# TRI-CITY HEALTHCARE DISTRICT AGENDA FOR A REGULAR MEETING OF THE FINANCE, OPERATION AND PLANNING COMMITTEE Wednesday, August 21, 2024

3:00 - 5:00 P.M.

Assembly Room #1
Tri-City Medical Center
4002 Vista Way, Oceanside, CA 92056

The Committee may make recommendations on any of the items listed below, unless the item is specifically labeled "Informational Only"

	AGENDA ITEM	TIME	PERSON RESPONSIBLE
1.	Call to Order	1 min.	Chair
2.	Approval of Agenda	2 min.	Chair
3.	Public Comments-Announcement Comments may be made at this time by members of the public on any item on the Agenda before the Committee's consideration of the item or on any matter within the jurisdiction of the Committee. NOTE: During the Committee's consideration of any Agenda item, members of the public also have the right to address the Committee at that time regarding that item.	2 min.	Chair
4.	Ratification of Minutes – May 22, 2024	2 min.	Standard
5.	Old Business		
6.	New Business		
7.	Consideration of Consent Calendar- (All items will be approved with a single motion, unless pulled for discussion)	30 min.	Chair
	a) First Amendment - Lease Renewal Proposal -3905 Waring Rd., Oceanside - OSNC  ■ Cardiff Investments  Motion: Request approval of the First Amendment Lease Renewal with Cardiff Investments, for an additional Two (2) year term beginning September 1, 2024, ending August 31, 2026. This proposal remains within fair market value rental rate of \$3.11 per square foot, plus monthly CAM fees of \$0.57 for a monthly expense of \$37,586.91 year 1, and \$38,540.25 year 2, for a total expense for the Two (2) year term of \$903,525.92.		Jeremy Raimo
	<ul> <li>b) Reference Laboratory Testing Proposal</li> <li>ARUP Laboratories, Inc.</li> <li>Motion: Request approval of the agreement with ARUP Laboratories, Inc. for reference laboratory testing for a term of 36 months, beginning, November 1, 2024 and ending, October 31, 2027 for an annual cost of \$300,000 and a total cost for the term of \$900,000.</li> </ul>		Eva England
	c) Physician Recruitment Agreement  • Pavan Reddy, M.D.  Motion: Request approval of the Agreement with Dr. Pavan Reddy for a term of 24 months beginning October 1, 2024 and ending September 30, 2026. Not to exceed a total amount for relocation assistance of \$10,000, and a sign-on bonus of \$50,000,		Jeremy Raimo

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AGENDA ITEM	TIME	PERSON RESPONSIBLE
for a total expenditure of \$60,000 in the form of a loan forgiven over a 24-month		
 period.		
d) Consulting Agreement – Governmental Affairs		
Robert E. Hertzka, M.D.		
Motion: Request approval of the agreement with Robert E. Hertzka, M.D. for		Dr. Gene Ma
Governmental Affairs for a term of 12 months, beginning September 1, 2024, and ending August 31, 2025, for an annual and total term cost not to exceed of		
\$118,800.		
e) Physician Agreement – CVHI Vascular Surgery Medical Director		
Mohammad Jamshidi-Nezhad, D.O.		
Motion: Request approval of the agreement with Mohammad Jamshidi-Nezhad,		
D.O. as the CVHI Vascular Surgery Medical Director for term of 12 months,		Eva England
beginning, September 1, 2024 and ending, August 31, 2025. Not to exceed an		
average 12 hours per month or 144 hours annually, at an hourly rate of \$210 for an		
annual and term cost of \$30,240.		
f) Physician Agreement – CVHI Cardiothoracic Surgery Medical		
Director AA D		
Yuan Hwang Lin, M.D.  Mating Request appropriate of the appropriate with Yuan Hugne Lin, M.D. as the CVIII		
Motion: Request approval of the agreement with Yuan Hwang Lin, M.D. as the CVHI Medical Director for Cardiothoracic Surgery for term of 12 months, beginning,		Eva England
September 1, 2024 and ending, August 31, 2025. Not to exceed an average 12		
hours per month or 144 hours annually, at an hourly rate of \$210 for an annual and		
term cost of \$30,240.		
g) Physician Agreement – CVHI Medical Director		
Dr. Donald Ponec		
Motion: Request approval of the agreement with Dr. Donald Ponec as the CVHI		Eva England
Medical Director for term of 12 months, beginning, September 1, 2024 and ending,		
August 31, 2025, not to exceed an average 8 hours per month or 96 hours annually, at an hourly rate of \$210 for an annual and term cost of \$20,160.		
 h) Physician Agreement – CVHI Invasive Cardiology Medical Director	7.	+
Aaron Yung, M.D.		
Motion: Request approval of the agreement with Aaron Yung M.D. as the CVHI		
Invasive Cardiology Medical Director for term of 12 months, beginning, September		Eva England
1, 2024 and ending, August 31, 2025, not to exceed an average 12 hours per month		
or 144 hours annually, at an hourly rate of \$210 for an annual and term cost of		
\$30,240.		
i) Physician Agreement – ED On-Call Coverage: Cardio-Thoracic Surgery		
Yuan Hwang Lin & Darrell Wu, M.D.		
Motion: Request approval of the agreement with Yuan Hwang Lin, M.D. and Darrell		Eva England
Wu, M.D., as the ED On-Call Coverage Panel for Cardiothoracic Surgery for a term of		
24 months, beginning, September 1, 2024 and ending, August 31, 2026, for an annual cost of \$365,000 and a shared total term cost of \$730,000.		
 j) Physician Agreement – ED On-Call Coverage: Cardiovascular Surgery		4
Assist Services		Eva England
Yuan Hwang Lin & Darrell Wu, M.D.		L va Eligiana

