

**TRI-CITY HEALTHCARE DISTRICT
AGENDA FOR A REGULAR MEETING
OF THE FINANCE, OPERATION AND PLANNING COMMITTEE
Wednesday, September 20, 2023
3:00 – 5:00 P.M.
Assembly Room #1
Tri-City Medical Center
4002 Vista Way, Oceanside, CA 92056**

The Committee may make recommendations on any of the items listed below, unless the item is specifically labeled "Informational Only"

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
1.	Call to Order	1 min.	Chair
2.	Approval of Agenda	2 min.	Chair
3.	Public Comments-Announcement Comments may be made at this time by members of the public on any item on the Agenda before the Committee's consideration of the item or on any matter within the jurisdiction of the Committee. NOTE: During the Committee's consideration of any Agenda item, members of the public also have the right to address the Committee at that time regarding that item.	2 min.	Chair
4.	Ratification of Minutes – August 23, 2023	2 min.	Standard
5.	Old Business - None		
6.	New Business		
	a) Discuss Addition of Physician(s) to Approved Panel & ED On-Call Agreements, Which Would Be Co-Terminus for Such Agreements <i>Motion: Request approval of adding new physician(s) to any current panel and/or ED call agreement that have been previously approved by the TCHD Board of Directors which the added physician engagement would be co-terminus with the original agreement.</i>	5 min.	Dr. Gene Ma
7.	Consideration of Consent Calendar- <i>(All items will be approved with a single motion, unless pulled for discussion)</i>	30 min.	Chair
	a) Physician Agreement for ED On-Call Coverage - ENT/Otolaryngology • Richard Liu, M.D. <i>Motion: Request approval of the agreement with Dr. Richard Liu as part of the existing ED On-Call Coverage Panel for ENT/Otolaryngology services for a term of 24 months, beginning July 1, 2023 and ending, June 30, 2025, resulting in no increase in cost for the shared total term amount of \$475,150.</i>		Bert Lawson
	b) Physician Agreement for Physician Well-Being Committee Chair • Cary Mells, M.D. <i>Motion: Request approval of the agreement with Dr. Cary Mells as the Chair of the Physician Well-Being Committee at a cost of \$3,000 a month for a term of 24 months beginning August 1, 2023 and ending July 31, 2025, an annual cost of \$36,000 and a total term cost of \$72,000.</i>		Dr. Gene Ma
	c) Physician Agreement for Cardiology Structural Heart Disease Medical Director • Aaron Yung, M.D.		Eva England

NOTE: This meeting is also called and noticed as a meeting of the Board, but shall be conducted as an Administrative and Finance Committee meeting. Members of the Board who are not members of the Committee may attend the entire meeting, but shall not otherwise directly participate or vote on any item. The Committee shall take no final actions, but may make recommendations to be considered at a future meeting of the Board as to any item on the agenda, including information items. All public documents provided to the committee or Board for this meeting including materials related to an item on this agenda and submitted to the Board of Directors within 72 hours prior to this meeting may be reviewed at the District Offices located at 4002 Vista Way, Oceanside, CA 92056 in the office of the Executive Assistant during normal business hours.

Note: If you have a disability, please notify us at 760-940-5756 at least 48 hours prior to the meeting so that we may provide reasonable accommodations.

