

**TRI-CITY HEALTHCARE DISTRICT  
AGENDA FOR A REGULAR MEETING  
OF THE FINANCE, OPERATION AND PLANNING COMMITTEE  
April 18, 2017  
12:30-3:30  
Assembly Room 2  
Tri-City Medical Center  
4002 Vista Way, Oceanside, CA 92056**

The Committee may make recommendations on any of the items listed below, unless the item is specifically labeled "Informational Only"

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
1.	Call to Order	1 min.	Chair
2.	Approval of Agenda	2 min.	Chair
3.	Public Comments-Announcement Comments may be made at this time by members of the public on any item on the Agenda before the Committee's consideration of the item or on any matter within the jurisdiction of the Committee. NOTE: During the Committee's consideration of any Agenda item, members of the public also have the right to address the Committee at that time regarding that item.	2 min.	Chair
4.	Ratification of minutes – March 21, 2017	2 min.	Standard
5.	Old Business-(All items for Discussion or possible Action)		
6.	New Business-(All Items for Discussion or possible Action)		
	a) Copier Lease Proposal • Kingsbridge Healthcare Finance	10 min.	Thomas Moore
	b) Ventilator Heater Proposal • Vyaire Medical, Inc.	10 min.	Thomas Moore
	c) Co-Medical Director Agreement-Outpatient Behavioral Health • Manish Sheth, M.D.	10 min.	Sarah Jayyousi
	d) Co-Medical Director Agreement-Outpatient Behavioral Health • Dennis Ordas, M.D.	10 min.	Sarah Jayyousi
	e) Physician Agreement for ED On-Call Coverage – Cardiology-General/STEMI • Kenneth Carr, M.D. • Karim El-Sherief, M.D. • David Spiegel, M.D.	5 min.	Sherry Miller
	f) Physician Agreement for ED On-Call Coverage – Cardiology-General • Oscar Matthews, M.D. • Mohammad Pashmforoush, M.D.	5 min.	Sherry Miller

**NOTE:** This meeting is also called and noticed as a meeting of the Board, but shall be conducted as an Administrative and Finance Committee meeting. Members of the Board who are not members of the Committee may attend the entire meeting, but shall not otherwise directly participate or vote on any item. The Committee shall take no final actions, but may make recommendations to be considered at a future meeting of the Board as to any item on the agenda, including information items. All public documents provided to the committee or Board for this meeting including materials related to an item on this agenda and submitted to the Board of Directors within 72 hours prior to this meeting may be reviewed at the District Offices located at 4002 Vista Way, Oceanside, CA 92056 in the Clerk's Office during normal business hours.

Note: If you have a disability, please notify us at 760-940-7323 at least 48 hours prior to the meeting so that we may provide reasonable accommodations.

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
	g) Physician Agreement for ED On-Call Coverage - Cardiothoracic Surgery <ul style="list-style-type: none"> <li>• Daniel L. Gramins, M.D.</li> <li>• Eugene Golts, M.D.</li> <li>• Steven Howe, M.D.</li> <li>• Michael, Mandani, M.D.</li> <li>• Anthony Perricone, M.D.</li> <li>• Travis Pollema, M.D.</li> <li>• Gert Pretorius, M.D.</li> <li>• Patricia Thistlethwaite, M.D.</li> <li>• Theodore Folkerth, M.D.</li> </ul>	5 min.	Sherry Miller
	h) Cardiovascular Health Institute: <ul style="list-style-type: none"> <li>• Medical Directorship Agreement</li> <li>• Specialty Medical Directorship Agreements</li> <li>• Operations Committee Agreements</li> <li>• Quality Committee Agreements</li> </ul>	10 min.	Jeremy Raimo / Jenelle Lovelady
	i) Physician Agreement for Covering Physician – Inpatient Wound Care <ul style="list-style-type: none"> <li>• Henry Showah, M.D.</li> </ul>	5 min.	Sharon Schultz
	j) Physician Agreement for Covering Physician – Outpatient Wound Care/HBO Center <ul style="list-style-type: none"> <li>• Henry Showah, M.D.</li> </ul>	5 min.	Sharon Schultz
	k) Physician Agreement for Covering Physician – Inpatient Wound Care <ul style="list-style-type: none"> <li>• Sharon Slowik, M.D.</li> </ul>	5 min.	Sharon Schultz
	l) Physician Agreement for Covering Physician – Outpatient Wound Care/HBO Center <ul style="list-style-type: none"> <li>• Sharon Slowik, M.D.</li> </ul>	5 min.	Sharon Schultz
	m) Physician Recruitment Proposal <ul style="list-style-type: none"> <li>• Yu-Po Lee, M.D.</li> </ul>	10 min.	Jeremy Raimo
	n) Perinatal Services Proposal <ul style="list-style-type: none"> <li>• Regents of the University Of California, San Diego School of Medicine</li> </ul>	10 min.	Sharon Davies / Wayne Knight
	o) Financials	10 min.	Ray Rivas
	p) Work Plan – Information Only <ul style="list-style-type: none"> <li>• Wellness Center (<i>quarterly</i>)</li> <li>• Finance, Operations and Planning Charter (<i>annual</i>)</li> <li>• Construction Report (<i>quarterly</i>)</li> <li>• Dashboard (<i>monthly</i>)</li> <li>• Medical Director, Surgery (<i>quarterly</i>)</li> </ul>	20 min.	David Bennett Chair Kapua Conley Ray Rivas Mary Diamond

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	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
7.	Comments by committee members	2 min.	Chair
8.	Date of next meeting: May 16, 2017	2 min.	Chair
9.	Community Member Openings: (none)	2 min.	Chair
10.	Adjournment		
	Total Budget Time for Meeting	2 hr. 28 min.	

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**Tri-City Medical Center  
Finance, Operations and Planning Committee Minutes  
March 21, 2017**

<b>Members Present</b>	Director Julie Nygaard, Director Cyril Kellett, Director Laura Mitchell, Dr. Marcus Contardo, Steve Harrington
<b>Non-Voting Members Present:</b>	Steve Dietlin, CEO, Ray Rivas, Acting CFO, Kapua Conley, COO, Cheryle Bernard-Shaw, CCO Wayne Knight, Chief Strategy Officer
<b>Others</b>	Glen Newhart, Sharon Schultz, Kevin McQueen, David Bennett, Jami Pearson, Charlene Carty, Kathy Topp, Ernie Rosales, Sarah Jayyousi, Norma Braun, Jane Dunmeyer, Steve Young Candice Parras, Sherry Miller, Jody Root (Procopio), Barbara Hainsworth
<b>Members Absent:</b>	Dr. John Kroener, Dr. Frank Corona, Kathleen Mendez, Carlo Marcuzzi, Wayne Lingenfelter, Tim Keane

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
1. Call to order	Director Nygaard called the meeting to order at 12:32 p.m.		
2. Approval of Agenda		<u>MOTION</u> it was moved by Director Kellett, Director Mitchell seconded, and it was unanimously approved to accept the agenda of March 21, 2017.	Director Nygaard
3. Comments by members of the public on any item of interest to the public before committee's consideration of the item.	Director Nygaard read the paragraph regarding comments from members of the public.		
4. Ratification of minutes of February 14, 2017	Minutes were ratified.	Minutes were ratified. <u>MOTION</u> It was moved by Director Kellett, Director Mitchell seconded, that the minutes of February 14, 2017, are to be approved without any requested modifications.	