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AGENDA ITEM	TIME	PERSON RESPONSIBLE
Motion: Request approval of the agreement with Yuan Hwang Lin, M.D. and Darrell Wu, M.D., for second surgical assist services for registered TCMC hospital patients for cardiovascular bypass procedures for a term of 24 months beginning, September 1, 2024 and ending, August 31, 2026, for a total term cost not to exceed \$547,500.		
k) Physician Agreement - Cardiovascular Health Institute — Quality Committee  • Donald Ponec, M.D.  Motion: Request approval of the agreement with Dr. Donald Ponec as Cardiovascular Health Institute — Quality Committee members for a term of 12 months, beginning September 1, 2024 — ending August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.		Eva England
I) Physician Agreement - Cardiovascular Health Institute - Quality Committee  • Aaron Yung, M.D.  Motion: Request approval of the agreement with Dr. Aaron Yung as Cardiovascular Health Institute - Quality Committee members for a term of 12 months, beginning September 1, 2024 - ending August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.		Eva England
m) Physician Agreement - Cardiovascular Health Institute — Quality Committee  • Andrew Deemer, M.D.  Motion: Request approval of the agreement with Dr. Andrew Deemer as Cardiovascular Health Institute — Quality Committee members for a term of 12 months, beginning September 1, 2024 — ending August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.		Eva England
n) Physician Agreement — Operations Committee CVHI  • Yuan Lin, M.D.  Motion: Request approval of the agreement with Yuan Lin, M.D. as Cardiovascular Health Institute — Operations Committee member for a term of 12 months, beginning, September 1, 2024 — ending, August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.		Eva England
o) Physician Agreement – Operations Committee CVHI  • Hanh Bui, M.D.  Motion: Request approval of the agreement with Hanh Bui, M.D. as Cardiovascular Health Institute – Operations Committee member for a term of 12 months, beginning, September 1, 2024 – ending, August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.		Eva England
p) Physician Agreement — Operations Committee CVHI  • Mohammad Jamshidi-Nezhad, D.O.  Motion: Request approval of the agreement with Jamshidi-Nezhad, M.D. as Cardiovascular Health Institute — Operations Committee member for a term of 12 months, beginning, September 1, 2024 — ending, August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.		Eva England

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	AGENDA ITEM	TIME ALLOTED	PERSON RESPONSIBLE
	<ul> <li>q) Physician Agreement – ED On-Call Coverage – Gastroenterology – General and ERCP         <ul> <li>Megan E. Novo, M.D.</li> </ul> </li> <li>Motion: Request approval of the agreement with Megan E. Novo, M.D., to the Emergency Department on-call coverage panel for Gastroenterology – General &amp; ERCP services for a term of 12 months, beginning September 1, 2024 and ending, August 31, 2025, as part of the existing coverage panel, resulting in no increase in cost for the shared total term amount.</li> </ul>		Jeremy Raimo
8.	Financials	15 min.	Janice Gurley
	a) Dashboard	5 min.	Janice Gurley
9.	Comments by committee members:	2 min.	Chair
10.	Date of next meeting: September 18, 2024	2 min.	Chair
11.	Adjournment		
THE PARTY NAMED IN	Total Budget Time for Meeting	1 hr. 15 min.	

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# Tri-City Medical Center Finance, Operations and Planning Committee Minutes May 22. 2024

Members Present	Director Tracy Younger, Dr. Mohammad Jamshidi-Nezhad, Dr. Henry Showah (arrived 12:20pm)
Non-Voting Members Present:	Dr. Gene Ma, CEO; Janice Gurley, CFO; Roger Cortez, CCO; Mark Albright, CIO Jeremy Raimo, COO; Susan Bond, General Counsel
Others Present	Director George Coulter (given proxy from Director Nina Chaya in her absence), Miava Sullivan, Tony Vitrano, Benny Oporto, Joanne Barnett
Members Absent:	Director Nina Chaya, Director Adela Sanchez, Donald Dawkins, CNE

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
1. Call to order	Director Younger called the meeting to order at 12:10 pm.		Chair
2. Approval of Agenda		MOTION It was moved by Director Coulter, and seconded by Dr. Jamshidi-Nezhad to approve the agenda of May 22, 2024. Members: AYES: Younger, Coulter (Proxy), Dr. Jamshidi-Nezhad NOES: None ABSTAIN: None ABSENT: Director Sanchez, Director Chaya	Chair
<ol> <li>Comments by members of the public on any item of interest to the public before committee's consideration of the item.</li> </ol>	Director Younger read the paragraph regarding comments from members of the public.	No comments	Chair