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
	<i>Motion: Request approval of the agreement to establish the Medical Directorship for Structural Heart Disease in Cardiology with services provided by Aaron Yung, M.D. for a term of 24 months, beginning October 1, 2023 and ending, September 30, 2025, with an annual cost not to exceed \$16,200 and a total term cost not to exceed \$32,400.</i>		
	d) Physician Agreement for Comprehensive Neurology Services <ul style="list-style-type: none"> The Neurology Center <i>Motion: Request approval of the agreement with The Neurology Center for a renewal term of 24 months beginning October 1, 2023 and ending September 20, 2025, at a total term cost not to exceed \$1,204,374.</i>		Dr. Gene Ma
	e) Psychiatric Consultative Service Agreement <ul style="list-style-type: none"> Emad G. Tadros, M.D. <i>Motion: Request approval of the agreement with Emad G. Tadros, M.D., for the provision of Inpatient and Emergency Department psychiatric evaluations for patients without a payer source for a term of 12 months, beginning October 1, 2023 and ending September 30, 2024, at an annual and total term cost not to exceed \$59,726.70.</i>		Dr. Gene Ma
	f) Physician Agreement for ED On-Call Coverage – Orthopedics <ul style="list-style-type: none"> Nicholas Kusnezov, M.D. <i>Motion: Request approval of the agreement with Nicholas Kusnezov, M.D. as part of the existing ED On-Call Coverage Panel for Orthopedic services for a term of 15 months, beginning August 1, 2023 and ending, October 31, 2024, resulting in no increase in cost for the shared total term amount of \$874,100.</i>		Bert Lawson
	g) Physician Agreement for ED On-Call Coverage – Gastroenterology <ul style="list-style-type: none"> Megan E. Novo, M.D. <i>Motion: Request approval of the agreement to add Megan E. Novo, M.D., to the Emergency Department call coverage panel for Gastroenterology-General & ERCP services for a term of 22 months, beginning September 1, 2023 and ending, June 30, 2025, as part of the existing coverage panel, resulting in no increase in cost for the shared total term amount.</i>		Bert Lawson
8.	Financials	15 min.	Ray Rivas
	a) Dashboard		Ray Rivas
9.	Comments by committee members	2 min.	Chair
10.	Date of next meeting: October 18, 2023	2 min.	Chair
11.	Adjournment		
	Total Budget Time for Meeting	1 hr. 1 min.	

NOTE: This meeting is also called and noticed as a meeting of the Board, but shall be conducted as an Administrative and Finance Committee meeting. Members of the Board who are not members of the Committee may attend the entire meeting, but shall not otherwise directly participate or vote on any item. The Committee shall take no final actions, but may make recommendations to be considered at a future meeting of the Board as to any item on the agenda, including information items. All public documents provided to the committee or Board for this meeting including materials related to an item on this agenda and submitted to the Board of Directors within 72 hours prior to this meeting may be reviewed at the District Offices located at 4002 Vista Way, Oceanside, CA 92056 in the office of the Executive Assistant during normal business hours.

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**Tri-City Medical Center
Finance, Operations and Planning Committee Minutes
August 23, 2023**

Members Present	Director Tracy Younger, Director Adela Sanchez, Dr. Henry Showah, Dr. Mohammad Jamshidi-Nezhad
Non-Voting Members Present:	Dr. Gene Ma, CEO; Ray Rivas, CFO; Donald Dawkins, CNE; Roger Cortez, CCO; Jeremy Raimo, COO
Others:	Director Gigi Gleason, Eva England, Tom Moore, Ellen Langenfeld, Mark Albright, Jane Dunmeyer, Miava Sullivan, Barbara Hainsworth
Members Absent:	Director Nina Chaya, Susan Bond

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
1. Call to Order	Director Younger called the meeting to order at 3:12 p.m.		Chair
2. Approval of Agenda		MOTION It was moved by Dr. Showah, and Dr. Jamshidi-Nezhad seconded, and it was unanimously approved to accept the agenda of August 23, 2023. Members: AYES: Younger, Sanchez, Showah, Jamshidi-Nezhad NOES: None ABSTAIN: None ABSENT: Chaya	Chair
3. Comments by members of the public on any item of interest to the public before committee's consideration of the item.	Director Younger read the paragraph regarding comments from members of the public.	No comments	Chair
4. Ratification of minutes		No minutes to ratify	
5. Old Business	None		
6. New Business			
a. 2023 – Finance, Operations & Planning Committee Meeting	Director Younger conveyed that item 6.a. reflects the remaining 2023 dates		Chair