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
5. Old Business			
6. New Business			
<p>a. Cerner Meaningful Use (MU3) Proposal</p>	<p>Kathy Topp conveyed the importance of purchasing the 3rd phase of the Meaningful Use software upgrade from Cerner. This software will allow TCMC to report regulatory compliance that ties to direct patient care. It also supports other requirements and data reporting. Without the upgrade, TCMC risks penalties and reduced reimbursement.</p>	<p><u>MOTION</u> It was moved by Dr. Contardo, Director Kellett seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement with Cerner for the required Meaningful Use project, beginning, May/June, 2017 for a one-time fixed fee, total cost of \$297,000.</p>	<p>Kathy Topp (for Terry Moede)</p>
<p>b. In Motion, Inc. Proposal</p>	<p>David Bennett emphasized that this proposal with In Motion, Inc. would permit TCMC to be featured as the Title Sponsor of the annual Carlsbad Marathon and Half Marathon for years 2018, 2019 and 2020. Brief discussion ensued.</p> <p>An amended write-up was distributed at the meeting to reflect that this agreement had not been submitted for legal review, as was noted on the document originally distributed to the Committee. Per the Chief Compliance Officer, this write-up is a renewal of the initial agreement, which had received legal review, and did not require a secondary review.</p>	<p><u>MOTION</u> It was moved by Director Mitchell, Director Kellett seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement with In Motion, Inc. for 3 events, one each to be held in January of 2018, 2019 and 2020, for an annual cost of \$150,000, and a total cost for the term of \$450,000.</p>	<p>David Bennett</p>

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
<p>c. Physician Agreement for Covering Physician for Inpatient Wound Care</p> <ul style="list-style-type: none"> <li>Henry Showah, M.D.</li> </ul>	<p>Sharon Schultz conveyed that this proposal was for Dr. Showah to act as a covering physician for wound care inpatients.</p>	<p><u>MOTION</u> It was moved by Dr. Contardo, Director Kellett seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize Dr. Henry Showah as the Coverage Physician for Inpatient Wound Care from March 1, 2017 for a term of 12 months, ending February 28, 2018. Not to exceed an average of 2 hours a month, at an hourly rate of \$150 for a total cost for the term of \$3,600.</p>	<p>Sharon Schultz</p>
<p>d. Physician Agreement for Covering Physician at the Carlsbad Wound Care / HBO Center</p> <ul style="list-style-type: none"> <li>Henry Showah, M.D.</li> </ul>	<p>Sharon Schultz conveyed that this proposal was for Dr. Showah to act as a covering physician at the Carlsbad Wound Care / HBO Center.</p>	<p><u>MOTION</u> It was moved by Director Mitchell, Dr. Contardo seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize Dr. Henry Showah as the Coverage Physician at the Carlsbad Wound Care / HBO Center from March 1, 2017 for a term of 12 months, ending February 28, 2018. Not to exceed an average of 6 hours a month, at an hourly rate of \$150 for a total cost for the term of \$10,800.</p>	<p>Sharon Schultz</p>
<p>e. Proposal for Sub-Lease of the 501 W. Vista Way Suite</p> <ul style="list-style-type: none"> <li>Achieve Transcranial Magnetic Stimulation (TMS)</li> </ul>	<p>Sarah Jayyousi explained that this proposal was to sub-lease space to Achieve Transcranial Magnetic Stimulation (TMC). This sub-lease is expected to generate approximately \$50,968 in rent, as well as offer an expanded treatment option for Behavioral</p>	<p><u>MOTION</u> It was moved by Director Mitchell, Director Kellett seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the lease agreement with Achieve TMS for a</p>	<p>Sarah Jayyousi</p>

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
	Health patients.	term of 60 months, beginning, April 1, 2017 and ending, March 31, 2022 for an annual rent received of \$9,600 (plus 3% annual increase), for a total amount for the term of \$50,968.	Sherry Miller
<p>f. Physician Agreement for ED On-Call Coverage - ENT Physician Supervision</p> <ul style="list-style-type: none"> <li>• Anton Kushnaryov, M.D.</li> </ul>	Sherry Miller conveyed that this write-up is to add Dr. Anton Kushnaryov as new physician to the existing panel for ED On-Call coverage for ENT, with no increase in expense.	<p><u>MOTION</u> It was moved by, Director Kellett, Dr. Contardo seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors add Dr. Anton Kushnaryov to the currently existing ED On-Call Coverage Panel for ENT for a term of 15 months, beginning April 1, 2017 and ending June 30, 2018.</p>	Sherry Miller
<p>g. Physician Agreement for Covering Physician – OB</p> <ul style="list-style-type: none"> <li>• Raheleh Esfandiari, M.D.</li> <li>• Eimaneh Mostofian, M.D.</li> <li>• Marlene Poutney-Levesque, M.D.</li> </ul>	Sherry Miller conveyed that this write-up is to add Drs. Raheleh Esfandiari, Eimaneh Mostofian and Marlene Poutney-Levesque as new physicians to the existing panel for ED On-Call coverage for OB, with no increase in expense.	<p><u>MOTION</u> It was moved by, Director Mitchell Director Kellett seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors add Drs. Raheleh Esfandiari, Eimaneh Mostofian and Marlene Poutney-Levesque to the currently existing ED On-Call Coverage Panel for OB/GYN for a term of 15 months, beginning April 1, 2017 and ending June 30, 2018.</p>	Sherry Miller
<p>h. Physician Agreement for ED On-Call Coverage – Neurology</p> <ul style="list-style-type: none"> <li>• Andrew Blumenfeld, M.D.</li> <li>• Bilal Choudry, M.D.</li> <li>• Laura Desadier, M.D.</li> <li>• Benjamin Frishberg, M.D.</li> </ul>	Sherry Miller conveyed that this write-up is a renewal of the physician panel agreement for ED On-Call coverage for Neurology, at the same rate.	<p><u>MOTION</u> It was moved by Director Mitchell, Dr. Contardo seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the</p>	Sherry Miller

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
<ul style="list-style-type: none"> <li>• Gary Gualberto, M.D.</li> <li>• Amy Nielsen, D.O.</li> <li>• Irene Oh, M.D.</li> <li>• Remia Paduga, M.D.</li> <li>• Jay Rosenberg, M.D.</li> <li>• Mark Sadoff, M.D.</li> <li>• Gregory Sahagian, M.D.</li> <li>• Jack Schim, M.D.</li> <li>• Anchi Wang, M.D.</li> <li>• Chunyang Tracy Wang, M.D.</li> <li>• Michael Zupancic, M.D.</li> </ul>		<p>above Neurology physicians as the Neurology ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2017 and ending June 30, 2018 at daily rate of \$740, for an annual cost of \$270,100, for a total cost for the term of \$270,100.</p>	
<p>i. Pulse Oximetry Equipment and Disposables Agreement</p> <ul style="list-style-type: none"> <li>• Masimo Americas, Inc.</li> </ul>	<p>Kevin McQueen reported that this agreement is for pulse oximetry equipment and disposables. He conveyed that with the agreement commitment, TCMC will receive \$778,699 in new and upgraded ICU bedside / nurses station monitoring equipment, hand held pulse oximetry equipment, as well as installation and training.</p> <p>An amended write-up was distributed at the meeting to reflect that this agreement had not been submitted for legal review, as was noted on the document originally distributed to the Committee. Per the Chief Compliance Officer, the write-up document has now been provided to Procopio for legal review, but had not been completed in advance of this meeting.</p>	<p><b><u>MOTION</u></b>  It was moved by Director Mitchell, Dr. Contardo seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement with Masimo Americas, Inc. for pulse oximetry technology for a term of 60 months, beginning April 1, 2017 and ending March 31, 2022 for an annual cost of \$384,713 and a total cost for the term of \$1,923,565.</p>	<p>Kevin McQueen  (for Tom Moore)</p>



Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible		
<p>j. Renewal of Blood Type and Screen Instruments, Consumables and Cerner Interface Proposal</p> <ul style="list-style-type: none"> <li>Immunor, Inc.</li> </ul>	<p>Steve Young detailed that this agreement was for the Immunor Echo, an instrument that performs antibody type (ABO/Rh D) antibody screening and blood unit cross match, as well as for the requisite consumables. He further emphasized that this agreement equates to a total savings of \$150,000 over the life of the 5-year agreement.</p>	<p><b>MOTION</b> It was moved by Dr. Contardo, Director Kellett seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement with Immunor, Inc. for Echo Blood Type and Screen Instrument and Consumables for a term of 5 years, beginning, March 1, 2017 and ending, February 28, 2022 for an annual cost of \$114,936 and a total cost for the term of \$574,680.</p>	<p>Steve Young (for Tara Eagle)</p>		
<p>k. BHU/CSU Coverage Proposal</p> <ul style="list-style-type: none"> <li>Regents of University of California (UCSD)</li> </ul>	<p>Wayne Knight conveyed that this proposal was with the Regents of University of California (UCSD) for psychiatric medical services for inpatients in the Behavioral Health and Crisis Stabilization Units. He further explained that UCSD is the sole community provider willing to perform these services. In addition, this write-up reflects that final approval by the Chief Compliance Officer was pending receipt of additional fair market value documentation, which had not been finalized in advance of this meeting.</p>	<p><b>MOTION</b> It was moved by Dr. Kellett, Dr. Contardo seconded, and it was unanimously approved that the Finance, Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement with the University of California San Diego Health System for medical directorship and management of the Behavioral Health Unit and Crisis Stabilization Units for a term of 36 months, beginning April 1, 2017 and ending March 31, 2020, for an annual cost of \$1,238,215 and a total cost for the term of \$3,715,740.</p>			
<p>l. Financials</p>	<p>Ray Rivas presented the financials ending February 28, 2017 (dollars in thousands)</p> <p><b>TCHD – Financial Summary</b></p> <p><b>Fiscal Year to Date</b></p> <table border="0"> <tr> <td>Operating Revenue</td> <td style="text-align: right;">\$ 222,308</td> </tr> </table>	Operating Revenue	\$ 222,308		<p>Ray Rivas</p>
Operating Revenue	\$ 222,308				

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
	<p>Operating Expense \$ 223,708            EBITDA \$ 13,163            EROE \$ 3,050</p> <p><b><u>TCMC – Key Indicators – FYTD</u></b>            Avg. Daily Census 182            Adjusted Patient Days 75,115            Surgery Cases 4,169            Deliveries 1,777            ED Visits 41,828</p> <p><b><u>TCHD-Financial Summary – Current Month</u></b>            Operating Revenue \$ 27,023            Operating Expense \$ 27,350            EBITDA \$ 1,428            EROE \$ 181</p> <p><b><u>TCMC – Key Indicators – Current Month</u></b>            Avg. Daily Census 178            Adjusted Patient Days 8,620            Surgery Cases 479            Deliveries 197            ED Visits 4,673</p> <p><b><u>TCMC - Net Patient A/R &amp; Days in Net A/R By Fiscal Year</u></b>            Net Patient A/R Avg. \$ 43.0            (in millions)            Days in Net A/R Avg. 49.9</p> <p><b><u>Graphs:</u></b></p> <ul style="list-style-type: none"> <li>• TCMC-Net Days in Patient Accounts Receivable</li> <li>• TCMC-Average Daily Census, Total Hospital – Excluding Newborns</li> <li>• TCMC-Acute Average Length of Stay</li> <li>• TCMC-Emergency Department Visits</li> </ul>		

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
<p>m. Work Plan – Information Only</p> <ul style="list-style-type: none"> <li>• ED Throughput</li> <li>• Dashboard</li> <li>• Meaningful Use</li> </ul>	<p>Director Nygaard reported that these agenda items were for review only, but Committee members were welcome to ask questions.</p> <p>Sharon Schultz gave a brief PowerPoint presentation reflecting ED Throughput metrics. Candice Parras noted areas of improvement in the flow of the Emergency Department.</p> <p>No discussion</p> <p>Kapua Conley gave a short PowerPoint presentation detailing the definition of Meaningful Use, the respective phases of same, as well as the risks / penalties TCMC could incur for lack of Meaningful Use attestation.</p>		<p>Chair</p> <p>Candice Parras / Sharon Schultz</p> <p>Ray Rivas</p> <p>Kapua Conley / Ray Rivas</p>
7. Comments by Committee Members		None	Chair
8. Date of next meeting	April 18, 2017		Chair
9. Community Openings (none)			
10. Adjournment	Meeting adjourned 1:20 pm		

**FINANCE, OPERATIONS & PLANNING COMMITTEE  
DATE OF MEETING: April 18, 2017  
COPIER LEASE PROPOSAL**

<b>Type of Agreement</b>		Medical Directors		Panel	X	Other: Equipment Lease
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Vendor's Name:** Kingsbridge Healthcare Finance  
**Area of Service:** Lease Finance for Copier Fleet  
**Term of Agreement:** 60 months, Beginning, May 1, 20017 – Ending, April 30, 2022

**Maximum Totals:**

Monthly Cost	Annual Cost	Total Term Cost
\$30,926	\$371,112	\$1,855,560

**Description of Services/Supplies:**

- Replacement lease schedule for copier equipment
- Using existing TCMC lease finance vendor
- Reduction of lease interest rate to 3.74% from 4.67%
- No increase in cost for TCMC, new equipment and technology
- Copier vendor selected and managed by Vereco, Inc.
- Lease payments made by Vereco, Inc, but agreement remains in TCHD's name, in case we part ways with Vereco, Inc.

Document Submitted to Legal:		Yes	X	No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Thomas Moore, Director of Purchasing / Ray Rivas, Acting Chief Financial Officer

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Kingsbridge Healthcare Finance for a copier equipment lease for a term of 60 months, beginning, May 1, 2017 – Ending, April 30, 2022, for an annual cost of \$371,112, and a total cost for the term of \$1,855,560.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**  
**DATE OF MEETING: April 18, 2017**  
**VENTILATOR HEATER PROPOSAL**

<b>Type of Agreement</b>		Medical Directors		Panel	X	Other: Equipment Lease
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Vendor's Name:** Vyaire Medical, Inc.  
**Area of Service:** Respiratory Therapy Ventilator Heated Humidifier Loan Agreement  
**Term of Agreement:** 35 months, Beginning, May 1, 2017 – Ending, March 31, 2020  
**Maximum Totals:**

Monthly Cost	Annual Cost	Total Term Cost
\$7,989	\$95,868	\$279,615

**Description of Services/Supplies:**

- Committed supply spend agreement in exchange for loaned use of ventilator heated humidifiers at no cost
- Commitment level is based upon 90% of current spend volume
- No increase in current spend for TCMC
- This agreement avoids the need for TCMC to spend capital funds to purchase ventilator humidifiers
- The supplies stated in the agreement are directly related to the ventilator humidifier and currently already being used at TCMC. No product conversions are necessary.

Document Submitted to Legal:		Yes	X	*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

\*Previously reviewed and there are no changes

**Person responsible for oversight of agreement:** Thomas Moore, Director of Purchasing / Ray Rivas, Acting Chief Financial Officer

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the committed supply spend agreement with Vyaire Medical, Inc. which will provide the no charge use of loaned ventilator heated humidifiers for a term of 35 months, beginning, May 1, 2017 and ending, March 31, 2020 for an annual cost of \$95,868, and a total cost for the term of \$279,615.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**Co-Medical Director Agreement - Outpatient Behavioral Health**

<b>Type of Agreement</b>	X	Co-Medical Directors		Panel		Other: Vacation coverage
<b>Status of Agreement</b>		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

**Physician Name:** Manish Sheth, M.D.

**Area of Service:** Outpatient Behavioral Health

**Term of Agreement:** 36 months, Beginning, July 1, 2017 – Ending, June 30, 2020

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Hourly Cost	Monthly Cost	Annual Cost	Total Term Cost
\$140 / 31 Hours	\$4,340	\$52,080	\$156,240
	\$500 Vacation Coverage	\$6,000 Vacation Coverage	\$18,000 Vacation Coverage
	<b>Total: \$4,840</b>	<b>Total: \$58,080</b>	<b>Total: \$174,240</b>

This agreement adds on-call coverage and increases the rate from \$125 to \$140 per hour.

**Description of Services/Supplies:**

- Provide professional guidance and oversight for the Outpatient Behavioral Health department, including, Intensive Outpatient Program, Dual Recovery, and afternoon programs.
- Provide supervision for the clinical operation of the department and programs.
- Provide patient and staff education and educate providers and community members on availability of efficacy of Intensive outpatient Program services.
- Respond to insurance authorization calls and complete reports requested by patients
- Facilitate weekly treatment team meetings and evaluate appropriateness for continued stay.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Sarah Jayyousi, Operations Manager, Outpatient Behavioral Health / Sharon Schultz, Chief Nurse Executive

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Manish Sheth for Co-Medical Directorship for a term of three years, beginning July 1, 2017 and ending June 30, 2020 for an hourly rate of \$140, an annual maximum cost of \$58,080, and a total cost for the term of \$174,240.