Person(s) Responsible	Chair		Chair	Chair	Jeremy Raimo	Donald Dawkins/Tony Vitrano	Donald
Action Recommendations/ Conclusions	MOTION It was moved by Dr. Jamshidi- Nezhad and seconded by Director Coulter to approve the minutes of February 21, 2024. Members: AYES: Younger, Coulter (Proxy), Jamshidi-Nezhad NOES: None ABSTAIN: None ABSENT: Director Sanchez, Director Chaya			MOTION It was moved by Dr. Jamshidi- Nezhad to approve the Consent Calendar and seconded by Director Coulter. Members: AYES: Younger, Coulter (Proxy), Dr. Mohammed-Jamshidi NOES: None ABSTAIN: None ABSENT: Director Sanchez, Director Chaya	Approved via Consent Calendar	Approved via Consent Calendar	Approved via Consent Calendar
Discussions, Conclusions Recommendations	Minutes were ratified.	None	None				
Topic	4. Ratification of minutes of February 21, 2024	5. Old Business	6. New Business	7. Consideration of Consent Calendar:	<ul><li>a) Professional Services</li><li>Agreement Renewal</li><li>Aescalapius Medici, Inc.</li><li>Dr. Paul Lizotte</li></ul>	<ul> <li>b) Physician Agreement Co-Medical Director – Outpatient Behavioral Health Services</li> <li>• Emad Tadros, M.D.</li> </ul>	c) Physician Agreement Co-

May 22, 2024

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
Medical Director – Outpatient Behavior Health Services Senior Medical Associates (Jason Keri as signer & Dr. Tavakoli as the covering physician)			Dawkins/Tony Vitrano
<ul><li>d) Physician Recruitment Agreement</li><li>Christopher Bo, M.D.</li></ul>		Approved via Consent Calendar	Jeremy Raimo
<ul> <li>e) Bid Proposal – Sterile     Processing Department Sink     Replacement     Firestone Builders, Inc.</li> </ul>		Approved via Consent Calendar	Jeremy Raimo/Benito Oporto
<ul><li>f) Dialysis Services Proposal</li><li>DaVita, Inc.</li></ul>		Approved via Consent Calendar	Donald Dawkins/Joan ne Barnett
<ul><li>g) Physician Agreement for ED On-Call Coverage - Orthopedics</li><li> Braden McKnight, M.D.</li></ul>		Approved via Consent Calendar	Jeremy Raimo
<ul> <li>h) Physician Agreement for ED On-Call Coverage – Spine Surgery</li> <li>• Braden McKnight, M.D.</li> </ul>	Jeremy Raimo noted the committee previously agreed in September, 2023 to waive Board approval for those physicians who are simply joining an existing call panel with no additional cost.	Approved via Consent Calendar Going forward, the addition of physicians to ED Call panels with no additional cost will not require Board approval.	Jeremy Raimo
8. Financials	Janice Gurley presented the financials ending April 30, 2024 (dollars in thousands)  TCHD – Financial Summary Fiscal Year to Date Operating Revenue \$ 242,714 Operating Expense \$ 275,833 EBITDA \$ (8,570) EROE TCMC – Key Indicators		Janice Gurley

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Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
	Fiscal Year to Date  Avg. Daily Census Avg. Daily Census Surgery Cases Surgery Cases ED Visits  TCHD - Financial Summary Current Month Operating Revenue S 27,194 Operating Expense EBITDA EROE  Current Month Avg. Daily Census Adjusted Patient Days Surgery Cases Surgery Cases Surgery Cases - TCHD-EBITDA and EROE - TCMC-Average Daily Census, Total Hospital - Excluding Newborns - TCMC-Average Daily Census, Total Hospital - Excluding Newborns - TCMC-Average Daily Census, Total Koisits - TCMC-Average Length of Stay - TCMC-Adjusted Patient Days - TCMC-Adjusted Patient Days		
Dashboard	No discussion	Information Only	Janice Gurley
Comments by Committee Members	None		Chair
10. Date of next meeting	June 19, 2024		Chair
11. Adjournment	Meeting adjourned 12:35 pm		Chair



7.a.

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024

First Amendment - Lease Renewal Proposal - 3905 Waring Rd., Oceanside - OSNC

Type of Agreement	Medical Directors		Panel	Х	Other: Lease Renewal
Status of Agreement	New Agreement	Х	Renewal – New Rates		Renewal – Same Rates

Vendor's Name: Cardiff Investments

Premises: 3905 Waring Rd., Oceanside, CA 92056 (10,218 sq. ft.)

Orthopaedic Specialist of North County – Oceanside location (TCMC 1206b practice)

Term of Agreement: 2 year, Beginning, September 1, 2024 – Ending, August 31, 2026

Within Fair Market Value: Yes (FMV was determined by Lease Comparables)

Rental Rate:		Monthly Expense
Rental Rate of \$3.11 per square foot, per month \$10,000 rent abatement credit in month 2 -3% rent increase each year (10,218 sq. ft.)	Year 1 Year 2	\$31,777.98 (\$10,000) \$32,731.32
Common Area Maintenance Fees – \$0.57 SF per mo	\$5,808.93	
Total 2 Yr. Term Expen	se Amount:	\$903,525.92

Document Submitted to Legal for Review: 8/7/24 (Negotiations with Colliers Int'l.)	Х	Yes		No
Approved by Chief Compliance Officer: Roger Cortez CCPO	х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:	х	Yes		No

Person responsible for oversight of agreement: Jeremy Raimo, Chief Operating Officer

### Motion:

I move that the Finance, Operations & Planning Committee authorize the First Amendment Lease Renewal with Cardiff Investments, for an additional Two (2) year term beginning September 1, 2024, ending August 31, 2026. This proposal remains within fair market value rental rate of \$3.11 per square foot, plus monthly CAM fees of \$0.57 for a monthly expense of \$37,586.91 year 1, and \$38,540.25 year 2, for a total expense for the Two (2) year term of \$903,525.92.



