

**AMENDED**  
**TRI-CITY HEALTHCARE DISTRICT**  
**AGENDA FOR A REGULAR MEETING**  
**OF THE FINANCE, OPERATION AND PLANNING COMMITTEE**  
**Wednesday, August 13, 2025**  
**3:00 – 5:00 P.M.**  
**Assembly Room #3**  
**Tri-City Medical Center**  
**4002 Vista Way, Oceanside, CA 92056**

The Committee may make recommendations on any of the items listed below, unless the item is specifically labeled "Informational Only"

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
1.	Call to Order	1 min.	Chair
2.	Approval of Agenda	2 min.	Chair
3.	Public Comments-Announcement Comments may be made at this time by members of the public on any item on the Agenda before the Committee's consideration of the item or on any matter within the jurisdiction of the Committee. NOTE: During the Committee's consideration of any Agenda item, members of the public also have the right to address the Committee at that time regarding that item.	2 min.	Chair
4.	Ratification of Minutes – June 18, 2025	2 min.	Standard
5.	Old Business		
6.	New Business		
7.	Consideration of Consent Calendar- <i>(All items will be approved with a single motion, unless pulled for discussion)</i>	30 min.	Chair
	a) Physician Recruitment Agreement <ul style="list-style-type: none"> <li>Dr. Joel Rosenberg - Urologist</li> </ul> <i>Motion: Request approval of the agreement with an expenditure not to exceed \$430,000, to facilitate the addition of a urologist, Joel Rosenberg, M.D. to practice medicine in the communities served by the District. This will be accomplished through a tri-party agreement (one-year income guarantee with a two-year forgiveness period) between Tri-City Healthcare District, North Coast Urology and Joel Rosenberg, M.D.</i>		Jeremy Raimo
	b) Medical Directorship Agreement Renewal – Pulmonary Lung Nodule Program <ul style="list-style-type: none"> <li>Dr. Marius Viseroi</li> </ul> <i>Motion: Request approval of the agreement with Marius Viseroi, M.D. for the pulmonary lung nodule program medical directorship for a term of 24 months, beginning, September 1, 2025 through August 31, 2027 for a total term cost not to exceed \$272,400.</i>		Jeremy Raimo
	c) Co-Medical Director Agreement Renewal for Utilization Review/DRG Program <ul style="list-style-type: none"> <li>Quoc T. Tran, M.D. &amp; Zhong Zhao, M.D.</li> </ul> <i>Motion: Request approval of the agreement with Quoc T. Tran, M.D. and Zhong Zhao, M.D. as co-medical directors of the Utilization Review and DRG Oversight program, for a term of 12 months, beginning October 1, 2025 and ending September</i>		Donald Dawkins Melissa Terah

**NOTE:** This meeting is also called and noticed as a meeting of the Board, but shall be conducted as an Administrative and Finance Committee meeting. Members of the Board who are not members of the Committee may attend the entire meeting, but shall not otherwise directly participate or vote on any item. The Committee shall take no final actions, but may make recommendations to be considered at a future meeting of the Board as to any item on the agenda, including information items. All public documents provided to the committee or Board for this meeting including materials related to an item on this agenda and submitted to the Board of Directors within 72 hours prior to this meeting may be reviewed at the District Offices located at 4002 Vista Way, Oceanside, CA 92056 in the office of the Executive Assistant during normal business hours.

**Note:** If you have a disability, please notify us at 760-940-5756 at least 48 hours prior to the meeting so that we may provide reasonable accommodations.

