

**TRI-CITY HEALTHCARE DISTRICT
AGENDA FOR A REGULAR MEETING
OF THE FINANCE, OPERATION AND PLANNING COMMITTEE
Thursday, June 20, 2019
8:30-11:30 A.M.
Assembly Room 2
Tri-City Medical Center
4002 Vista Way, Oceanside, CA 92056**

The Committee may make recommendations on any of the items listed below, unless the item is specifically labeled "Informational Only"

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
1.	Call to Order	1 min.	Chair
2.	Approval of Agenda	2 min.	Chair
3.	Public Comments-Announcement Comments may be made at this time by members of the public on any item on the Agenda before the Committee's consideration of the item or on any matter within the jurisdiction of the Committee. NOTE: During the Committee's consideration of any Agenda item, members of the public also have the right to address the Committee at that time regarding that item.	2 min.	Chair
4.	Ratification of minutes – May 23, 2019	2 min.	Standard
5.	Old Business		
6.	New Business		
7.	Consideration of Consent Calendar-(All items will be approved with a single motion, unless pulled for discussion)	60 min.	Chair
	<ul style="list-style-type: none"> a) Physician Agreement for Cardiovascular Health Institute – Operations Committee <ul style="list-style-type: none"> • Drs. Mohammad Jamshidi-Nezhad & David Spiegel <p><i>Motion: Request approval of the agreement with Drs. Mohammad Jamshidi-Nezhad and David Spiegel as Cardiovascular Health Institute – Operations Committee members for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020. Not to exceed 4 hours per month at an hourly rate of \$210 for an annual and term cost of \$10,080.</i></p>		Eva England
	<ul style="list-style-type: none"> b) Cardiovascular Health Institute – Medical Director Proposal <ul style="list-style-type: none"> • Dr. Donald Ponec <p><i>Motion: Request approval of the agreement with with Dr. Ponec as the coverage physician for a term of 12 months, beginning July 1, 2019 – Ending June 30 2020. Not to exceed an average 8 hours per month or 96 hours annually, at an hourly rate of \$210 for an annual and term cost of \$20,160.</i></p>		Eva England
	<ul style="list-style-type: none"> c) Cardiovascular Health Institute – Specialty Medical Directorship Proposal <ul style="list-style-type: none"> • Drs. Mohammad Jamshidi-Nezhad, Ashish Kabra & David Spiegel <p><i>Motion: Request approval of the agreement with Drs. Mohammad Jamshidi-Nezhad, Ashish Kabra, and David Spiegel as the coverage physicians for a term of 12 months, beginning July 1, 2019 – Ending June 30 2020. Not to exceed 12 hours per month per physician for a total of 432 hours annually, at an hourly rate of \$210 for an annual and term cost of \$90,720.</i></p>		Eva England

NOTE: This meeting is also called and noticed as a meeting of the Board, but shall be conducted as an Administrative and Finance Committee meeting. Members of the Board who are not members of the Committee may attend the entire meeting, but shall not otherwise directly participate or vote on any item. The Committee shall take no final actions, but may make recommendations to be considered at a future meeting of the Board as to any item on the agenda, including information items. All public documents provided to the committee or Board for this meeting including materials related to an item on this agenda and submitted to the Board of Directors within 72 hours prior to this meeting may be reviewed at the District Offices located at 4002 Vista Way, Oceanside, CA 92056 in the office of the Executive Assistant during normal business hours.

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	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
	<p>d) Physician Agreement for Cardiovascular Health Institute – Quality Committee</p> <ul style="list-style-type: none"> • Drs. Donald Ponec, Andrew Deemer & Ashish Kabra <p><i>Motion: Request approval of the agreement with Drs. Donald Ponec, Andrew Deemer and Ashish Kabra as Cardiovascular Health Institute – Quality Committee members for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020. Not to exceed 6 hours per month at an hourly rate of \$210 for an annual and term cost of \$15,120.</i></p>		Eva England
	<p>e) Physician Agreement for Cardiac Rehabilitation Medical Director</p> <ul style="list-style-type: none"> • Dr. Karim El-Sherief <p><i>Motion: Request approval of the agreement with Dr. Karim El-Sherief as the Medical Director of Cardiac Rehabilitation for a term of 24 months beginning July 1, 2019 and ending June 30, 2021. Not to exceed an average of 44 hours per month or 528 hours annually, at an hourly rate of \$185.50 for an annual cost of \$97,944 and a total term cost not to exceed \$195,888.</i></p>		Eva England
	<p>f) Physician Agreement for Cardiac Rehabilitation Physician Supervision</p> <ul style="list-style-type: none"> • Sharon Slowik, M.D. <p><i>Motion: Request approval of the agreement with Dr. Sharon Slowik as the Supervising Physician for a term of 24 months beginning July 1, 2019 and ending June 30, 2021. Not to exceed an average of 42.5 hours per month or 510 hours annually, at an hourly rate of \$160 for an annual cost of \$81,600, and a total cost for the term of \$163,200.</i></p>		Eva England
	<p>g) Physician Agreement for ICU Medical Director</p> <ul style="list-style-type: none"> • Mark Yamanaka, M.D. <p><i>Motion: Request approval of the agreement with Dr. Mark Yamanaka as the ICU Medical Director for a term of 12 months beginning July 1, 2019 and ending June 30, 2020. Not to exceed an average of 20 hours per month or 240 hours annually, at an hourly rate of \$175 for an annual and term cost of \$42,000.</i></p>		Merebeth Richins
	<p>h) Physician Agreement for ED On-Call Coverage</p> <ul style="list-style-type: none"> • Urology <p><i>Motion: Request approval of the agreement with urology physicians Caroline J. Vilchis, M.D., Bradley Frasier, M.D., Michael Guerena, M.D., Jason Phillips, M.D, and Aaron Boonjindasup, M.D. as the Urology ED-Call coverage physicians for a term of 24 months, beginning July 1, 2019 and ending June 30, 2021 at a daily rate of \$650, for term cost of \$475,150.</i></p>		Sherry Miller
	<p>i) Physician Agreement for Anesthesia Services</p> <ul style="list-style-type: none"> • Anesthesia Services Medical Group (ASMG) <p><i>Motion: Request approval of the agreement with the agreement with Anesthesia Services Medical Group (ASMG) for anesthesia coverage for a term of 24 months, beginning July 1, 2019 and ending June 30, 2021. Not to exceed a total cost of \$1,958,360 for the term.</i></p>		Scott Livingstone
	<p>j) Physician Agreement for ED On-Call Coverage</p> <ul style="list-style-type: none"> • Cardiology - General <p><i>Motion: Request approval of the agreement with Ashish Kabra, M.D.; Mohammad Pashmforoush, M.D.; Pargol Samani, M.D.; David Spiegel, M.D.; Kenneth Carr, M.D.; Karim El Sherief, M.D.; Anitha Rajamanickam, M.D. as the Cardiology-General coverage physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020, at a daily rate of \$300, for an annual and term cost of \$109,800.</i></p>		Sherry Miller

