28.0	\$37.6	
FY15	\$27.7	\$21.4	\$19.9	\$18.8	\$18.9	\$22.2	\$19.9	\$16.4	\$13.4	\$17.8	\$26.4	\$35.3