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
Dates	for the Finance, Operations & Planning Committee.		
b. Introduction – Miava Sullivan, FOP Meeting Coordinator	Director Younger introduced Miava Sullivan as the new Finance, Operations & Planning Committee coordinator, replacing Barbara Hainsworth.		Chair
7. Consideration of Consent Calendar:	<p>It has been requested that the following items be pulled for discussion:</p> <ul style="list-style-type: none"> • <u>Director Younger requested:</u> <p>7.a. Healthcare Provider Proctoring Services Agreement – Speech Therapy Anton Kushnaryov, M.D.</p> <p>7.c. Pulmonary Lung Nodule Program–Medical Directorship Marius Viceroi, M.D.</p> <p>7.d. Co-Medical Director Agreement for Utilization Review / DRG Program Quoc T. Tran, M.D. & Zhong Zhao, M.D.</p>	<p><u>MOTION</u> It was moved by Director Sanchez, and Dr. Showah seconded, and it was unanimously approved to accept the Consent Calendar for August 23, 2023. <u>Members:</u> AYES: Younger, Sanchez, Showah, Jamshidi-Nezhad NOES: None ABSTAIN: None ABSENT: Director Chaya</p>	Chair
a. Healthcare Provider Proctoring Services Agreement – Speech Therapy • Anton Kushnaryov, M.D.	Jeremy Raimo gave a brief overview of the purpose and need for this agreement with Dr. Kushnaryov for proctoring services.	<p><u>MOTION</u> It was moved by Director Sanchez, Dr. Jamshidi-Nezhad seconded, and it was unanimously agreed to authorize the agreement to with Anton Kushnaryov, M.D. for proctoring services for Fiberoptic Endoscopic Evaluation of Swallowing, for a term of 3 months, beginning, July 1, 2023 and ending, September 30, 2023,</p>	Jeremy Raimo

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
		<p>for a total term cost of \$2,000.</p> <p><u>Members:</u> AYES: Younger, Sanchez, Showah, Jamshidi-Nezhad NOES: None ABSTAIN: None ABSENT: Chaya</p>	
<p>b. Professional Services Agreement, Addendum #3</p> <ul style="list-style-type: none"> • Tri-City Primary Care-Jamil Alkhaddo, M.D. 		<p>Approved via Consent Calendar</p>	Jeremy Raimo
<p>c. Pulmonary Lung Nodule Program-Medical Directorship</p> <ul style="list-style-type: none"> • Marius Vicerioi, M.D. 	<p>Jeremy Raimo gave a brief overview of the purpose and need for this agreement with Dr. Marius Vicerioi as the medical director of the pulmonary lung nodule program.</p>	<p>It was moved by Dr. Showah, Dr. Jamshidi-Nezhad seconded, and it was unanimously agreed to authorize the agreement to with Marius Vicerioi, M.D. for the pulmonary lung nodule program medical directorship for a term of 24 months, beginning, September 1, 2023 through August 31, 2025 for a total term cost not to exceed \$224,400.</p> <p><u>Members:</u> AYES: Younger, Sanchez, Showah, Jamshidi-Nezhad NOES: None ABSTAIN: None ABSENT: Chaya</p>	Jeremy Raimo
<p>d. Co-Medical Director Agreement for Utilization Review / DRG Program</p> <ul style="list-style-type: none"> • Quoc T. Tran, M.D. & Zhong Zhao, M.D. 	<p>On behalf of Angela Luttge, Dr. Ma gave a brief overview of the purpose and need for this agreement with Quoc T. Tran, M.D. and Zhong Zhao, M.D. as co-medical directors of the Utilization Review and DRG Oversight program.</p>	<p>It was moved by Director Sanchez, Dr. Jamshidi-Nezhad seconded, and it was unanimously agreed to authorize the agreement to with Quoc T. Tran, M.D. and Zhong Zhao, M.D. as co-medical directors of the Utilization Review and DRG Oversight program for a term of 12 months, beginning October 1,</p>	Angela Luttge