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	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
	<p>k) Physician Agreement for ED On-Call Coverage</p> <ul style="list-style-type: none"> • Cardiology – STEMI <p><i>Motion: Request approval of the agreement with David Spiegel, M.D.; Kenneth Carr, M.D.; Karim El Sherief, M.D.; Anitha Rajamanickam, M.D. as the coverage physicians for Cardiology-STEMI for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020, at a daily rate of \$1,000, for an annual and term cost of \$366,000.</i></p>		Sherry Miller
	<p>l) Physician Agreement for ED On-Call Coverage</p> <ul style="list-style-type: none"> • Gastroenterology – General & ERCP <p><i>Motion: Request approval of the agreement with physicians Christopher Devereaux, M.D.; Thomas Krol, M.D.; Javid Shad, M.D.; Michael Shim, M.D.; Matthew Viernes, M.D. as the Gastroenterology General & ERCP ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 at a daily rate of \$775 for GI, for an annual cost of \$283,650, and ERCP at a daily rate of \$500 for an annual cost of \$183,000, and a total cost for the term of \$466,650.</i></p>		Sherry Miller
	<p>m) Physician Agreement for ED On-Call Coverage</p> <ul style="list-style-type: none"> • Interventional Radiology <p><i>Motion: Request approval of the agreement with Drs. Michael Burke, Brian Goelitz, Justin Gooding, Charles McGraw, Michael Noud, Donald Ponec, and Richard Saxon as the Interventional Radiology (IR) ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 at a daily rate of \$750 for an annual and term cost of \$274,500.</i></p>		Sherry Miller
	<p>n) Physician Agreement for ED On-Call Coverage</p> <ul style="list-style-type: none"> • Ophthalmology <p><i>Motion: Request approval of the agreement ophthalmology physicians Robert Pendleton, M.D.; Mark Smith, M.D.; Maulik Zaveri, M.D.; Henry Hudson, M.D.; Peter Krall, M.D.; Srinivas Iyengar, M.D.; Logan Haak, M.D.; James Davies, M.D.; Bradley Greider, M.D.; Atul Jain, M.D.; Neeta Varshney, M.D. as the Ophthalmology ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 at a daily rate of \$300, for an annual and term cost of \$109,800.</i></p>		Sherry Miller
	<p>o) Physician Agreement for ED On-Call Coverage</p> <ul style="list-style-type: none"> • Spine <p><i>Motion: Request approval of the agreements with spine physicians Alleyne Neville, M.D., Payam Moazzaz, M.D., Tyrone Hardy, M.D., Mark Stern, M.D., Kevin Yoo, M.D., Sunil Jeswani, M.D. and Howard Tung, M.D. as the Spine ED-Call coverage physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020, at a daily rate of \$450, for a total annual and term cost of \$164,700.</i></p>		Sherry Miller
	<p>p) Physician Agreement for ED On-Call Coverage - Oral / Max Surgery</p> <ul style="list-style-type: none"> • Brian Mudd, D.D.S. <p><i>Motion: Request approval of the agreement with physician Brian Mudd, D.D.S. as the Oral /Max Surgery ED-Call coverage physician for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 at a daily rate of \$350, for an annual and term cost of \$128,100.</i></p>		Sherry Miller
	<p>q) Registry Contract for Nursing & Allied Health Proposal</p> <ul style="list-style-type: none"> • Aya Healthcare <p><i>Motion: Request approval of the agreement with the agreement with Aya Healthcare for contract labor managed service agreement for a term of 36 months, beginning, July</i></p>		Diane Sikora

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	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
	1, 2019 and ending, June 30, 2022 for an annual cost of \$4.5M and a total cost for the term of \$13.5M.		
	r) Home Sleep Study Interpretation Proposal <ul style="list-style-type: none"> • Advanced Sleep Medicine, Inc. <i>Motion: Request approval of the agreement with Advanced Sleep Medicine Services, Inc. for interpretation of sleep screening for a term of 12 months, beginning June 1, 2019 and ending May 31, 2020 for an annual cost of \$24,500.00 and a total cost for the term of \$24,500.</i>		Merebeth Richins
8.	Financials	10 min.	Ray Rivas
9.	Work Plan	10 min.	
	a) Physician Recruitment Tracking (annual)		Jeremy Raimo
	b) Dashboard		Ray Rivas
10.	Comments by committee members	2 min.	Chair
11.	Date of next meeting: July 18, 2019	2 min.	Chair
12.	Community Member Openings (1)	2 min.	Chair
13.	Adjournment		
	Total Budget Time for Meeting	1 hr. 33 min.	