**FINANCE, OPERATIONS & PLANNING COMMITTEE**  
**DATE OF MEETING: April 18, 2017**  
**Co-Medical Director Agreement - Outpatient Behavioral Health**

<b>Type of Agreement</b>	X	Co-Medical Directors		Panel		Other: Vacation coverage
<b>Status of Agreement</b>		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

**Physician Name:** Dennis Ordas, M.D.

**Area of Service:** Outpatient Behavioral Health

**Term of Agreement:** 36 months, Beginning, July 1, 2017 – Ending, June 30, 2020

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Hourly Cost	Monthly Cost	Annual Cost	Total Term Cost
\$140 / 32 hours	\$4,480	\$53,760	\$161,280
	\$500 Vacation Coverage	\$6,000 Vacation Coverage	\$18,000 Vacation Coverage
	<b>Total: \$4,980</b>	<b>Total: \$59,760</b>	<b>Total: \$179,280</b>

This agreement reduces hours from 48 to 32 per month, adds on-call coverage and increases rates from \$125 to \$140.

**Description of Services/Supplies:**

- Provide professional guidance and oversight for the Outpatient Behavioral Health department, including, Intensive Outpatient Program, Dual Recovery, and afternoon programs.
- Provide supervision for the clinical operation of the department and programs.
- Provide patient and staff education and educate providers and community members on availability of efficacy of Intensive outpatient Program services.
- Respond to insurance authorization calls and complete reports requested by patients
- Facilitate weekly treatment team meetings and evaluate appropriateness for continued stay.

Document Submitted to Legal:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Sarah Jayyousi, Operations Manager, Outpatient Behavioral Health / Sharon Schultz, Chief Nurse Executive

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Dennis Ordas for Co-Medical Directorship for a term of three years, beginning July 1, 2017 and ending June 30, 2020 for an hourly rate of \$140, an annual cost of \$59,760, and a total cost for the term of \$179,280.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Cardiology-General/STEMI**

<b>Type of Agreement</b>		Medical Directors	X	Panel		Other:
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Physician's Name:** Kenneth Carr, M.D.; Karim El-Sherief, M.D.; David Spiegel, M.D.

**Area of Service:** Emergency Department On-Call: Cardiology - General and STEMI

**Term of Agreement:** 12 months, Beginning, July 1, 2017 – Ending, June 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES  
 For entire Current ED On-Call Area of Service Coverage:

Rate/Day	Panel Days per Year	Panel Annual Cost
\$200 - General	365	\$73,000
\$600 - STEMI	365	\$219,000
<b>Total Cost:</b>		<b>\$292,000</b>

**Position Responsibilities:**

- Provide 24/7 patient coverage for all Cardiology-General/STEMI specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal:		Yes	X	*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

\*Approval is recommended based on utilizing the approved template. Legal review is not necessary when template is used.

**Person responsible for oversight of agreement:** Sherry Miller, Manager, Medical Staff / Kapua Conley, Chief Operating Officer

**Motion:** I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Cardiology physicians Kenneth Carr, M.D., Karim El-Sherief, M.D., and David Spiegel, M.D. as the Cardiology-General/STEMI ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2017 and ending June 30, 2018, for general cardiology at a daily rate of \$200, for a total term cost of \$73,000, and \$600 per day for STEMI, for an annual cost of \$219,000, for a total annual and term cost of \$292,000.



**FINANCE, OPERATIONS & PLANNING COMMITTEE**  
**DATE OF MEETING: April 18, 2017**  
**PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Cardiology-General**

<b>Type of Agreement</b>		Medical Directors	X	Panel		Other:
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Physician’s Name:** Oscar Matthews, M.D.; Mohammad Pashmforoush, M.D.

**Area of Service:** Emergency Department On-Call: Cardiology-General

**Term of Agreement:** 12 months, Beginning, July 1, 2017 – Ending, June 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES  
 For entire Current ED On-Call Area of Service Coverage:

Rate/Day	Panel Days per Year	Panel Annual Cost
\$200	365	\$73,000

**Position Responsibilities:**

- Provide 24/7 patient coverage for all Cardiology-General specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal:		Yes	X	*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

\*Approval is recommended based on utilizing the approved template. Legal review is not necessary when template is used.

**Person responsible for oversight of agreement:** Sherry Miller, Manager, Medical Staff / Kapua Conley, Chief Operating Officer

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Cardiology physicians Oscar Matthews, M.D. and Mohammad Pashmforoush, M.D. as the Cardiology-General ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2017 and ending June 30, 2018, at a daily rate of \$200, for a total annual and term cost of \$73,000.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Cardiothoracic Surgery**

<b>Type of Agreement</b>		Medical Directors	X	Panel		Other:
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Physician's Names:** Daniel L. Gramins, M.D.; Eugene Golts, M.D.; Steven Howe, M.D.; Michael Madani, M.D.; Anthony Perricone, M.D.; Travis Pollema, M.D.; Gert Pretorius, M.D.; Patricia Thistlethwaite, M.D.; Theodore Folkerth, M.D.

**Area of Service:** Emergency Department On-Call: Cardiothoracic Surgery

**Term of Agreement:** 12 months, Beginning, July 1, 2017 – Ending, June 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

For entire Current ED On-Call Area of Service Coverage: Cardiothoracic Surgery

Rate/Day	Panel Days per Year	Panel Annual Cost
Cardiac: \$375	365	\$136,875
Thoracic: \$375	365	\$136,875
<b>Total Cost:</b>		<b>\$273,750</b>

**Position Responsibilities:**

- Provide 24/7 patient coverage for all Cardiothoracic specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal:		Yes	X	*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

\*Approval is recommended based on utilizing the approved template. Legal review is not necessary when template is used.

**Person responsible for oversight of agreement:** Sherry Miller, Manager, Medical Staff Services / Kapua Conley, Chief Operating Officer

**Motion:** I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize physicians Daniel L. Gramins, M.D.; Eugene Golts, M.D.; Steven Howe, M.D.; Michael Madani, M.D.; Anthony Perricone, M.D.; Travis Pollema, M.D.; Gert Pretorius, M.D.; Patricia Thistlethwaite, M.D. and Theodore Folkerth, M.D. as ED On-Call Coverage physicians for Cardiothoracic Surgery for a term of 12 months, beginning July 1, 2017 and ending June 30, 2018 at a daily rate of \$375 for an annual cost cost of \$136,875, and \$375 per day for thoracic surgery for an annual cost of \$136,875, for a total term cost of \$273,750.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**  
**DATE OF MEETING: April 18, 2017**  
**Cardiovascular Health Institute - Medical Directorship Agreement**

<b>Type of Agreement</b>	X	Medical Directors		Panel		Other:
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Physician’s Name:** Donald Ponec, M.D., Cardiovascular Institute

**Area of Service:** Cardiovascular Health Institute

**Term of Agreement:** 12 months, Beginning, July 1, 2017 – Ending, June 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$210	8	96	\$1,680	\$20,160	\$20,160

**Position Responsibilities:**

Physician shall serve as Institute Medical Director and shall be responsible for the medical direction of the Institute and the performance of the other medical administrative services as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal: <i>Outside Legal Counsel</i>	X	Yes		*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

\*Approval is recommended based on utilizing the approved template. Legal review is not necessary when template is used.