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible						
		<p>2023 and ending September 30, 2024, at an annual and total term cost not to exceed \$102,000.</p> <p><u>Members:</u> AYES: Younger, Sanchez, Showah, Jamshidi-Nezhad NOES: None ABSTAIN: None ABSENT: Chaya</p>	Eva England						
<ul style="list-style-type: none"> e. Cardiology Abstracting Services Proposal • Direct Difference 		<p>Approved via Consent Calendar</p>	Jeremy Raimo						
<ul style="list-style-type: none"> f. Commercial Real Estate Listing Agreement Amendment • Colliers International CA, Inc. 		<p>Approved via Consent Calendar</p>	Jeremy Raimo						
<ul style="list-style-type: none"> g. Billing Services Agreement • BE Development, Inc. (Bloom Energy Corp.) 	<p>Jeremy Raimo conveyed that when this write-up was initiated, the area to denote this as a “new agreement” was not documented.</p> <p>Miava Sullivan to amend the original write-up document.</p>	<p>Approved via Consent Calendar</p>	Benito Oporto / Jeremy Raimo						
<ul style="list-style-type: none"> h. Consulting Agreement – Governmental Affairs • Robert E. Hertzka, M.D. 	<p>Dr. Ma advised the committee that the monthly and term dollar amounts for this write-up should be modified to reflect \$10,000 per month for an overall term amount of \$120,000.</p> <p>Miava Sullivan to amend the original write-up document.</p>	<p>Approved via Consent Calendar</p>	Dr. Gene Ma						
8. Financials:	<p>Ray Rivas presented the financials ending July 30, 2023 (dollars in thousands)</p> <p><u>TCHD – Financial Summary</u></p> <table border="0"> <tr> <td><u>Fiscal Year to Date</u></td> <td></td> </tr> <tr> <td>Operating Revenue</td> <td>\$ 25,410</td> </tr> <tr> <td>Operating Expense</td> <td>\$ 29,701</td> </tr> </table>	<u>Fiscal Year to Date</u>		Operating Revenue	\$ 25,410	Operating Expense	\$ 29,701		Ray Rivas
<u>Fiscal Year to Date</u>									
Operating Revenue	\$ 25,410								
Operating Expense	\$ 29,701								

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
	EBITDA \$ (2,442) EROE \$ (3,585) TCMC – Key Indicators <u>Fiscal Year to Date</u> Avg. Daily Census 122 Adjusted Patient Days 7,512 Surgery Cases 418 ED Visits 4,387 Graphs: <ul style="list-style-type: none"> • TCMC-Average Daily Census, Total Hospital - Excluding Newborns • TCMC-Acute Average Length of Stay • TCMC-Emergency Department Visits 		
a. Dashboard	No discussion		Ray Rivas
10. Comments by committee members	Director Sanchez conveyed her gratitude to those chiefs in attendance for their hard work and diligence on behalf of the hospital, during a very challenging medical and economic period.		Chair
11. Date of next meeting	Thursday, September 20, 2023		Chair
13. Adjournment	Meeting adjourned 3:38 p.m.		Chair



Tri-City Medical Center

6.a.

Discussion Item:

**Discuss Addition of Physician(s) to Approved Panel & ED On-Call Agreements,
Which Would Be Co-Terminus for Such Agreements**

Dr. Gene Ma, Chief Executive Officer



Tri-City Medical Center

7.a.

FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: September 20, 2023

PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – ENT / Otolaryngology

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Richard Liu, M.D.

Area of Service: Emergency Department On-Call: ENT / Otolaryngology

Term of Agreement: 24 months, Beginning, July 1, 2023 - Ending, June 30, 2025

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
Add physician to current shared call panel; no increase in expense

Rate/Day	Term	Annual Cost
\$650	FY2024	\$237,900
	FY2025	\$237,250
	Total Term Cost	\$475,150

Description of Services/Supplies:

- Provide 24/7 patient coverage for all ENT - Otolaryngology specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Bert Lawson-Director, Emergency Services / Donald Dawkins, Chief Nurse Executive

Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the renewal of the agreement with Dr. Richard Liu as part of the existing ED On-Call Coverage Panel for ENT/Otolaryngology services for a term of 24 months, beginning July 1, 2023 and ending, June 30, 2025, resulting in no increase in cost for the shared total term amount of \$475,150.



Tri-City Medical Center

7.b.

FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: September 20, 2023

PHYSICIAN AGREEMENT FOR PHYSICIAN WELL-BEING COMMITTEE CHAIR

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician’s Name: Cary Mells, M.D.

Area of Service: Medical Staff Leadership: Physician Well-Being Committee Chair

Term of Agreement: 24 months, Beginning August 1, 2023 – Ending July 31, 2025

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Month	Annual Term Cost	24 Month (Term) Cost
\$3,000	\$36,000	\$72,000

Position Responsibilities:

- Perform the duties of Chair of the Physician Well-Being Committee as set forth in the Tri-City Healthcare District Medical Staff Bylaws
- Be available as a resource to the Medical Staff and Hospital with respect to well-being issues
- Liaise with hospital Administration and Medical Staff on issues relating to physician well-being programs

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Dr. Gene Ma, Chief Executive Officer

Motion:

I move that Finance Operations and Planning Committee recommend that the TCHD Board of Directors authorize the renewal of the agreement with Dr. Cary Mells as the Chair of the Physician Well-Being Committee at a cost of \$3,000 a month for a term of 24 months beginning August 1, 2023 and ending July 31, 2025, an annual cost of \$36,000 and a total term cost of \$72,000.



Tri-City Medical Center

7.c.

FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: September 20, 2023

PHYSICIAN AGREEMENT for CARDIOLOGY STRUCTURAL HEART DISEASE MEDICAL DIRECTOR

Type of Agreement	X	Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Vendor’s Name: Aaron Yung, M.D.

Area of Service: Medical Director- Structural Heart in Cardiology

Term of Agreement: 24 months, Beginning, October 1, 2023 - Ending, September 30, 2025

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Hourly Rate	Maximum Hrs. / Month	Maximum Cost / Month	Annual Cost (NTE)	Total Term Cost (NTE)
\$225/hr.	6 hours	\$1,350	\$16,200	\$32,400

Description of Services/Supplies:

- Medical Directorship agreement with responsibilities to establish a structural heart program, provide program oversight and stewardship aligned with the strategic initiatives adopted by the District Board of Directors for this key service line
- In collaboration with TCHD, the Medical Director of Cardiology Structural Heart will provide educational opportunities for both district employees and local medical groups
- The medical director will have shared responsibility for the quality of the program and service line growth

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Eva England-Cardiovascular Service Line Administrator / Gene Ma, Chief Executive Officer

Motion:

I move that Finance Operations and Planning Committee recommend that the TCHD Board of Directors authorize the agreement to establish the Medical Directorship for Structural Heart Disease in Cardiology with services provided by Aaron Yung, M.D. for a term of 24 months, beginning October 1, 2023 and ending, September 30, 2025, with an annual cost not to exceed \$16,200 and a total term cost not to exceed \$32,400.



Tri-City Medical Center

7.d.

FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: September 20, 2023

PHYSICIAN AGREEMENT for COMPREHENSIVE NEUROLOGY SERVICES

Type of Agreement	X	Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician’s Name: The Neurology Center

Area of Service: Emergency Department On-Call for Neurology, Medical Directorship and Clinical Coverage for ARU, Stroke care, Epilepsy monitoring, and General neurology.

Term of Agreement: 24 months, Beginning October 1, 2023– Ending September 30, 2025

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
3% COLA per year, service has not seen increase since start in 2019