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**Tri-City Medical Center
Finance, Operations and Planning Committee Minutes
May 23, 2019**

Members Present	Director Julie Nygaard, Director Rocky Chavez, Director RoseMarie Reno, Dr. Marcus Contardo, Dr. Mark Yamanaka, Dr. Jeffrey Ferber, Mr. Jack Cumming
Non-Voting Members Present:	Steve Dietlin, CEO, Ray Rivas, CFO, Scott Livingstone, COO, Barbara Vogelsang, CNE, Carlos Cruz, CCO, Susan Bond, General Counsel
Others:	Tim Mooney (McGriff Insurance Services), Tom Moore, Diane Sikora, Eva England, Chris Miechowski, Maria Carapia, Kristy Larkin, Sherry Miller, Sarah Jayyousi, Cynthia Kranz, Debra Feller, Candice Parras, Kim Posten, Christine Carton, Jeremy Raimo, Barbara Hainsworth
Members Absent:	Director Leigh Anne Grass, Dr. Gene Ma

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
1. Call to order	Director Nygaard called the meeting to order at 8:32 a.m.		Chair
2. Approval of Agenda	<p>Director Nygaard announced that two of the agreements had been amended subsequent to the initial distribution. The revised documents were distributed to each committee member prior to convening the meeting. The amended items are as follows:</p> <ul style="list-style-type: none"> 6.a. Insurance Renewal Proposal - McGriff Insurance Services, Inc. 7.q. Carlsbad-Wellness Center MOB Lease Agreement Proposal - Jeffrey T. Knutzen, D.D.S. 	<p>MOTION It was moved by Dr. Ferber, Dr. Contardo seconded, and it was unanimously approved to accept the agenda of May 23, 2019. Members: AYES: Nygaard, Chavez, Reno, Contardo, Yamanaka, Ferber, Cumming NOES: None ABSTAIN: None ABSENT: Grass, Ma</p>	Chair
3. Comments by members of the public on any item of interest to the public before committee's consideration of the item.	Director Nygaard read the paragraph regarding comments from members of the public.		Chair

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
4. Ratification of minutes of February 21, 2019		Minutes were ratified. MOTION It was moved by Dr. Contardo, Mr. Cumming seconded, and the minutes of February 21, 2019 were unanimously approved, with Directors Chavez and Reno abstaining from the vote	Chair
5. Old Business	None		
6. New Business a. Insurance Renewal Proposal • McGriff Insurance Services, Inc.	Ray Rivas introduced Tim Mooney from McGriff Insurance Services, Inc. Mr. Mooney gave a comprehensive overview of the Executive Summary for 2019-2020. In addition, he responded to a number of questions posed by the committee members regarding increases in some of the coverage expenses. Minor discussion ensued.	MOTION It was moved by Dr. Contardo, seconded by Dr. Yamanaka to authorize the agreement with the various carriers as reflected on the accompanying Executive Summary through McGriff Insurance Services, Inc. for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 for a total annual/term cost of \$1,699,896. Members: AYES: Nygaard, Chavez, Reno, Contardo, Yamanaka, Ferber, Cumming NOES: None ABSTAIN: None ABSENT: Grass, Ma	Ray Rivas / Susan Bond
7. Consideration of Consent Calendar:		MOTION It was moved by Dr. Ferber, Dr. Contardo seconded, and it was unanimously approved to accept the Consent Calendar of May 23, 2019. Members: AYES: Nygaard, Chavez, Reno,	Chair

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
a. Landscape Maintenance Agreement <ul style="list-style-type: none"> • LandGraphics Enterprises, Inc. 		Contardo, Yamanaka, Ferber, Cumming NOES: None ABSTAIN: None ABSENT: Grass, Ma Approved via Consent Calendar	Chris Miechowski
b. ARUP Laboratories, Inc. Proposal		Approved via Consent Calendar	Tara Eagle
c. Bottled Beverages & Snacks Vending Proposal <ul style="list-style-type: none"> • PepsiCo Food Service 		Approved via Consent Calendar	Christine Carlton/ Thomas Moore
d. Cardiovascular Institute Co-Management Agreement <ul style="list-style-type: none"> • TCMC Cardiovascular Institute, LLC 		Approved via Consent Calendar	Eva England
e. Physician Recruitment Proposal – Orthopedic Surgeon <ul style="list-style-type: none"> • Arash Califi, M.D. 		Approved via Consent Calendar	Jeremy Raimo
f. Medical Director Agreement for Infection Control <ul style="list-style-type: none"> • Dr. Richard Smith 		Approved via Consent Calendar	Diane Sikora
g. Co-Medical Director Agreement – Outpatient Behavioral Health Services <ul style="list-style-type: none"> • Dennis Ordas, M.D. 		Approved via Consent Calendar	Sarah Jayyousi
h. Co-Medical Director Agreement – Outpatient Behavioral Health Services <ul style="list-style-type: none"> • Martina Klein, M.D. 		Approved via Consent Calendar	Sarah Jayyousi
i. NICU Medical Director & Neonatology Services Proposal <ul style="list-style-type: none"> • North County Neonatology 		Approved via Consent Calendar	Cynthia Kranz

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
Specialists			
j. Physician Agreement for Covering Physician – Inpatient Wound Care	<ul style="list-style-type: none"> • Henry Showah, M.D. 	Approved via Consent Calendar	Kim Posten
k. Physician Agreement for Covering Physician – Outpatient Wound Care / HBO Center	<ul style="list-style-type: none"> • Henry Showah, M.D. 	Approved via Consent Calendar	Kim Posten
l. Physician Agreement for Covering Physician – Inpatient Wound Care	<ul style="list-style-type: none"> • Sharon Slowik, M.D. 	Approved via Consent Calendar	Kim Posten
m. Physician Agreement for Covering Physician – Outpatient Wound Care / HBO Center	<ul style="list-style-type: none"> • Sharon Slowik, M.D. 	Approved via Consent Calendar	Kim Posten
n. Physician Agreement for ED On-Call Coverage	<ul style="list-style-type: none"> • ENT - Otolaryngology 	Approved via Consent Calendar	Sherry Miller
o. Physician Agreement for ED On-Call Coverage	<ul style="list-style-type: none"> • General Surgery / Unfunded Cholecystectomy 	Approved via Consent Calendar	Sherry Miller
p. Physician Agreement for ED On-Call Coverage	<ul style="list-style-type: none"> • Vascular Surgery 	Approved via Consent Calendar	Sherry Miller
q. Carlsbad-Wellness Center MOB Lease Agreement Proposal	<ul style="list-style-type: none"> • Jeffrey T. Knutzen, D.D.S. 	Approved via Consent Calendar	Jeremy Raimo
8. Financials:	Ray Rivas presented the financials ending April 30, 2019 (dollars in thousands)		Ray Rivas