**Person responsible for oversight of agreement:** Jeremy Raimo, Sr. Director Business Development / Wayne Knight, Chief Strategy Officer

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Ponec as the Medical Director for a term of 12 months, beginning July 1, 2017 - ending June 30, 2018. Not to exceed an average of 8 hours per month or 96 hours annually, at an hourly rate of \$210 for an annual cost of \$20,160, and a total cost for the term of \$20,160.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**Cardiovascular Health Institute - Specialty Medical Directorship Agreements**

<b>Type of Agreement</b>	X	Medical Directors		Panel		Other:
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Physician's Name:** Andrew Deemer, M.D., Vascular Surgery  
 Theodore Folkerth, M.D., Cardiothoracic Surgery  
 Kathleen Paveglio, M.D., Non-Invasive Cardiology  
 David Spiegel, M.D., Invasive Cardiology

**Area of Service:** Cardiovascular Health Institute

**Term of Agreement:** 12 months, Beginning, July 1, 2017 – Ending, June 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$210	48	576	\$10,080	\$120,960	\$120,960

**Position Responsibilities:**

Physicians shall serve as Medical Director and shall be responsible for the medical direction of the listed Specialty Area and the performance of the other medical administrative services as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal: <i>Outside Legal Counsel</i>	X	Yes		*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

\*Approval is recommended based on utilizing the approved template. Legal review is not necessary when template is used.

**Person responsible for oversight of agreement:** Jeremy Raimo, Sr. Director Business Development / Wayne Knight, Chief Strategy Officer

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Drs. Deemer, Folkerth, Paveglio, and Spiegel as the Specialty Medical Directors for a term of 12 months, beginning July 1, 2017 - Ending June 30, 2018. Not to exceed an average of 48 hours per month or 576 hours annually, at an hourly rate of \$210 for an annual cost of \$120,960, and a total cost for the term of \$120,960.



**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**Cardiovascular Health Institute - Operations Committee Agreements**

<b>Type of Agreement</b>		Medical Directors		Panel	X	Other: Operations Committee
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Physician's Name:** Theodore Folkerth, M.D.  
 Mohammad Jamshidi-Nezhad, M.D.  
 David Spiegel, M.D.

**Area of Service:** Cardiovascular Health Institute

**Term of Agreement:** 12 months, Beginning, July 1, 2017 – Ending, June 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$210	6	72	\$1,260	\$15,120	\$15,120

**Position Responsibilities:**

Physicians shall serve as Operations Committee Member and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal: <i>Outside Legal Counsel</i>	X	Yes		*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

\*Approval is recommended based on utilizing the approved template. Legal review is not necessary when template is used.

**Person responsible for oversight of agreement:** Jeremy Raimo, Sr. Director Business Development / Wayne Knight, Chief Strategy Officer

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Drs. Folkerth, Jamshidi-Nezhad, and Spiegel as the Coverage Physicians for a term of 12 months, beginning July 1, 2017 - Ending June 30, 2018. Not to exceed an average of 6 hours per month or 72 hours annually, at an hourly rate of \$210 for an annual cost of \$15,120, and a total cost for the term of \$15,120.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**  
**DATE OF MEETING: April 18, 2017**  
**Cardiovascular Health Institute - Quality Committee Agreements**

<b>Type of Agreement</b>		Medical Directors		Panel	X	Other: Quality Committee
<b>Status of Agreement</b>		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Physician's Name:** John Kroener, M.D.  
 Kathleen Paveglio, M.D.  
 Donald Ponec, M.D.

**Area of Service:** Cardiovascular Health Institute

**Term of Agreement:** 12 months, Beginning, July 1, 2017 – Ending, June 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$210	6	72	\$1,260	\$15,120	\$15,120

**Position Responsibilities:**

Physicians shall serve as Quality Committee Member and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal: <i>Outside Legal Counsel</i>	X	Yes		*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

\*Approval is recommended based on utilizing the approved template. Legal review is not necessary when template is used.

**Person responsible for oversight of agreement:** Jeremy Raimo, Sr. Director Business Development / Wayne Knight, Chief Strategy Officer

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Drs. Kroener, Paveglio, and Ponec as the Coverage Physicians for a term of 12 months, beginning July 1, 2017 - Ending June 30, 2018. Not to exceed an average of 6 hours per month or 72 hours annually, at an hourly rate of \$210 for an annual cost of \$15,120, and a total cost for the term of \$15,120.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**PHYSICIAN AGREEMENT for Covering Physician - Inpatient Wound Care**

<b>Type of Agreement</b>	X	Medical Directors	X	Panel		Other:
<b>Status of Agreement</b>		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

**Physician's Name:** Henry Showah, M.D.

**Area of Service:** Inpatient Wound Care

**Term of Agreement:** 12 months, Beginning, May 1, 2017- Ending, April 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Cost per Month	12 month (Term) Cost
\$180	6	72	\$1,080	\$12,960

**Position Responsibilities:**

- Provide supervision for the clinical operation of the Inpatient Wound Care Team
- Provide staff education to improve outcome of care
- Resolve conflicts that are intra-departmental or inter-departmental in nature to ensure or improve timeliness of patient treatment and intervention
- Ensure that services provided are in compliance with regulatory standards
- Participate in Quality Assurance and Performance Improvement activities
- Timely communication with primary care physicians and/or other community health resources
- Documentation: Full and timely documentation for all patients. Comply with all legal regulatory, accreditation, Medical Staff and billing criteria, including applying Medicare guidelines, including, Title 1X for admission and discharge decisions
- Utilization Review, Quality Improvement: Actively participate in hospital and Medical Staff utilization review, quality, performance improvement and risk programs

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Sharon Schultz, Chief Nurse Executive

**Motion:** I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Henry Showah as the Coverage Physician for Inpatient Wound Care for a term of 12 months from May 1, 2017, and ending April 30, 2018. Not to exceed an average of 6 hours a month, at an hourly rate of \$180 for a total cost for the term of \$12,960.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**PHYSICIAN AGREEMENT for Covering Physician - Outpatient Wound Care/HBO Center**

<b>Type of Agreement</b>	X	Medical Directors	X	Panel		Other:
<b>Status of Agreement</b>		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

**Physician's Name:** Henry Showah, M.D.

**Area of Service:** Outpatient Wound Care/HBO

**Term of Agreement:** 12 months, Beginning, May 1, 2017- Ending, April 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Cost per Month	12 month (Term) Cost
\$180	20	240	\$3,600	\$43,200

**Position Responsibilities:**

- Provide supervision of staff and patients undergoing HBO
- Provide staff education to improve outcome of care
- Resolve conflicts that are intra-departmental or inter-departmental in nature to ensure or improve timeliness of patient treatment and intervention
- Ensure that services provided are in compliance with regulatory standards
- Design Quality Assurance and Performance Improvement program.
- Creates criteria for medical audits
- Timely communication with primary care physicians and/or other community health resources
- Audits patient care and records of care for opportunities in case delivery.
- Documentation: Full and timely documentation for all patients. Comply with all legal regulatory, accreditation, Medical Staff and billing criteria, including applying Medicare guidelines, including, Title 1X for admission and discharge decisions
- Utilization Review, and QAPI: Actively participate in Hospital's Medical Staff utilization review, quality, performance improvement and risk programs.
- Attends monthly QAPI meetings

<b>Board Approved Physician Contract Template:</b>	X	Yes		No
<b>Approved by Chief Compliance Officer:</b>	X	Yes		No
<b>Is Agreement a Regulatory Requirement:</b>	X	Yes		No
<b>Budgeted Item:</b>	X	Yes		No

**Person responsible for oversight of agreement:** Sharon Schultz, Chief Nurse Executive

**Motion:** I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Henry Showah as the Coverage Physician for Outpatient Wound Care/HBO for a term of 12 months from May 1, 2017, and ending April 30, 2018. Not to exceed an average of 20 hours a month, at an hourly rate of \$180 for a total cost for the term of \$43,200.