Service	Rate Year	Hours per Month (NTE)	Hours per Year (NTE)	Monthly Cost (NTE)	Annual Cost (NTE)	24 Month Term Cost (NTE)
ED Neurology Call Coverage	Yr. 1: \$803/24 hr. Yr. 2: \$828/24 hr.	N/A	N/A	Yr. 1: \$24,893 Yr. 2: \$25,668	Yr. 1: \$293,898 Yr. 2: \$302,220	\$596,118
Stroke Medical Director	Yr. 1: \$206/hr. Yr. 2: \$212/hr.	12	144	Yr. 1: \$2,472 Yr. 2: \$2,544	Yr. 1: \$29,664 Yr. 2: \$30,528	\$60,192
Neurology Medical Director	Yr. 1: \$206/hr. Yr. 2: \$212/hr.	8	96	Yr. 1: \$1,648 Yr. 2: \$1,696	Yr. 1: \$19,776 Yr. 2: \$20,352	\$40,128
Epilepsy Monitoring/Director	Yr. 1: \$206/hr. Yr. 2: \$212/hr.	4	48	Yr. 1: \$824 Yr. 2: \$848	Yr. 1: \$9,888 Yr. 2: \$10,176	\$20,064
ARU Medical Director	Yr. 1: \$170/hr. Yr. 2: \$175/hr.	80	960	Yr. 1: \$13,600 Yr. 2: \$14,000	Yr. 1: \$163,200 Yr. 2: \$168,000	\$331,200
APC Coverage	Yr. 1: \$63/hr. Yr. 2: \$65/hr.	102	1224	Yr. 1: \$6,426 Yr. 2: \$6,630	Yr. 1: \$77,112 Yr. 2: \$79,560	\$156,672
Cost Not to Exceed					Yr. 1: \$593,538 Yr. 2: \$610,836	\$1,204,374

Position Responsibilities:

- The Neurology Center to provide comprehensive coverage and directorship services for all areas of service requiring clinical neurological care and oversight.

- Provide 24/7 patient coverage for all Neurological specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Gene Ma, M.D., Chief Executive Officer

Motion:

I move that Finance Operations and Planning Committee recommend that the TCHD Board of Directors authorize the renewal of the comprehensive neurology services agreement with The Neurology Center for a term of 24 months beginning October 1, 2023 and ending September 20, 2025, at a total 24 month term cost not to exceed \$1,204,374.



Tri-City Medical Center

7.e.

TCHD BOARD OF DIRECTORS
DATE OF MEETING: September 20, 2023
PSYCHIATRIC CONSULTATIVE SERVICE AGREEMENT

Type of Agreement		Medical Directors		Panel	X	Other: Psychiatric Services
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

Physician’s Name: Emad G. Tadros, M.D.

Area of Service: Inpatient and ED Psychiatric Consultations

Term of Agreement: 12 months, Beginning October 1, 2023- Ending September 30, 2024

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Service Code (CPT)	Rate	Annual Volume*	Annual Cost*
99223-New Inpatient Evaluation	\$190.92	60	\$11,455
99233-Follow Visit	\$98.49	150	\$14,773
99285-New ED Evaluation	\$167.49	200	\$33,498
Total Term Cost*			\$59,727

**Not to exceed cost estimated based on unfunded behavioral health visits in 2021*

Description of Services/Supplies:

- Provide Emergency Department and Inpatient Psychiatric consultations for patients without a payer source

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Dr. Gene Ma, Chief Medical Officer

Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the agreement with Emad G. Tadros, M.D., for the provision of Inpatient and Emergency Department psychiatric evaluations for patients without a payer source for a term of 12 months, beginning October 1, 2023 and ending September 30, 2024, at an annual and total term cost not to exceed \$59,727.



Tri-City Medical Center

7.f.

FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: September 20, 2023

PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE – Orthopedics

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

Physician’s Name: Nicholas Kusnezov, M.D.

Area of Service: Emergency Department On-Call: Orthopedics

Term of Agreement: 15 months, Beginning, August 1, 2023 - Ending, October 31, 2024

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
Shared Call Agreement with Entire ED call panel for Orthopedic Surgery

Service	Rate/Day	Panel Days During Term	Annual Cost
General	Mon-Fri: \$1,750	293 days	\$512,750
	Sat/Sun/Holidays: \$1,800	134 days	\$241,200
Foot & Ankle	Mon-Fri: \$250	293 days	\$73,250
	Sat/Sun/Holidays: \$350	134 days	\$46,900
Total Term Cost			\$874,100

Description of Services/Supplies:

- Provide 24/7 patient coverage for all Orthopedic specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Bert Lawson-Director, Emergency Services / Donald Dawkins, Chief Nurse Executive

Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the approval of the agreement with Nicholas Kusnezov, M.D. as part of the existing ED On-Call Coverage Panel for Orthopedic services for a term of 15 months, beginning August 1, 2023 and ending, October 31, 2024, resulting in no increase in cost for the shared total term amount of \$874,100.