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
	<p>Discussions, Conclusions Recommendations</p> <p><u>TCHD – Financial Summary</u> <u>Fiscal Year to Date</u> Operating Revenue \$ 297,033 Operating Expense \$ 301,705 EBITDA \$ 14,165 EROE \$ 1,015</p> <p><u>TCMC – Key Indicators</u> <u>Fiscal Year to Date</u> Avg. Daily Census 154 Adjusted Patient Days 83,292 Surgery Cases 5,368 ED Visits 47,110</p> <p><u>TCHD – Financial Summary</u> <u>Current Month</u> Operating Revenue \$ 30,619 Operating Expense \$ 30,221 EBITDA \$ 2,219 EROE \$ 885</p> <p><u>TCMC – Key Indicators</u> <u>Current Month</u> Avg. Daily Census 142 Adjusted Patient Days 7,761 Surgery Cases 516 ED Visits 4,665</p> <p><u>TCMC - Net Patient A/R & Days in</u> <u>Net A/R By Fiscal Year</u> Net Patient A/R Avg. \$ 44.5 (in millions) Days in Net A/R Avg. 53.1</p> <p><u>Graphs:</u></p> <ul style="list-style-type: none"> • TCMC-Net Days in Patient Accounts Receivable • TCMC-Average Daily Census, Total Hospital-Excluding Newborns • TCMC-Acute Average Length of Stay 		

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
9. Work Plan:			
a. Construction Report	Chris Miechowski conveyed that the surgical light replacement project for OR #4 had been completed, and that the Pharmacy's USP 800 upgrade construction is underway. Brief discussion ensued.		Chris Miechowski
b. ED Throughput	Candice Parras gave a brief overview the ED Throughput PowerPoint slide. She emphasized that the ED has outgrown its present triage facilities and will soon be converting Station "D" into a supplemental triage space. She also conveyed that work continues on improving ED patient wait times. Minor discussion ensued.		Candice Parras
c. Medical Director - Surgery	Debra Feller gave a comprehensive PowerPoint presentation pertaining to the outcome performance for the Medical Director, Surgery. She also gave a brief overview of process improvements and projects that are pending or currently underway.		Debra Feller
d. Wellness Center	Scott Livingstone gave a single slide PowerPoint presentation of the financial performance of the Wellness Center for FY2019 year-to-date. Significant discussion ensued.		Scott Livingstone
e. Dashboard	No discussion.		Ray Rivas
10. Comments by committee members	None		
11. Date of next meeting	Thursday, June 20, 2019		Chair
12. Community Openings (1)			Chair
13. Adjournment	Meeting adjourned 9:36 a.m.		Chair

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
Physician Agreement for Cardiovascular Health Institute – Operations Committee

Type of Agreement		Medical Directors		Panel	X	Other: Operations Committee
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Vendor's Name: Drs. Mohammad Jamshidi-Nezhad & David Spiegel

Area of Service: Cardiovascular Health Institute – Operations Committee

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals:

Rate/Hour	Hours Per Month	Hours per Year	Monthly Cost	Annual Cost	Total Term Cost
\$210	4	48	\$840	\$10,080	\$10,080

Description of Services/Supplies:

- Physician shall serve as an Operations Committee Member and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Eva England, Cardiovascular Service Line Director / Scott Livingstone Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Drs. Mohammad Jamshidi-Nezhad and David Spiegel as Cardiovascular Health Institute – Operations Committee members for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020. Not to exceed 4 hours per month at an hourly rate of \$210 for an annual and term cost of \$10,080.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
CVHI Medical Director Proposal

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Vendor's Name: Dr. Donald Ponec, Cardiovascular Health Institute Medical Director

Area of Service: Cardiovascular Health Institute

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals:

Rate/Hour	Hours Per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$210	8	96	\$1,680	\$20,160	\$20,160

Description of Services/Supplies:

Physicians shall service as the Institute Medical Director and shall be responsible for the medical direction of the Institute and the performance of the other medical administrative service as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*
Person responsible for oversight of agreement: Eva England, Cardiovascular Service Line Director / Scott Livingstone Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Dr. Ponec as the coverage physician for a term of 12 months, beginning July 1, 2019 – Ending June 30 2020. Not to exceed an average 8 hours per month or 96 hours annually, at an hourly rate of \$210 for an annual and term cost of \$20,160.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
Cardiovascular Health Institute – Specialty Medical Directorship Proposal

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Vendor's Name: Mohammad Jamshidi-Nezhad, M.D. - Vascular Surgery, Medical Director
 Ashish Kabra, M.D. - Non-Invasive Cardiology, Medical Director
 David Spiegel, M.D. - Invasive Cardiology, Medical Director

Area of Service: Cardiovascular Health Institute

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals:

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$210	36	432	\$7,560	\$90,720	\$90,720

Description of Services/Supplies:

Physicians shall service as Medical Director and shall be responsible for the medical direction of the listed specialty area and the performance of the other medical administrative service as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Eva England, Cardiovascular Service Line Director / Scott Livingstone Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Drs. Mohammad Jamshidi-Nezhad, Ashish Kabra, and David Spiegel as the coverage physicians for a term of 12 months, beginning July 1, 2019 – Ending June 30 2020. Not to exceed 12 hours per month per physician for a total of 432 hours annually, at an hourly rate of \$210 for an annual and term cost of \$90,720.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
Physician Agreement for Cardiovascular Health Institute – Quality Committee

Type of Agreement		Medical Directors		Panel	X	Other: Quality Committee
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Vendor's Name: Drs. Donald Ponec, Andrew Deemer & Ashish Kabra
Area of Service: Cardiovascular Health Institute – Quality Committee
Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals:

Rate / Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	Total Term Cost
\$210	6	72	\$1,260	\$15,120	\$15,120

Description of Services/Supplies:

- Physicians shall serve as Quality Committee Members and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal to Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Eva England, Cardiovascular Service Line Director / Scott Livingstone Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Drs. Donald Ponec, Andrew Deemer and Ashish Kabra as Cardiovascular Health Institute – Quality Committee members for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020. Not to exceed 6 hours per month at an hourly rate of \$210 for an annual and term cost of \$15,120.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for Cardiac Rehabilitation Medical Director