**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**PHYSICIAN AGREEMENT for Covering Physician - Inpatient Wound Care**

<b>Type of Agreement</b>	X	Medical Directors	X	Panel		Other:
<b>Status of Agreement</b>		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

**Physician's Name:** Sharon Slowik, M.D.

**Area of Service:** Inpatient Wound Care

**Term of Agreement:** 12 months, Beginning, May 1, 2017- Ending, April 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Cost per Month	12 month (Term) Cost
\$180	14	168	\$2,520	\$30,240

**Position Responsibilities:**

- Provide supervision for the clinical operation of the Inpatient Wound Care Team
- Provide staff education to improve outcome of care
- Resolve conflicts that are intra-departmental or inter-departmental in nature to ensure or improve timeliness of patient treatment and intervention
- Ensure that services provided are in compliance with regulatory standards
- Participate in Quality Assurance and Performance Improvement activities
- Timely communication with primary care physicians and/or other community health resources
- Documentation: Full and timely documentation for all patients. Comply with all legal regulatory, accreditation, Medical Staff and billing criteria, including applying Medicare guidelines, including, Title 1X for admission and discharge decisions
- Utilization Review, Quality Improvement: Actively participate in hospital and Medical Staff utilization review, quality, performance improvement and risk programs

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Sharon Schultz, Chief Nurse Executive

**Motion:** I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Sharon Slowik as the Coverage Physician for Inpatient Wound Care for a term of 12 months from May 1, 2017, and ending April 30, 2018. Not to exceed an average of 14 hours a month, at an hourly rate of \$180 for a total cost for the term of \$30,240.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**
**DATE OF MEETING: April 18, 2017**
**PHYSICIAN AGREEMENT for Covering Physician - Outpatient Wound Care/HBO Center**

<b>Type of Agreement</b>	X	Medical Directors	X	Panel		Other:
<b>Status of Agreement</b>		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

**Physician's Name:** Sharon Slowik, M.D.

**Area of Service:** Outpatient Wound Care/HBO

**Term of Agreement:** 12 months, Beginning, May 1, 2017- Ending, April 30, 2018

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Cost per Month	12 month (Term) Cost
\$180	30	360	\$5,400	\$64,800

**Position Responsibilities:**

- Provide supervision of staff and patients undergoing HBO
- Provide staff education to improve outcome of care
- Resolve conflicts that are intra-departmental or inter-departmental in nature to ensure or improve timeliness of patient treatment and intervention
- Ensure that services provided are in compliance with regulatory standards
- Design Quality Assurance and Performance Improvement program.
- Creates criteria for medical audits
- Timely communication with primary care physicians and/or other community health resources
- Audits patient care and records of care for opportunities in case delivery
- Documentation: Full and timely documentation for all patients. Comply with all legal regulatory, accreditation, Medical Staff and billing criteria, including applying Medicare guidelines, including, Title 1X for admission and discharge decisions
- Utilization Review, and QAPI: Actively participate in Hospital's Medical Staff utilization review, quality, performance improvement and risk programs.
- Attends monthly QAPI meetings

Board Approved Physician Contract Template:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Sharon Schultz, Chief Nurse Executive

**Motion:** I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Sharon Slowik as the Coverage Physician for Outpatient Wound Care/HBO for a term of 12 months from May 1, 2017, and ending April 30, 2018. Not to exceed an average of 30 hours a month, at an hourly rate of \$180 for a total cost for the term of \$64,800.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**  
**DATE OF MEETING: April 18, 2017**  
**Physician Recruitment Proposal – Orthopedic Surgeon-Spine**

<b>Type of Agreement</b>		Medical Directors		Panel	X	Other: Recruitment Agreement
<b>Status of Agreement</b>	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

**Physician Name:** Yu-Po Lee, M.D.  
**Areas of Service:** Orthopedic Surgeon - Spine

**Key Terms of Agreement:**

**Effective Date:** June 1, 2017 or the date Dr. Lee becomes a credentialed member in good standing of the Tri-City Healthcare District Medical Staff  
**Community Need:** TCHD Physician Needs Assessment shows significant community need for Orthopedic Surgery  
**Service Area:** Area defined by the lowest number of contiguous zip codes from which the hospital draws at least 75% of its inpatients  
**Income Guarantee:** \$445,000 annually (\$890,000 for two-years with a three-year forgiveness period)  
**Sign-on Bonus:** \$25,000  
**Total Not to Exceed:** \$915,000 (Loan Amount)

**Unique Features:** Dr. Lee will join the group practice of Orthopedic Specialist of North County, in Oceanside, CA.

**Requirements:**

Business Pro Forma: Must submit a two-year business pro forma for TCHD approval relating to the addition of this physician to the medical practice, including proposed incremental expenses and income. TCHD may suspend or terminate income guarantee payments if operations deviate more than 20% from the approved pro forma and are not addressed as per agreement.

Expenses: The agreement specifies categories of allowable professional expenses (expenses associated with the operation of physician's practice and approved at the sole discretion of TCHD) such as billing, rent, medical and office supplies, etc. If the incremental monthly expenses exceed the maximum, the excess amount will not be included.

Document Submitted to Legal:		Yes	X	No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Jeremy Raimo, Sr. Director, Business Development / Wayne Knight, Chief Strategy Officer

**Motion:**

I move that the Finance, Operations and Planning Committee recommend the Board of Directors find it in the best interest of the public health of the communities served by the District to approve the expenditure, not to exceed \$915,000 in order to facilitate this Orthopedic Surgeon physician practicing medicine in the communities served by the District. This will be accomplished through a Group Physician Recruitment Agreement (not to exceed a two-year income guarantee with a three-year forgiveness period) with Orthopedic Specialist of North County and Dr. Yu-Po Lee, M.D.

**FINANCE, OPERATIONS & PLANNING COMMITTEE**  
**DATE OF MEETING: April 18, 2017**  
**PERINATAL SERVICES PROPOSAL**

<b>Type of Agreement</b>	X	Medical Director		Panel	X	Other: Physician Services
<b>Status of Agreement</b>	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

**Vendor's Name:** Regents of the University of California, San Diego School of Medicine  
 Department of Reproductive Medicine  
**Area of Service:** Perinatology  
**Term of Agreement:** 12 months, Beginning, May 1, 2017 – Ending, April 30, 2018  
**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

	<b>Hourly Rate</b>	<b>5 Months May - September 2017</b>	<b>7 Months October 17 – April 2018</b>	<b>12 month Cost</b>
Medical Director	\$150	\$12,750	\$17,850	\$30,600
Physician On-Call	\$100	\$8,667	\$12,133	\$20,800
Physician On-Site	\$120	0	\$26,880	\$26,880
		<b>\$21,417</b>	<b>\$56,863</b>	<b>\$78,280</b>

**Description of Services/Supplies:**

- Provide Medical Director and perinatology consultation services and outpatient fetal diagnostic services beginning 5/1/2017
- Provide assistance by telephone to obstetrical medical staff in management of high risk pregnancy beginning 5/1/2017
- Provide on-call/telephone consultation services 24 hours per day, 7 days per week beginning 5/1/2017
- Provide up to two 4 hour sessions (or 8 hours per week) on a schedule as mutually agreed to by the parties, beginning 10/1/2017

Document Submitted to Legal:		Yes	X	No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Wayne Knight, Chief Strategy Officer

**Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Regents of the University of California, San Diego School of Medicine Department of Reproductive Medicine for Perinatology Medical Director and Physician Services for a term of 12 months, beginning May 1, 2017, and ending April 30, 2018 for an annual/total cost of \$78,280.



**Finance, Operations and Planning Work Plan  
Program Tracking Schedule**

**FY 2017**

April 18, 2017

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr 2017	May	June	Responsible Party
<b>Wellness Center (Quarterly), since 2009</b> (changed from semi-annual to quarterly, April 2016)	•			•			•			•			David Bennett
<b>Physician Recruitment Tracking (Annual), (Since 2009)</b>												•	Jeremy Raimo
<b>Tri-City Real Estate Holding and Management LLC (Annual), (Since 2011)</b>								•					Ray Rivas
<b>Finance, Operations and Planning Charter, (Annual)</b>										•			Chair
<b>Construction Report, (Quarterly)</b>	•			•			•			•			Kapua Conley
<b>Accountable Care Organization (ACO) (Annual), (Since 2013)</b>								•					Wayne Knight
<b>Infusion Center, (Quarterly)</b> (Report quarterly until Oct. 2015 then annual)				•									Sharon Schultz
<b>ED Throughput, (Bi-Monthly)</b> (Changed from monthly, to bi-monthly August 2015)	•		•		•		•		•		•		Candice Parras