Tri-City Medical Center

7.g.

FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: September 20, 2023

PHYSICIAN AGREEMENT FOR ED ON-CALL COVERAGE – GASTROENTEROLOGY-GENERAL & ERCP

Type of Agreement		Medical Directors	X	Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Vendor’s Name: Megan E. Novo, M.D.

Area of Service: Emergency Department On-Call: Gastroenterology - General and ERCP

Term of Agreement: 22 months, Beginning, September 1, 2023 - Ending, June 30, 2025

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES
Shared Call Agreement with Entire ED call panel for Gastroenterology - General and ERCP

Rate/Day	Term	Annual Cost
GI- \$850	FY2023	\$310,250
	FY 2024	\$310,250
ERCP- \$500	FY2023	\$182,500
	FY2024	\$182,500
Total Term Cost		\$985,500

Description of Services/Supplies:

- Provide 24/7 patient coverage for all Gastroenterology-General and ERCP specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Bert Lawson, Director-Emergency Services / Donald Dawkins, Chief Nurse Executive

Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the agreement to add Megan E. Novo, M.D., to the Emergency Department call coverage panel for Gastroenterology - General & ERCP services for a term of 22 months, beginning September 1, 2023 and ending, June 30, 2025, as part of the existing coverage panel, resulting in no increase in cost for the shared total term amount.



Financial Information

TCMC Days in Accounts Receivable (A/R)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY24	69.7	72.7											71.2	48-52
FY23	74.3	72.0	67.7	69.8	71.5	71.0	71.3	72.7	70.6	74.6	71.6		73.2	

TCMC Days in Accounts Payable (A/P)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY24	140.9	153.4											147.1	75-100
FY23	105.3	105.6	106.4	115.2	119.0	128.8	142.0	153.4	168.0	158.4	144.5		105.5	

TCHD EROE \$ in Thousands (Excess Revenue over Expenses)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY24	(\$3,585)	(\$3,847)											(\$7,431)	(\$7,097)
FY23	(\$1,651)	(\$1,599)	(\$2,185)	(\$1,358)	(\$1,812)	(\$2,028)	(\$532)	(\$1,051)	(\$2,982)	(\$6,274)	(\$3,739)		(\$3,250)	

TCHD EROE % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY24	-14.11%	-15.18%											-14.64%	-13.44%
FY23	-5.96%	-5.83%	-8.19%	-4.89%	-6.83%	-7.33%	-1.83%	-3.94%	-10.69%	-25.56%	-13.62%		-5.90%	



Financial Information

TCHD EBITDA \$ in Thousands (Earnings before Interest, Taxes, Depreciation and Amortization)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY24	(\$2,442)	(\$2,708)											(\$5,150)	(\$4,705)
FY23	(\$686)	(\$205)	(\$987)	(\$175)	(\$594)	(\$781)	\$605	\$75	(\$1,648)	(\$5,086)	(\$2,549)		(\$891)	

TCHD EBITDA % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY24	-9.61%	-10.69%											-10.15%	-8.91%
FY23	-2.48%	-0.75%	-3.70%	-0.63%	-2.24%	-2.82%	2.08%	0.28%	-5.90%	-20.72%	-9.28%		-1.62%	

TCMC Paid FTE (Full-Time Equivalent) per Adjusted Occupied Bed

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY24	6.12	6.88											6.50	7.18
FY23	6.53	5.91	5.93	6.48	7.13	7.14	6.35	5.96	6.12	6.30	7.10		6.21	

TCHD Liquidity \$ in Millions (Cash + Available Revolving Line of Credit)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY24	\$18.3	\$11.6												
FY23	\$43.9	\$38.1	\$29.6	\$25.3	\$20.7	\$22.5	\$25.4	\$11.4	\$6.9	\$27.7	\$23.8			