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Dr. Karim El-Sherief
Area of Service: Cardiac Rehabilitation Services
Term of Agreement: 24 months, Beginning, July 1, 2019 – Ending, June 30, 2021
Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	24 month (Term) Cost
\$185.50	44	528	\$8,162	\$97,944	\$195,888

Position Responsibilities:

- Cardiac rehabilitation program Medical Director
- Maintain TCMC's main-campus cardiac rehabilitation program as the physician directed clinic.
- Providing medical supervision of patients receiving services in the Department, and clinical consultation for the Department as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Department.
- Ensuring that all medical and therapy services provided by the Department, Program or Service are consistent with Hospital's mission and vision.
- Evaluation of all Phase 2 patients enrolled in the Cardiac Rehabilitation Program and ongoing supervision and evaluation of monitored exercise sessions.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Eva England, Service Line Director, Cardio-Vascular Service Line / Scott Livingstone, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Karim El-Sherief as the Medical Director of Cardiac Rehabilitation for a term of 24 months beginning July 1, 2019 and ending June 30, 2021. Not to exceed an average of 44 hours per month or 528 hours annually, at an hourly rate of \$185.50 for an annual cost of \$97,944 and a total term cost not to exceed \$195,888.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for Cardiac Rehabilitation Physician Supervision

Type of Agreement		Medical Directors		Panel	X	Other: Physician Supervision
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician's Name: Dr. Sharon Slowik
Area of Service: Cardiac Rehabilitation Services
Term of Agreement: 24 months, Beginning, July 1, 2019 – Ending, June 30, 2021
Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	24 month (Term) Cost
\$160	42.5	510	\$6,800	\$81,600	\$163,200

Position Responsibilities:

- Cardiac rehabilitation program Medical Director
- Maintain TCMC's main-campus cardiac rehabilitation program as the physician directed clinic.
- Providing medical supervision of patients receiving services in the Department, and clinical consultation for the Department as requested by attending physicians including, without limitation, daily review and monitoring of patients receiving services in or through the Department.
- Ensuring that all medical and therapy services provided by the Department, Program or Service are consistent with hospital's mission and vision.
- Evaluation of all Phase 2 patients enrolled in the Cardiac Rehabilitation Program and ongoing supervision and evaluation of monitored exercise sessions.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Eva England, Service Line Director, Cardio-Vascular Service Line / Scott Livingstone, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Sharon Slowik as the Supervising Physician for a term of 24 months beginning July 1, 2019 and ending June 30, 2021. Not to exceed an average of 42.5 hours per month or 510 hours annually, at an hourly rate of \$160 for an annual cost of \$81,600, and a total cost for the term of \$163,200.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for ICU Medical Director

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Mark Yamanaka, M.D.

Area of Service: ICU

Term of Agreement: 12 months, Beginning, July, 1, 2019 – Ending, June, 30, 2020

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Annual Cost	12 month (Term) Cost
\$175	20	240	\$3,500	\$42,000	\$42,000

Position Responsibilities:

- Provides Clinical Documentation
- Utilization review of program
- Evaluates and establishes policies/procedures/protocols for ICU
- Recommends, develops and implements new services
- Facilitates effective communications
- Assists with interviewing new staff
- Assists with public education
- Attend hospital meetings, as requested

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*
Person responsible for oversight of agreement: Merebeth Richins, Director, ICU, Telemetry & Pulmonary Services / Barbara Vogelsang, Chief Nurse Executive

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Dr. Mark Yamanaka as the ICU Medical Director for a term of 12 months beginning July 1, 2019 and ending June 30, 2020. Not to exceed an average of 20 hours per month or 240 hours annually, at an hourly rate of \$175 for an annual and term cost of \$42,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Urology

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician’s Name: Caroline J. Vilchis, M.D, Bradley Frasier M.D., Michael Guerena, M.D., Jason Phillips, M.D, and Aaron Boonjindasup, M.D.

Area of Service: Emergency Department On-Call: Urology

Term of Agreement: 24 months, Beginning, July 1, 2019 – Ending, June 30, 2021

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Day	Panel Days per Year	Panel Annual Cost
\$650	FY2020: 366	\$237,900
\$650	FY2021: 365	\$237,250
	Total:	\$475,150

Position Responsibilities:

- Provide 24/7 patient coverage for all Urology specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff Services / Scott Livingstone, Chief Operating Officer

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize urology physicians Caroline J. Vilchis, M.D., Bradley Frasier, M.D., Michael Guerena, M.D., Jason Phillips, M.D, and Aaron Boonjindasup, M.D. as the Urology ED-Call coverage physicians for a term of 24 months, beginning July 1, 2019 and ending June 30, 2021 at a daily rate of \$650, for term cost of \$475,150.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for Anesthesia Services

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician's Name: Anesthesia Services Medical Group (ASMG)
Area of Service: Surgery / OB
Term of Agreement: 24 months, Beginning: July 1, 2019 – Ending: June 30, 2021
Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Coverage	Hourly / Daily Rate	Monthly Cost	FY2020 Cost	FY2021 Cost	Total Term Cost
Unassigned patients ED & OB	0	\$51,840.58	\$622,087	\$622,087	\$1,244,174
Extra Room Coverage	Varies (\$1,050) per day Monday-Thursday		<i>Not to Exceed</i> \$210,000	<i>Not to Exceed</i> \$210,000	\$420,000
Pre-Anesthesia Review (8 hours/week)	\$198/hour	\$6,864	\$82,368	\$82,368	\$164,736
EHR Development, one-time cost (not to exceed 100 hours)	\$198/hour	0	\$19,800	0	\$19,800
Stroke Code / Code Thrombectomy (FY2020 = 366 days; FY2021=365 days)	\$150/day	<i>Not to Exceed</i> \$4,650	\$54,900	\$54,750	\$109,650
Total Term Cost:					\$1,958,360

Position Responsibilities:

- Physician Anesthesia services including on-call and designated on-site coverage
- Anesthesia Services for Unassigned Emergency Room patients
- Anesthesia Services for Unassigned Obstetrical patients
- Continued development of Electronic Health Record (EHR) modules
- Provide Anesthesia response for Stroke Code / Code Thrombectomy

Documents submitted to Legal for Review	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Scott Livingstone, Chief Operating Officer

Motion: I move that the Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Anesthesia Services Medical Group (ASMG) for anesthesia coverage for a term of 24 months, beginning July 1, 2019 and ending June 30, 2021. Not to exceed a total cost of \$1,958,360 for the term.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20 2019
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Cardiology, General

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Ashish Kabra, M.D.; Mohammad Pashmforoush, M.D.; Pargol Samani, M.D.; David Spiegel, M.D.; Kenneth Carr, M.D.; Karim El Sherief, M.D.; Anitha Rajamanickam, M.D.