7.b.

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: AUGUST 21, 2024 REFERENCE LABORATORY TESTING PROPOSAL

Type of Agreement	Medica	l Director	Panel	Х	Other: Lab Testing Agreement
Status of Agreement	New Ag	reement	Renewal – New Rates	Х	Renewal – Same Rates

Vendor's Name:

ARUP Laboratories, Inc.

Area of Service:

Laboratory - Reference Laboratory Testing

**Term of Agreement:** 

36 months, Beginning, November 1, 2024 - Ending, October 31, 2027

**Maximum Totals:** 

<b>Monthly Cost</b>	Annual Cost	Total Term Cost
\$25,000	\$300,000	\$900,000

### **Description of Services/Supplies:**

- ARUP Laboratories is our reference laboratory of choice for referral laboratory testing services. ARUP performs
  laboratory testing on our patient samples that we do not perform in our laboratory. We have a long-standing
  relationship with the reference laboratory dating back more than 10 years.
- ARUP Laboratories is interfaced directly to Cerner to ensure ease of ordering, specimen processing, and result
  review in a timely manner. Their commitment to quality mirrors the quality patient care focus and initiatives at
  TCMC.
- ARUP pricing is negotiated through a Group Purchasing Organization (GPO), Vizient, which provides volumebased tiered discounts based upon utilization. We have maximized available discounts with Vizient.

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer:		Yes	N/A	No
Is Agreement a Regulatory Requirement:	х	Yes		No
Budgeted Item:	Х	Yes		No

Person responsible for oversight of agreement: Eva England, Sr. Director-Ancillary Services

### **Motion:**

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the agreement with ARUP Laboratories, Inc. for reference laboratory testing for a term of 36 months, beginning, November 1, 2024 and ending, October 31, 2027 for an annual cost of \$300,000 and a total cost for the term of \$900,000.





# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN RECRUITMENT AGREEMENT

Type of Agreement		Medical Directors	Panel	Х	Other: Recruitment Agreement
Status of Agreement	х	New Agreement	Renewal – New Rates		Renewal – Same Rates

Physician's Name:

Pavan Reddy, M.D.

Area of Service:

Interventional Cardiology

**Term of Agreement:** 

24 months, Beginning, October 1, 2024 - Ending, September 30, 2026

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Terms of the Agreement:	Proposal Costs:
Relocation Allowance	\$10,000
Sign-on Advance	\$50,000
Income Guarantee, NTE	\$0 (no income guarantee)
Total Loan Amount Request, NTE	\$60,000

# **Position Responsibilities:**

Physician will practice with Dr. Dimitri Sherev at Sherev Heart & Vascular Clinic, Vista, CA, and will receive
assistance under a physician recruitment agreement in the form of a loan to be forgiven over a two-year (24
month) period, for relocation assistance and sign-on bonus as long as physician remains practicing in the TCHD
service area full time.

Document Submitted to Legal for Review:	Х	Yes		No
Approved by Chief Compliance Officer: Roger Cortex CCPO	Х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:	Х	Yes		No

Person responsible for oversight of agreement: Jeremy Raimo, Chief Operating Officer

# **Motion:**

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize a Physician Recruitment Agreement for Dr. Pavan Reddy for a term of 24 months beginning October 1, 2024 and ending September 30, 2026. Not to exceed a total amount for relocation assistance of \$10,000, and a sign-on bonus of \$50,000, for a total expenditure of \$60,000 in the form of a loan forgiven over a 24-month period.





# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 CONSULTING AGREEMENT – GOVERNMENTAL AFFAIRS

Type of Agreement	Medical Director		Panel	Х	Other: Consulting Agreement
Status of Agreement	New Agreement	х	Renewal – New Rates		Renewal – Same Rates

Vendor's Name:

Robert E. Hertzka, M.D.

Area of Service:

**Governmental Affairs** 

Term of Agreement:

12 months, Beginning September 1, 2024 - Ending August 31, 2025

**Maximum Totals:** 

<b>Hourly Rate</b>	Hours/Month	Monthly Cost (NTE)	Total Term Cost (NTE)
\$450/hr.	NTE 22 hrs./mo.	\$9,900	\$118,800

# **Description of Services/Supplies:**

- Consulting services in the pursuit of legislative, regulatory, or financing objectives that support the interests of Tri-City Healthcare District
- Collaborate in close partnership with administration and Board of Directors to develop a strategic roadmap for governmental and legislative priorities
- Provide guidance and recommendations with respect to legislative advocacy on behalf of the District
- Be available as a resource to the Board and Hospital with respect to governmental affairs

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer:		Yes	N/A	No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:		Yes	Х	No

Person responsible for oversight of agreement: Dr. Gene Ma, Chief Executive Officer

### Motion:

I move that Finance Operations and Planning Committee recommend that the TCHD Board of Directors authorize the consulting agreement with Robert E. Hertzka, M.D. for Governmental Affairs for a term of 12 months, beginning September 1, 2024, and ending August 31, 2025, for an annual and total term cost not to exceed of \$118,800.