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	April 2017	May	June	Responsible Party
Dashboard		•	•	•	•	•	•	•	•	•	•	•	Ray Rivas
Meaningful Use, (Semi-Annual) (Start reporting September 2015 for one year then semi-annual)			•										Kapua Conley / Ray Rivas
ICD-10 - Update (Annual)		•											Colleen Thompson
Neuroscience Institute – NSI Medical Directorships, (Semi-Annual) (Start reporting June 2015 for first year then semi-annual)	•						•						Wayne Knight
Medical Director – Surgery (Quarterly) (Began reporting in July 2015)	•						•			•			Mary Diamond
IT Physician Liaison (Semi-Annual) (Began reporting in July 2016)	•						•						Terry Moede
Update on Institutes (Annual):													
• Cardiovascular													
• Neuroscience		•											Wayne Knight
• Orthopaedic													
(Added August 2016, begin reporting August 2017)													
PRIME (Annual) (Timeline pending for update)													Scott Livingstone
Update on Crisis Stabilization Unit (CSU) (Semi-Annual) (Added January 2017, begin reporting July 2017)	•												Sharon Schultz

**Wellness Center Update as of March 31, 2017**  
**April 18, 2017**

- |  |      |
|--|------|
| 1. Number of current members Jan. 1, 2017: | 3652 |
| Members Jan. – Mar.:                       | 350  |
| Cancellations Jan. – Mar.:                 | 482  |
| Ending membership March 31, 2017:          | 3520 |
2. We have a net loss of members for the three months of 132. Cancellations continue to be an issue and a plan to correct that will soon be in place.
  3. The program to convert PT and cardio- rehab patients started in March and with the coordination of Eva England in Cardio Rehab and Priya Joshi in PT along with our Medical Integration Manager at the Wellness Center, Susan Webster, we have transitioned 7 patients from PT and 4 patients from Cardio- Rehab into members.
  4. We are reassessing our direct marketing programs and promotions as well as placements within a five mile radius of the Wellness Center
  5. We continue to visit local companies with the area and increase the number of members from companies already participating.
  6. We continue having the Wellness Center membership team doing outreach in the cafeteria, leadership meetings and employee forums and new hire orientations.
  7. We continue our marketing/ advertising in North County:
    - Seaside Courier
    - District zip-code magazines
    - Coast News both editions
    - Specific placements in the NC UT section
    - Chamber of Commerce periodicals to the community
    - TV appearances with one of our WC nutritionists on KUSI and CH 6

**Finance, Operations and Planning Committee**

**Date of Meeting: April 18, 2017**

**Work Plan Information – FOP Chair:**

Finance, Operations and Planning Charter





Construction Report  
As of March 2017

Project	FOPI/Board Approval Date	% of Design Complete	Construction Start or Estimated Construction Start Date	Estimated Construction Completion Date*	% of Construction Complete	Total Budget	Actual Expenditures	Remaining Budget	Status / Comments
Campus MOB Improvements	February-16	100%	February-16	March-17	100%	\$969,723	\$855,194	\$114,529	Project is completed.
L&D and Mother Baby Renovation	December-16	100%	January-17	July-17	43%	1,191,590	457,368	734,222	12 rooms are completed
Rebuild of Men's & Women's ADA Shower Stalls to Code at the Wellness Center	June-16	100%	December-17	May-17	75%	59,945	24,998	34,947	Men's Locker Room is complete. Women's Locker Room will be completed in May.
Kitchen Sanitary Pipe Repairs	March-17	100%	February-17	April-17	80%	1,750,000	61,655	1,688,345	Piping is repaired. In the process of trench backfill.
OR #1 Surgical Lights Replacement	December-16	100%	May-17	June-17	0%	412,871	0	412,871	Lights are on order.
OR #2 Surgical Lights Replacement	February-17	100%	October-17	November-17	0%	365,828	0		Contract review.
<b>Total Construction Projects</b>						<b>\$4,749,957</b>	<b>\$1,399,215</b>	<b>\$2,984,914</b>	

\*Estimated completion is based on actual physical project progress and not on amounts invoiced to the District



Financial Information

TCMC Days in Accounts Receivable (A/R)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY17	51.2	50.2	48.7	50.5	49.6	50.5	48.9	49.0	48.8	50.4	47.4	46.7	49.7	48-52
FY16	46.7	45.7	45.7	45.3	47.0	49.1	51.7	48.9	49.5	50.4	47.4	46.7	47.7	48-52

TCMC Days in Accounts Payable (A/P)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY17	78.9	81.6	86.5	88.1	91.6	87.9	84.6	79.9	74.6	81.1	81.1	80.7	83.8	75-100
FY16	83.6	85.8	92.1	88.7	84.0	82.5	83.6	81.1	81.4	81.1	81.1	80.7	84.7	75-100

TCHD EROE \$ in Thousands (Excess Revenue over Expenses)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY17	\$288	\$211	\$746	\$1,118	\$414	\$317	(\$226)	\$181	(\$2,912)	\$331	\$315	(\$1,842)	\$138	\$3,508
FY16	\$862	\$612	\$182	(\$189)	(\$513)	\$965	(\$1,784)	(\$411)	(\$220)	\$331	\$315	(\$1,842)	(\$496)	

TCHD EROE % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY17	1.04%	0.75%	2.69%	3.99%	1.51%	1.15%	-0.79%	0.67%	-9.92%	1.13%	1.09%	-6.82%	0.05%	1.35%
FY16	3.03%	2.20%	0.66%	-0.68%	-2.00%	3.40%	-6.31%	-1.53%	-0.77%	1.13%	1.09%	-6.82%	-0.20%	



Financial Information

TCHE EBITDA \$ in Thousands (Earnings before Interest, Taxes, Depreciation and Amortization)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY17	\$1,583	\$1,496	\$2,015	\$2,365	\$1,711	\$1,556	\$1,010	\$1,428	(\$1,630)				\$11,534	\$15,253
FY16	\$2,046	\$1,817	\$1,357	\$1,011	\$644	\$2,155	(\$594)	\$797	\$1,019	\$1,530	\$1,598	(\$558)	\$10,252	

TCHE EBITDA % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY17	5.70%	5.32%	7.27%	8.43%	6.27%	5.64%	3.52%	5.28%	-5.55%				4.58%	5.85%
FY16	7.20%	6.53%	4.90%	3.65%	2.50%	7.58%	-2.10%	2.97%	3.56%	5.22%	5.55%	-2.07%	4.11%	

TCMC Paid FTE (Full-Time Equivalent) per Adjusted Occupied Bed

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY17	6.04	5.84	5.74	5.85	6.43	6.16	6.26	6.14	6.25				6.08	6.03
FY16	6.13	6.05	5.91	5.98	6.11	6.01	5.77	5.43	6.07	5.86	6.09	5.99	5.94	

TCHE Fixed Charge Coverage Covenant Calculation

	TTM Jul	TTM Aug	TTM Sep	TTM Oct	TTM Nov	TTM Dec	TTM Jan	TTM Feb	TTM Mar	TTM Apr	TTM May	TTM Jun	Covenant
FY17	1.37	1.37	1.37	1.59	1.73	1.50	1.35	1.37	1.51				1.10
FY16	1.88	1.96	2.15	2.05	1.85	1.92	1.87	1.73	1.70	1.82	1.63	1.47	1.10

TCHE Liquidity \$ in Millions (Cash + Available Revolving Line of Credit)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
FY17	\$29.1	\$29.4	\$26.8	\$18.9	\$23.0	\$25.9	\$35.7	\$34.6	\$73.6			
FY16	\$30.7	\$33.4	\$36.1	\$35.7	\$31.8	\$28.0	\$26.3	\$27.5	\$24.8	\$28.0	\$37.6	\$31.7





Tri-City Medical Center

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ADVANCED HEALTH CARE...FOR YOU

# MEDICAL DIRECTOR, SURGERY

Outcome Performance Report  
April 2016- March 2017



Tri-City Medical Center

ADVANCED HEALTH CARE...FOR YOU

## OR Medical Director

- Started April 2015
- Purpose: to improve efficiency and delivery of care in the OR
- Outcome Performance Metrics outlined in Contract
  - First Case On Time Starts
  - Block Time
  - Turnover Time