Area of Service: Emergency Department On-Call: Cardiology, General

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
For entire Current ED On-Call Area of Service Coverage: General Cardiology

Rate/Day	Panel Days per Year	Panel Annual Cost
\$300	FY2020: 366	\$109,800

Position Responsibilities:

- Provide 24/7 patient coverage for all Cardiology-general specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff Services / Scott Livingstone, Chief Operating Officer

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Ashish Kabra, M.D.; Mohammad Pashmforoush, M.D.; Pargol Samani, M.D.; David Spiegel, M.D.; Kenneth Carr, M.D.; Karim El Sherief, M.D.; Anitha Rajamanickam, M.D. as the Cardiology-General coverage physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020, at a daily rate of \$300, for an annual and term cost of \$109,800.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Cardiology-STEMI

Type of Agreement		Medical Directors	X	Panel		Other
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician's Name: David Spiegel, M.D.; Kenneth Carr, M.D.; Karim El Sherief, M.D.; Anitha Rajamanickam, M.D.

Area of Service: Emergency Department On-Call: Cardiology-STEMI

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June30, 2020

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
 For entire Current ED On-Call Area of Service Coverage: Cardiology-STEMI

Rate/Day	Panel Days per Year	Panel Annual Cost
\$1,000 - STEMI	FY20: 366	\$366,000

Position Responsibilities:

- Provide 24/7 patient coverage for all Cardiology-STEMI specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff / Scott Livingstone, Chief Operating Officer

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize David Spiegel, M.D.; Kenneth Carr, M.D.; Karim El Sherief, M.D.; Anitha Rajamanickam, M.D. as the coverage physicians for Cardiology-STEMI for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020, at a daily rate of \$1,000, for an annual and term cost of \$366,000.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE - Gastroenterology – General & ERCP

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician's Name: Christopher Devereaux, M.D., Thomas Krol, M.D., Javid Shad, M.D., Michael Shim, M.D., Matthew Viernes, M.D.

Area of Service: Emergency Department On-Call: Gastroenterology – General & ERCP

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
 For entire Current ED On-Call Area of Service Coverage: Gastroenterology

Rate/Day	Panel Days per Year	Annual Panel Cost
GI -\$775	366	\$283,650
ERCP-\$500		\$183,000
Total Term Cost:		\$466,650

Position Responsibilities:

- Provide 24/7 patient coverage for all Gastroenterology specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff Services / Scott Livingstone, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize physicians Christopher Devereaux, M.D.; Thomas Krol, M.D.; Javid Shad, M.D.; Michael Shim, M.D.; Matthew Viernes, M.D. as the Gastroenterology General & ERCP ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 at a daily rate of \$775 for GI, for an annual cost of \$283,650, and ERCP at a daily rate of \$500 for an annual cost of \$183,000, and a total cost for the term of \$466,650.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Interventional Radiology (IR)

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician's Name: Michael Burke, M.D.; Brian Goelitz, M.D.; Justin Gooding, M.D.; Charles McGraw, M.D.; Michael Noud, M.D.; Donald Ponec, M.D.; Richard Saxon, M.D.

Area of Service: Emergency Department On-Call: Interventional Radiology (IR)

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
For entire Current ED On-Call Area of Service Coverage: IR

Rate/Day	Panel Days per Year	Panel Annual Cost
\$750	366	\$274,500

Position Responsibilities:

- Provide 24/7 patient coverage for all Interventional Radiology specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff Services / Scott Livingstone, Chief Operating Officer

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize Drs. Michael Burke, Brian Goelitz, Justin Gooding, Charles McGraw, Michael Noud, Donald Ponec, and Richard Saxon as the Interventional Radiology (IR) ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 at a daily rate of \$750 for an annual and term cost of \$274,500

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Ophthalmology

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Robert Pendleton, M.D.; Mark Smith, M.D.; Maulik Zaveri, M.D.; Henry Hudson, M.D.; Peter Krall, M.D.; Srinivas Iyengar, M.D.; Logan Haak, M.D.; James Davies, M.D.; Bradley Greider, M.D.; Atul Jain, M.D.; Neeta Varshney, M.D.

Area of Service: Emergency Department On-Call: Ophthalmology

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
For entire Current ED On-Call Area of Service Coverage: Ophthalmology
No increase in Expense

Rate / Day	Panel Days per Year	Annual Panel Cost
\$300	FY2020: 366	\$109,800

Position Responsibilities:

- Provide 24/7 patient coverage for all Ophthalmology specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician).
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff / Scott Livingstone, Chief Operating Officer

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with ophthalmology physicians Robert Pendleton, M.D.; Mark Smith, M.D.; Maulik Zaveri, M.D.; Henry Hudson, M.D.; Peter Krall, M.D.; Srinivas Iyengar, M.D.; Logan Haak, M.D.; James Davies, M.D.; Bradley Greider, M.D.; Atul Jain, M.D.; Neeta Varshney, M.D. as the Ophthalmology ED-Call Coverage Physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 at a daily rate of \$300, for an annual and term cost of \$109,800.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Spine

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician’s Name: Alleyne Neville, M.D.; Payam Moazzaz, M.D.; Tyrone Hardy, M.D.; Mark Stern, M.D.; Kevin Yoo, M.D.; Sunil Jeswani, M.D.; Howard Tung, M.D.