7.e.

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN AGREEMENT – CVHI VASCULAR SURGERY MEDICAL DIRECTOR

Type of Agreement	Х	Medical Director	Panel		Other:
Status of Agreement		New Agreement	Renewal – New Rates	х	Renewal – Same Rates

Physician's Name:

Mohammad Jamshidi-Nezhad, D.O. - CVHI Vascular Surgery Medical Director

Area of Service:

Cardiovascular Health Institute (CVHI)

**Term of Agreement:** 

12 months, Beginning, September 1, 2024 – Ending, August 31, 2025

Maximum Totals:

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Term Cost
\$210	12	144	\$2,520	\$30,240

# Position Responsibilities:

Physician shall serve as Medical Director and shall be responsible for the medical direction of the listed specialty
area and the performance of the other medical administrative service as outlined in the previously approved CoManagement Agreement for the Institute.

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer: Roger Contes  CCPO	Х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:	х	Yes		No

Person responsible for oversight of agreement: Eva England, Sr. Director-Ancillary Services

### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize Mohammad Jamshidi-Nezhad, D.O. as the CVHI Vascular Surgery Medical Director for term of 12 months, beginning, September 1, 2024 and ending, August 31, 2025. Not to exceed an average 12 hours per month or 144 hours annually, at an hourly rate of \$210 for an annual and term cost of \$30,240.



# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN AGREEMENT – CVHI CARDIOTHORACIC SURGERY MEDICAL DIRECTOR

Type of Agreement	х	Medical Director	Panel		Other:
Status of Agreement		New Agreement	Renewal – New Rates	х	Renewal – Same Rates

Physician's Name:

Yuan Hwang Lin, M.D. – CVHI Cardiothoracic Surgery Medical Director

Area of Service:

Cardiovascular Health Institute (CVHI)

Term of Agreement:

12 months, Beginning, September 1, 2024 – Ending, August 31, 2025

Maximum Totals:

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Term Cost
\$210	12	144	\$2,520	\$30,240

# **Position Responsibilities:**

 Physician shall serve as the Institute Medical Director and shall be responsible for the medical direction of the Institute and the performance of the other medical administrative service as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer: Roger Contes	Х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	х	No
Budgeted Item:	Х	Yes		No

Person responsible for oversight of agreement: Eva England, Sr. Director-Ancillary Services

# Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize Yuan Hwang Lin, M.D. as the CVHI Medical Director for Cardiothoracic Surgery for term of 12 months, beginning, September 1, 2024 and ending, August 31, 2025. Not to exceed an average 12 hours per month or 144 hours annually, at an hourly rate of \$210 for an annual and term cost of \$30,240.



# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING August 21, 2024 PHYSICIAN AGREEMENT – CVHI MEDICAL DIRECTOR

Type of Agreement	х	Medical Directors	Panel		Other:
Status of Agreement		New Agreement	Renewal – New Rates	x	Renewal – Same Rates

Physician's Name:

Dr. Donald Ponec - Cardiovascular Health Institute Medical Director

Area of Service:

Cardiovascular Health Institute (CVHI)

**Term of Agreement:** 

12 months, Beginning, September 1, 2024 - Ending, August 31, 2025

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Term Cost	
\$210	8	96	\$1,680	\$20,160	

# **Position Responsibilities:**

Physician shall serve as the Institute Medical Director and shall be responsible for the medical direction of the
Institute and the performance of the other medical administrative service as outlined in the previously approved
Co-Management Agreement for the Institute.

Document Submitted to Legal for Review:	Х	Yes		No
Approved by Chief Compliance Officer: Roger Contes	х	Yes	ı	No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:	х	Yes		No

Person responsible for oversight of agreement: Eva England, Sr. Director-Ancillary Services

### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize Dr. Donald Ponec as the CVHI Medical Director for term of 12 months, beginning, September 1, 2024 and ending, August 31, 2025, not to exceed an average 8 hours per month or 96 hours annually, at an hourly rate of \$210 for an annual and term cost of \$20,160.



7.h.

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN AGREEMENT – CVHI INVASIVE CARDIOLOGY MEDICAL DIRECTOR

Type of Agreement	х	Medical Director	Panel		Other:
Status of Agreement		New Agreement	Renewal – New Rates	х	Renewal – Same Rates

Physician's Name:

Aaron Yung M.D. – CVHI Invasive Cardiology Medical Director

Area of Service:

Cardiovascular Health Institute (CVHI)

**Term of Agreement:** 

12 months, Beginning, September 1, 2024 – Ending, August 31, 2025

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per Month	Hours per Year	Monthly Cost	Term Cost	
\$210	12	144	\$2,520	\$30,240	

# **Position Responsibilities:**

 Physician shall serve as the Institute Medical Director and shall be responsible for the medical direction of the Institute and the performance of the other medical administrative service as outlined in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal for Review:	Х	Yes		No
Approved by Chief Compliance Officer: Roger Cortex CCPO	х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:	Х	Yes		No

Person responsible for oversight of agreement: Eva England, Sr. Director-Ancillary Services

# **Motion:**

I move that the Finance, Operations & Planning Committee recommends that the TCHD Board of Directors authorize Aaron Yung M.D. as the CVHI Invasive Cardiology Medical Director for term of 12 months, beginning, September 1, 2024 and ending, August 31, 2025, not to exceed an average 12 hours per month or 144 hours annually, at an hourly rate of \$210 for an annual and term cost of \$30,240.



# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE: CARDIO-THORACIC SURGERY

Type of Agreement	Medical Directors	Panel	х	Other: On-Call Coverage
Status of Agreement	New Agreement	Renewal – New Rates	х	Renewal – Same Rates

Physician's Name:

Yuan Hwang Lin, M.D. & Darrell Wu, M.D.

Area of Service:

Emergency Department On-Call: Cardio-Thoracic Surgery

**Term of Agreement:** 

24 months, Beginning, September 1, 2024 - Ending, August 31, 2026

Maximum Totals:

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Day	Panel Annual Cost	Panel Total Term Cost
\$1,000	\$365,000	\$730,000

# **Position Responsibilities:**

• Provide 24/7 patient coverage for all Cardio-Thoracic specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)

 Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	Х	Yes	No
Approved by Chief Compliance Officer: Roger Contex CCPO		Yes	No
Is Agreement a Regulatory Requirement:	Х	Yes	No
Budgeted Item:	Х	Yes	No

Person responsible for oversight of agreement: Eva England, Sr. Director-Ancillary Services

### **Motion:**

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize Yuan Hwang Lin, M.D. and Darrell Wu, M.D., as the ED On-Call Coverage Panel for Cardiothoracic Surgery for a term of 24 months, beginning, September 1, 2024 and ending, August 31, 2026, for an annual cost of \$365,000 and a shared total term cost of \$730,000.



# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 ED ON-CALL COVERAGE - CARDIOVASCULAR SURGERY ASSIST SERVICES

Type of Agreement	Medical Directors	Panel	х	Other: On-Call Coverage
Status of Agreement	New Agreement	Renewal – New Rates	х	Renewal – Same Rates

Physicians Name: Yuan Lin, M.D. and Dr. Darrell Wu, M.D.

Area of Service: Emergency Department On-Call: CVT Surgery Assist

Term of Agreement: 24 months, Beginning, September 1, 2024 – Ending, August 31, 2026

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Day	Days per Year	Annual Cost	Total Term Cost Not to Exceed	
\$750	Year 1: 365 days	\$273,750	\$547,500	
\$750	Year 2: 365 days	\$273,750	\$547,500	

# **Position Responsibilities:**

 Provide 24/7 patient coverage for CVT Surgery Assist services to the primary CVT surgeon taking call in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)

 Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	Х	Yes	No
Approved by Chief Compliance Officer: Roger Cortez CCPO		Yes	No
Is Agreement a Regulatory Requirement:	Х	Yes	No
Budgeted Item:	Х	Yes	No

Person responsible for oversight of agreement: Eva England, Sr. Director-Ancillary Services

### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the agreement with a Yuan Lin, M.D. and Darrell Wu, M.D. for second surgical assist services for registered TCMC hospital patients for cardiovascular bypass procedures for a term of 24 months beginning, September 1, 2024 and ending, August 31, 2026, for a total term cost not to exceed \$547,500.



7.k. AMENDED

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024

# Physician Agreement for Cardiovascular Health Institute - Quality Committee

Type of Agreement	Medical Directors	Panel	I X	Other: Operations Committee-CVHI
Status of Agreement	New Agreement	Renewal – New Rates	Х	Renewal – Same Rates

Physician's Name:

Donald Ponec, M.D.

Area of Service:

Cardiovascular Health Institute - Quality Committee

**Term of Agreement:** 

12 months, Beginning, September 1, 2024 - Ending, August 31, 2025

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per	Hours per	Monthly	12 months (Term)
	Month	Year	Cost	Cost
\$210	2	24	\$420	\$5,040

# **Position Responsibilities:**

• Physician shall serve as Quality Committee Member and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute

Document Submitted to Legal for Review:	x	Yes		No
Approved by Chief Compliance Officer:	х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	х	No
Budgeted Item:	х	Yes		No

Person responsible for oversight of agreement: Eva England, Cardiovascular Senior Director

### Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Dr. Donald Ponec as Cardiovascular Health Institute – Quality Committee members for a term of 12 months, beginning September 1, 2024 – ending August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.



7.I. AMENDED

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024

# Physician Agreement for Cardiovascular Health Institute - Quality Committee

Type of Agreement	Medical Directors	Panel	l X	Other: Operations Committee-CVHI
Status of Agreement	New Agreement	Renewal – New Rates	Х	Renewal – Same Rates

Physician's Name:

Aaron Yung, M.D.

Area of Service:

Cardiovascular Health Institute – Quality Committee

Term of Agreement:

12 months, Beginning, September 1, 2024 - Ending, August 31, 2025

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per	Hours per	Monthly	12 months (Term)
	Month	Year	Cost	Cost
\$210	2	24	\$420	\$5,040

# **Position Responsibilities:**

 Physician shall serve as Quality Committee Member and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer:	Х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:	х	Yes		No

Person responsible for oversight of agreement: Eva England, Cardiovascular Senior Director

### Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Dr. Aaron Yung as Cardiovascular Health Institute – Quality Committee members for a term of 12 months, beginning September 1, 2024 – ending August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.