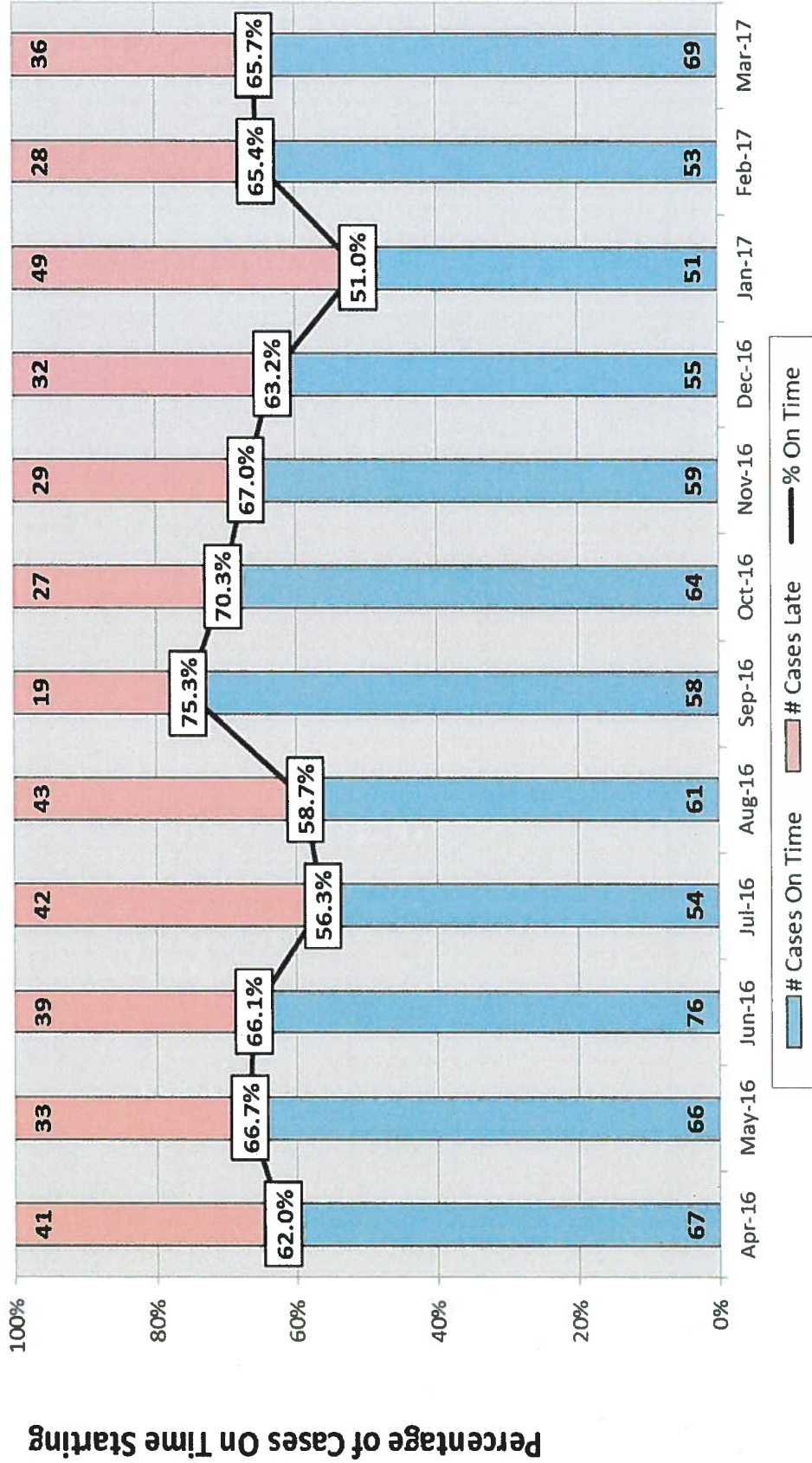
Tri-City Medical Center

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### Monthly First Case On-Time Starts

(Qualified 0715 or 0815, Scheduled Start, M-F)

Excludes: IR, Forensic, Endo Cases and Thurs Morning Hearts





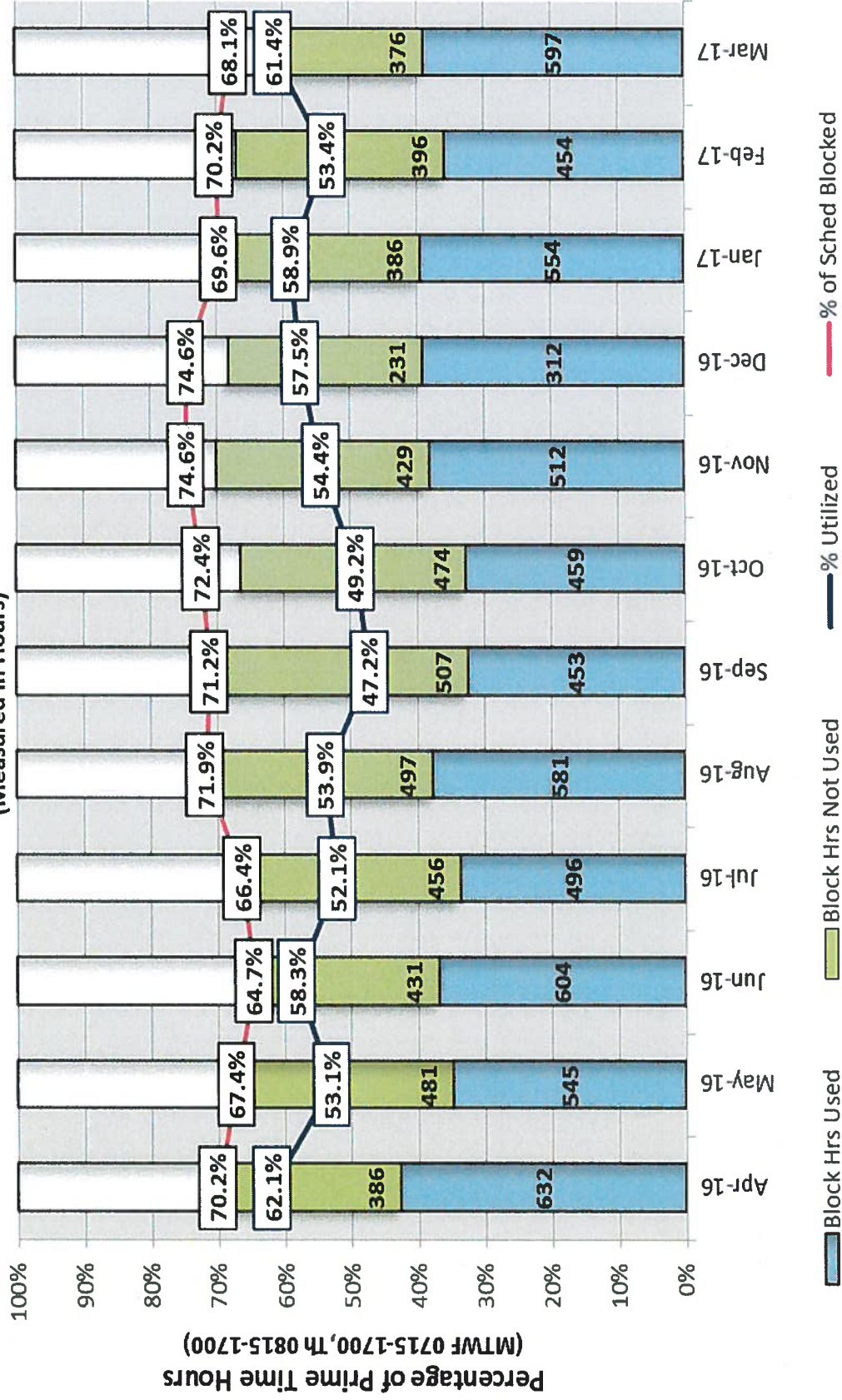


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### Total Block Utilization Percentage by Month

(Measured in Hours)





Tri-City Medical Center

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### Monthly Average Turnover & Close to Cut Intervals

Calculations are based on specific Surgeon line-up/ Turn-Over Determined from Wheels Out to Wheels In.