Area of Service: Emergency Department On-Call: Spine

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
 For entire Current ED On-Call Area of Service Coverage: SPINE

Rate/Day	Panel Days per Year	Panel Annual Cost
\$450	366	\$164,700

Position Responsibilities:

- Provide 24/7 patient coverage for all Spine specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:		Yes		*No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff / Scott Livingstone, Chief Operating Officer

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize spine physicians Alleyne Neville, M.D., Payam Moazzaz, M.D., Tyrone Hardy, M.D., Mark Stern, M.D., Kevin Yoo, M.D., Sunil Jeswani, M.D. and Howard Tung, M.D. as the Spine ED-Call coverage physicians for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020, at a daily rate of \$450, for a total annual and term cost of \$164,700.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Oral/Max Surgery

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Brian Mudd, D.D.S.

Area of Service: Emergency Department On-Call: Oral/Max Surgery

Term of Agreement: 12 months, Beginning, July 1, 2019 – Ending, June 30, 2020

Within Hourly and/or Annualized Fair Market Value: YES

Maximum Totals: For entire Current ED On-Call Area of Service Coverage: Oral/Max Surgery

Rate/Day	Panel Days per Year	Panel Annual Cost
\$350	FY20: 366	\$128,100

Position Responsibilities:

- Provide 24/7 patient coverage for all Oral/Max Surgery services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Sherry Miller, Manager, Medical Staff Services / Scott Livingstone, Chief Operating Officer

Motion: I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize physician Brian Mudd, D.D.S. as the Oral /Max Surgery ED -Call coverage physician for a term of 12 months, beginning July 1, 2019 and ending June 30, 2020 at a daily rate of \$350, for an annual and term cost of \$128,100.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
Registry Contract for Nursing & Allied Health Proposal

Type of Agreement		Medical Directors		Panel	X	Other: Contract Labor
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

Vendor's Name: Aya Healthcare
Area of Service: Staffing/Resource
Term of Agreement: 36 months, Beginning, July 1, 2019 – Ending, June 30, 2022
Maximum Totals:

Monthly Cost	Annual Cost	Total Term Cost
\$375,000	\$4.5M	\$13.5M

Description of Services/Supplies:

- Managed Service Provider single source for contract labor
- Aya Partner Network with one point of contact, one account manager, one Joint Commission certified Aya compliance process, one bill
- Rates are a savings of 4% over current standard rates with support in reducing internal overtime and premium pay costs

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:		Yes	N/A	No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*

Person responsible for oversight of agreement: Diane Sikora, Director - Staffing Resource / Barbara Vogelsang, Chief Nurse Executive

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Aya Healthcare for contract labor managed service agreement for a term of 36 months, beginning, July 1, 2019 and ending, June 30, 2022 for an annual cost of \$4.5M and a total cost for the term of \$13.5M.

FINANCE, OPERATIONS & PLANNING COMMITTEE
DATE OF MEETING: June 20, 2019
Home Sleep Study Interpretation Proposal

Type of Agreement		Medical Directors		Panel	X	Other: Sleep Study / Interpretations
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Vendor's Name: Advanced Sleep Medicine Services, Inc.

Area of Service: Pulmonary

Term of Agreement: 12 months, Beginning, June 1, 2019 through May 31, 2020

Maximum Totals:

Cost per Test	Cost per Test with interpretation	Total Term Cost
\$300	\$350	\$24,500

Description of Services/Supplies:

- Home Sleep Apnea Study (HSAT) Interpretation by a board Sleep Specialist within 24 hours

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	*Yes		No

**To be included in the proposed FY Budget*
Person responsible for oversight of agreement: Merebeth Richins, Director – ICU-Pulmonary Services - Telemetry, ICU / Barbara Vogelsang, Chief Nurse Executive

Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Advance Sleep Medicine Services, Inc. for interpretation of sleep screening for a term of 12 months, beginning June 1, 2019 and ending May 31, 2020 for an annual and total term cost of \$24,500.

**Finance, Operations and Planning Work Plan
Program Tracking Schedule**

**FY2019
June 20, 2019**

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June 2019	Responsible Party
Wellness Center (Bi-Monthly) , (Since 2009) (Changed from quarterly to bi-monthly, January 2018)	•		•		•		•		•		•		Scott Livingstone
Physician Recruitment Tracking (Annual) , (Since 2009)												•	Jeremy Raimo
Finance, Operations and Planning Charter, (Annual)										2020 •			Chair
Construction Report, (Quarterly)	•			•			•			•			Scott Livingstone
Infusion Center, (Annual) (Quarterly until Oct. 2015 then annual)				•									Sharon Schultz
ED Throughput, (Quarterly) (Changed from bi-monthly to quarterly, January 2018)	•			•			•			•			Candice Parras
Medical Director – Surgery (Semi-Annual) (Began reporting in July 2015)	•			•			•			•			Debra Feller
IT Physician Liaison (Semi-Annual) (Began reporting in July 2016)													Mark Albright
Institutes Update (Annual): • Cardiovascular (Added August 2016, began reporting August 2017)		•											Jeremy Raimo
PRIME Update (Annual): (Began reporting in January 2019)							•						Scott Livingstone
Dashboard		•	•	•	•	•	•	•	•	•	•	•	Ray Rivas



Tri-City Medical Center

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PHYSICIAN RECRUITMENT UPDATE

(JUNE 1, 2018 – PRESENT)

Finance, Operations & Planning
Committee

June 20, 2019



Interventional Cardiologist – Anitha Rajamanickam, M.D.

- Effective Date – July 2018
- Dr. Anitha is an Independent Interventional Cardiologist physician, located in Oceanside with Heart Care Associates.



General Surgeon – Hussna Wakily, M.D.

- Effective Date – December 2018
- Dr. Wakily has joined Coastal Surgeons with Dr. Jamshidi, Dr. Toosie, and Dr. Deemer in Oceanside.





Upcoming

Orthopedic Surgeon (Total Joint)–

Morgan Silldorff, M.D.

- Effective Date – August/Sept 2019
- Dr. Silldorff is an Independent Orthopedic Surgeon, located in Oceanside & Carlsbad with Orthopaedic Specialists of North County



Orthopedic Surgeon (Foot & Ankle)–

Arash Calafi, M.D.