7.m. AMENDED

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024

# Physician Agreement for Cardiovascular Health Institute - Quality Committee

Type of Agreement	Medical Directors	Panel	Х	Other: Operations Committee-CVHI
Status of Agreement	New Agreement	Renewal – New Rates	х	Renewal – Same Rates

Physician's Name:

Andrew Deemer, M.D.

Area of Service:

Cardiovascular Health Institute - Quality Committee

**Term of Agreement:** 

12 months, Beginning, September 1, 2024 – Ending, August 31, 2025

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per	Hours per	Monthly	12 months (Term)
	Month	Year	Cost	Cost
\$210	2	24	\$420	\$5,040

# **Position Responsibilities:**

 Physician shall serve as Quality Committee Member and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer:	х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	х	No
Budgeted Item:	х	Yes		No

Person responsible for oversight of agreement: Eva England, Cardiovascular Senior Director

### Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Dr. Andrew Deemer as Cardiovascular Health Institute – Quality Committee members for a term of 12 months beginning, September 1, 2024 – ending August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.



7.n. AMENDED

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN AGREEMENT Operations Committee CVHI

Type of Agreement	Medical Directors	Panel	Х	Other: Operations Committee-CVHI
Status of Agreement	New Agreement	Renewal – New Rates	Х	Renewal – Same Rates

Physician's Name:

Yuan Lin, M.D.

Area of Service:

Cardiovascular Health Institute - Operations Committee

Term of Agreement:

12 months, Beginning, September 1, 2024 - Ending, August 31, 2025

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per	Hours per	Monthly	12 month (Term)
	Month	Year	Cost	Cost
\$210	2	24	\$420	\$5,040

# **Position Responsibilities:**

Physician shall serve as an Operations Committee Member and shall be responsible for the services as outlined
in the previously approved Co-Management Agreement for the Institute.

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer:	Х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:	Х	Yes		No

Person responsible for oversight of agreement: Eva England, Cardiovascular Senior Director

### Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Yuan Lin, M.D. as Cardiovascular Health Institute – Operations Committee member for a term of 12 months, beginning, September 1, 2024 – ending, August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.



7.o. AMENDED

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN AGREEMENT Operations Committee CVHI

Type of Agreement		Medical Directors	Panel	Х	Other: Operations Committee-CVHI
Status of Agreement	х	New Agreement	Renewal – New Rates		Renewal – Same Rates

Physician's Name:

Hanh Bui, M.D.

Area of Service:

Cardiovascular Health Institute - Operations Committee

**Term of Agreement:** 

12 months, Beginning, September 1, 2024 - Ending, August 31, 2025

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per	Hours per	Monthly	12 months (Term)
	Month	Year	Cost	Cost
\$210	2	24	\$420	\$5,040

### **Position Responsibilities:**

 Physician shall serve as an Operations Committee Member and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer:	х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	х	No
Budgeted Item:	х	Yes		No

Person responsible for oversight of agreement: Eva England, Cardiovascular Senior Director

### **Motion:**

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with Dr. Hanh Bui, M.D. as Cardiovascular Health Institute – Operations Committee member for a term of 12 months, beginning September 1, 2024 – ending August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.



7.p. AMENDED

# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN AGREEMENT Operations Committee CVHI

Type of Agreement	Medical Directors	Panel	х	Other: Operations Committee-CVHI
Status of Agreement	New Agreement	Renewal – New Rates	X	Renewal – Same Rates

Physician's Name: Mohammad Jamshidi-Nezhad, D.O.

Area of Service: Cardiovascular Health Institute – Operations Committee

Term of Agreement: 12 months, Beginning, September 1, 2024 – Ending, August 31, 2025

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Hours per	Hours per	Monthly	12 month (Term)	
	Month	Year	Cost	Cost	
\$210	2	24	\$420	\$5,040	

# **Position Responsibilities:**

 Physician shall serve as an Operations Committee Member and shall be responsible for the services as outlined in the previously approved Co-Management Agreement for the Institute

Document Submitted to Legal for Review:	х	Yes		No
Approved by Chief Compliance Officer:	Х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	х	No
Budgeted Item:	х	Yes		No

Person responsible for oversight of agreement: Eva England, Cardiovascular Senior Director

### Motion:

I move that Finance Operations and Planning Committee recommend that TCHD Board of Directors authorize the agreement with. Dr. Jamshidi-Nezhad, Mohammad as Cardiovascular Health Institute – Operations Committee members for a term of 12 months, beginning September 1, 2024 – ending August 31, 2025, not to exceed 2 hours per month at an hourly rate of \$210 for an annual and term cost of \$5,040.





# FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 21, 2024 PHYSICIAN AGREEMENT FOR ED ON-CALL COVERAGE – GASTROENTEROLOGY-GENERAL & ERCP

Type of Agreement	Medical Directors	Х	Panel	Other:
Status of Agreement	New Agreement	Х	Renewal – New Rates	Renewal – Same Rates

Vendor's Name:

Megan E. Novo, M.D.