- Effective Date – Sept/Oct 2019
- Dr. Calafi is an Independent Orthopedic Surgeon, located in Oceanside & Carlsbad with Orthopaedic Specialists of North County





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Future prospects

- 2-3 Primary Care / Internal Medicine
- 1 Pulmonologist
- 1 Interventional Cardiologist



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Specialty	Population to Support One Physician	Gross Physician Need	FTE Physician Supply	Total Area Net Need (Surplus)	Current Need Less Out-migration
Primary Care					
Family Practice	4,500	99.0	93.6	5.4	2.2
Internal Medicine	6,000	74.2	61.1	13.1	5.2
Pediatrics (General)	9,800	45.5	47.5	(2.0)	(0.8)
Medical					
Allergy & Immunology	100,000	4.5	1.3	3.2	1.3
Cardiology	28,000	15.9	12.6	3.3	1.4
Dermatology	32,000	13.9	16.8	(2.9)	(1.2)
Endocrinology	70,000	6.4	2.2	4.2	1.7
Gastroenterology	37,000	12.0	7.0	5.0	2.0
Gynecologic Oncology	220,000	2.0	0.0	2.0	1.0
Infectious Diseases	90,000	4.9	3.5	1.4	0.6
Nephrology	85,000	5.2	6.0	(0.8)	(0.3)
Neurology	44,000	10.1	7.7	2.4	1.2
Obstetrics/Gynecology	12,000	37.1	28.8	8.3	3.5
Oncology/Hematology	40,000	11.1	9.1	2.0	0.6
Physical Medicine & Rehabilitation	75,000	5.9	4.6	1.3	0.5
Psychiatry/Mental Health Provider	12,500	35.6	16.1	19.5	6.0
Pulmonary Medicine/Critical Care	55,000	8.1	3.7	4.4	1.8
Radiation Oncology	75,000	5.9	2.5	3.4	1.4
Rheumatology	100,000	4.5	4.5	0.0	0.0
Surgical					
Cardiac Surgery	150,000	3.0	2.0	1.0	0.6
General Surgery					
- General Surgery	59,000	7.5	4.5	3.0	0.9
- Bariatric Surgery	250,000	1.8	0.7	1.1	0.4
- Breast Surgery	380,000	1.2	0.8	0.4	0.2
- Colon & Rectal Surgery	200,000	2.2	1.1	1.1	0.4
Total General Surgery	35,000	12.7	7.1	5.6	1.7
Neurosurgery	100,000	4.5	0.6	3.9	0.9
Ophthalmology	25,000	17.8	16.8	1.0	0.4
Orthopedic Surgery	18,000	24.7	13.5	11.2	3.4
Otorhinolaryngology	35,000	12.7	9.4	3.3	0.8
Plastic/Reconstructive Surgery	75,000	5.9	3.4	2.5	1.0
Urology	40,000	11.1	6.4	4.7	1.6
Vascular Surgery	150,000	3.0	0.6	2.4	1.1
Estimated Service Area Population		445,433			
			Need		
			Adequate Supply		



Financial Information

TCCM Days in Accounts Receivable (A/R)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY19	51.0	48.5	50.3	49.5	52.3	56.5	58.9	56.7	57.0	50.5	48.9	45.8	52.7	48-52
FY18	47.7	47.8	48.9	50.8	49.6	49.5	49.8	47.2	46.8	47.0	46.6	45.8	48.3	

TCCM Days in Accounts Payable (A/P)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY19	84.9	86.5	90.2	91.4	92.5	87.8	93.1	92.2	83.6	84.1	91.4	83.0	88.9	75-100
FY18	82.1	79.1	78.8	83.4	87.7	81.3	82.9	85.2	78.8	83.2	89.2	83.0	82.9	

TCHD EROE \$ in Thousands (Excess Revenue over Expenses)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	YTD Budget
FY19	(\$478)	(\$121)	\$119	\$254	\$342	\$236	(\$527)	\$99	\$206	\$885	\$904	\$3,118	\$1,919	\$4,253
FY18	(\$394)	(\$429)	(\$224)	(\$171)	(\$2,571)	(\$383)	(\$1,242)	(\$542)	(\$337)	(\$679)	(\$408)	\$3,118	(\$7,380)	

TCHD EROE % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	YTD Budget
FY19	-1.64%	-0.39%	0.41%	0.86%	1.19%	0.79%	-1.76%	0.34%	0.67%	2.89%	2.88%	9.07%	0.58%	1.32%
FY18	-1.33%	-1.39%	-0.76%	-0.55%	-9.47%	-1.26%	-3.94%	-1.86%	-1.09%	-2.31%	-1.31%	9.07%	-2.23%	



Financial Information

TCHD EBITDA \$ in Thousands (Earnings before Interest, Taxes, Depreciation and Amortization)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY19	\$796	\$1,168	\$1,417	\$1,561	\$1,618	\$1,544	\$826	\$1,468	\$1,548	\$2,219	\$2,221		\$16,386	\$19,181
FY18	\$898	\$864	\$1,091	\$1,146	(\$1,288)	\$908	\$81	\$751	\$963	\$571	\$900	\$4,407	\$6,885	

TCHD EBITDA % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY19	2.73%	3.81%	4.90%	5.28%	5.65%	5.20%	2.76%	5.07%	5.00%	7.25%	7.07%		4.99%	5.96%
FY18	3.03%	2.80%	3.69%	3.66%	-4.74%	2.99%	0.26%	2.57%	3.13%	1.95%	2.90%	12.82%	2.08%	

TCMC Paid FTE (Full-Time Equivalent) per Adjusted Occupied Bed

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY19	6.73	6.70	6.75	6.98	7.82	6.50	6.68	6.52	6.71	7.27	7.29		6.90	6.66
FY18	6.51	5.92	6.90	6.26	6.50	6.43	5.95	5.99	5.86	6.29	6.43	6.43	6.26	

TCHD Liquidity \$ in Millions (Cash + Available Revolving Line of Credit)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
FY19	\$50.0	\$49.5	\$49.3	\$48.1	\$37.5	\$29.5	\$36.3	\$32.9	\$20.6	\$40.7	\$57.1	
FY18	\$58.5	\$49.8	\$42.3	\$48.2	\$58.6	\$54.5	\$54.7	\$53.1	\$49.4	\$42.7	\$41.5	\$52.8