**Area of Service:** 

Emergency Department On-Call: Gastroenterology - General and ERCP

Term of Agreement:

12 months, Beginning, September 1, 2024 - Ending, August 31, 2025

**Maximum Totals:** 

Within Hourly and/or Annualized Fair Market Value: YES

Shared Call Agreement with Entire ED call panel for Gastroenterology - General & ERCP

Service	Rate/Day	Term	<b>Total Term Cost</b>
Gastroenterology	\$1,050	FY2025	\$383,250
ERCP	\$700	FY2025	\$255,500
	Total 1	Term Cost:	\$638,750

# **Description of Services/Supplies:**

- Provide 24/7 patient coverage for all Gastroenterology-General and ERCP specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	Х	Yes		No
Approved by Chief Compliance Officer:	Х	Yes		No
Is Agreement a Regulatory Requirement:		Yes	Х	No
Budgeted Item:	х	Yes	, and	No

**Person responsible for oversight of agreement:** Jeremy Raimo, Chief Operating Officer / Bert Lawson, Director-Emergency Services

### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the agreement to add Megan E. Novo, M.D., to the Emergency Department on-call coverage panel for Gastroenterology - General & ERCP services for a term of 12 months, beginning September 1, 2024 and ending, August 31, 2025, as part of the existing coverage panel, resulting in no increase in cost for the shared total term amount.



# ( Tri-City Medical Center

# ADVANCED HEALTH GAPE

# Financial Information

TCMCD	ays in Accou	TCMC Days in Accounts Receivable (A/R)	e (A/R)										C/M	Goal
-	lut	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD AVE	Range
FY25	62.6												62.6	48-52
FY24	69.7	72.7	80.0	80.1	76.2	97.4	93.9	84.0	75.0	69.2	9.99		69.7	
TCMC D	ays in Accou.	TCMC Days in Accounts Payable (A/P)	VP)			*		1		I			C/M	Goal
	101	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD Avg	Range
FY25	157.3			Specific 1						William State			157.3	75-100
FY24	140.9	153.4	189.6	207.9	226.1	211.0	205.5	212.8	212.4	199.3	175.5	200	140.9	
TCHD E	ROE \$ in Tho	TCHD EROE \$ in Thousands (Excess Revenue over Expenses)	s Revenue ov	rer Expenses)									€/™	C/M
	Jul	Aug	Sep	Oct	Nov	Dec	ner	Feb	Mar	Apr	May	Jun	YTD	YTD Budget
FY25	(\$18)												(\$18)	(\$885)
FY24	(\$3,585)	(\$3,847) (\$4,443)	(\$4,443)	(\$2,962)	(\$5,827)	(\$5,468)	\$859	\$633	5241	\$479	\$218		(\$3,585)	

DE	TCHD EROE % of Total Operating Revenu	Operating R	evenue										C/M	C/M
	lot	Aug	Sep	Oct	Nov	Dec	Jan	Fub	Mar	Apr	May	Jun	VTD	YTD Budget
اررا	-0.07%		2				1 30 000			100000000000000000000000000000000000000			-0.07%	-3.48%
FY24	-14.11%	-15.18%	-19.69%	-12.28%	-29.94%	25.97%	3.16%	2.69%	%06'0	1.76%	0.83%		-14.11%	



# ( Tri-City Medical Center

# Financial Information

C/M	YTD Budget	\$623	
C/M	YTD	\$1,519	(\$2,442)
	Jun		2
	May		\$1,794
33	Apr		\$1,977
	Mar		\$1,846
	Feb		\$1,376
tization)	Jan		\$2,410
on and Amort	Dec		(\$3,926)
s, Depreciati	Nov		(\$4,168)
igs before Interest, Taxes, Deprecial	Oct		\$311
vings before	Sep		(\$3,246)
ousands (Earr	Aug		(\$2,708)
TCHD EBITDA \$ in Thousands (E	Jul	\$1,519	(\$2,442)
TCHD E		FY25	FY24

C/M	YTD Budget	2.43%	
C/M	YTD	5.91%	-9.61%
	Jun		
	May		6.81%
	Apr		7.27%
	Mar		6.87%
	feb	2000	5.84%
	Jan		8.88%
	Dec		-18.64%
	Nov		-21.42%
	120	1	1.29%
g Revenue	Sep		-14.38%
otal Operating	Aug		-10.69%
CHD EBITDA % of Tota	lof	5.91%	-9.61%
TCHD E		FY25	FY24

														The same of the sa
TCMC PE	3id FTE (Full-1	Time Equivale	int) per Adju	TCMC Paid FTE (Full-Time Equivalent) per Adjusted Occupied Bed	Bed								C/M	C/M
	Jul	Aug	Sep	Det	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD	YTD Budget
FY25	6.36	100	185						1	1000000			6.36	6.81
FY24	6.12	6.88	7.31	99'9	7.50	6.78	6.23	5.67	5.60	5.38	5.97		6.12	
TCHD Lic	M vi \$ in M	fillions (Cash	+ Available R	TCHD Liquidity \$ in Millions (Cash + Available Revolving Line of Credit)	of Credit)		100							5
	Jul	Aug	Sup	500	Nov	Dec	ner	feb	Mar	Apr	May	Jun		
FY25	\$24.3													
FY24	\$18.3	\$11.6	\$9.9	\$12.5	\$19.6	\$27.2	\$31.9	\$16.6	\$15.1	\$29.7	\$35.1			