## AMENDED

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
	30, 2026, for an annual and total term cost not to exceed \$102,000.		
	<p>d) Physician Agreement Amendment for ED On-Call Coverage: Cardio-Thoracic Surgery</p> <ul style="list-style-type: none"> <li>Yuan Hwang Lin, M.D. &amp; Darrell Wu, M.D.</li> </ul> <p><u>Motion:</u> Request approval of the agreement with Yuan Hwang Lin, M.D. and Darrell Wu, M.D., as the ED On-Call Coverage Panel for Cardiothoracic Surgery for a term of 24 months, beginning September 1, 2025 and ending, August 31, 2027, for an annual panel cost of \$565,750 and a total term shared panel cost of \$1,131,500.</p>		Eva England Jeremy Raimo
	<p>e) Physician Agreement Amendment for ED On-Call Coverage: Cardiovascular Surgery Assist Services</p> <ul style="list-style-type: none"> <li>Yuan Lin, M.D. &amp; Darrell Wu, M.D.</li> </ul> <p><u>Motion:</u> Request approval of the agreement with Yuan Lin, M.D. and Darrell Wu, M.D. for second surgical assist services for registered TCMC hospital patients for cardiovascular bypass procedures for a revised term of 25 months, beginning August 1, 2025 and ending, August 31, 2027, at an annual cost of \$73,000, and a shared total term cost of \$152,200.</p>		Eva England Jeremy Raimo
	<p>f) Physician Agreement Amendment for ED On-Call Coverage – General/Stemi &amp; Non-Invasive Cardiology Panel</p> <ul style="list-style-type: none"> <li>Mohammad Pashmforoush, M.D.</li> </ul> <p><u>Motion:</u> Request approval of the agreement of the amendment to add electrophysiology call to the Emergency Department On-Call agreement for STEMI, General and Non-Invasive Cardiology Panel services with Dr. Mohammad Pashmforoush for a term of 28 months, beginning, September 1, 2025 and ending, December 31, 2027, for an annual cost of \$109,500 and total term cost of \$255,600.</p>		Eva England Dr. Gene Ma
	<p>g) Consulting Agreement - Governmental</p> <ul style="list-style-type: none"> <li>Robert E. Hertzka, M.D.</li> </ul> <p><u>Motion:</u> Request approval of the agreement with Robert E. Hertzka, M.D. for governmental Affairs for a term of 12 months, beginning September 1, 2025, and ending August 31, 2026, for an annual and total term cost not to exceed of \$118,800.</p>		Dr. Gene Ma
	<p>h) Primary Blood Supply Proposal</p> <ul style="list-style-type: none"> <li>San Diego Blood Bank</li> </ul> <p><u>Motion:</u> Request approval of the agreement with San Diego Blood Bank for blood products for a term of 12 months, beginning September 1, 2025 and ending August 31, 2026, for a monthly cost of \$133,333 and a total term cost not to exceed \$1,600,000.</p>		Tara Eagle Eva England
AMENDED (late item added)	<p>i) Infusion Pump &amp; Module Replacement Purchase Agreement</p> <ul style="list-style-type: none"> <li>BD/Carefusion – Alaris</li> </ul> <p><u>Motion:</u> Request approval of the agreement with BD/Carefusion dated of September 5, 2025, for Alaris infusion pumps and modules for a total cost of \$1,672,288.</p>		Chuck Sawyer Donald Dawkins
8.	Financials	15 min.	Anh Nguyen
	a) Dashboard	5 min.	Anh Nguyen
9.	Comments by committee members:	2 min.	Chair

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## **AMENDED**

	AGENDA ITEM	TIME ALLOTTED	PERSON RESPONSIBLE
10.	Date of next meeting: September 17, 2025	2 min.	Chair
11.	Adjournment	1 min.	Chair
	Total Budget Time for Meeting	1 hr. 0 min.	

**NOTE:** This meeting is also called and noticed as a meeting of the Board, but shall be conducted as an Administrative and Finance Committee meeting. Members of the Board who are not members of the Committee may attend the entire meeting, but shall not otherwise directly participate or vote on any item. The Committee shall take no final actions, but may make recommendations to be considered at a future meeting of the Board as to any item on the agenda, including information items. All public documents provided to the committee or Board for this meeting including materials related to an item on this agenda and submitted to the Board of Directors within 72 hours prior to this meeting may be reviewed at the District Offices located at 4002 Vista Way, Oceanside, CA 92056 in the office of the Executive Assistant during normal business hours.

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**Tri-City Medical Center**  
**Finance, Operations and Planning Committee Minutes**  
**June 18, 2025**

<b>Members Present</b>	Director Tracy Younger (via telephone), Director Nina Chaya (via telephone), Director Adela Sanchez, Dr. Henry Showah, Dr. Mohammad Jamshidi-Nezhad
<b>Non-Voting Members Present:</b>	Jeremy Raimo, COO, Donald Dawkins, CNE, Roger Cortez, CCO, Mark Albright, CIO, Anh Nguyen, Interim CFO
<b>Others Present:</b>	Eva England, VP Ancillary Services, Jane Dunmeyer, Miava Sullivan
<b>Members Absent:</b>	Dr. Gene Ma

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
1. Call to order	Director Adela Sanchez called the meeting to order at 3:01 pm.		Chair
2. Approval of Agenda		<b>MOTION</b> It was moved by Dr. Jamshidi-Nezhad, and Adela Sanchez seconded, and it was unanimously approved to accept the agenda of June 18, 2025. No comments	Chair
3. Comments by members of the public on any item of interest to the public before committee's consideration of the item.	Director Sanchez read the paragraph regarding comments from members of the public.		Chair
4. Ratification of minutes of May 21, 2025	Minutes were ratified.	Minutes were ratified. <b>MOTION</b> It was moved by Dr. Jamshidi-Nezhad, Dr. Chaya seconded, that the minutes of May 21, 2025, are to be approved without any requested modifications.	Chair

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
5. Old Business	None		
6. New Business	None		
7. Consideration of Consent Calendar:		<p><b><u>MOTION</u></b>  It was moved by Dr. Showah to approve the Consent Calendar and seconded by Dr. Chaya.</p> <p><b>Members:</b>  <b>AYES:</b> Younger, Sanchez, Jamshidi-Nezhad  <b>NOES:</b> None  <b>ABSTAIN:</b> None  <b>ABSENT:</b></p>	Chair
a) Comprehensive Interventional Radiology Services Agreement <ul style="list-style-type: none"> <li>North County Radiology Medical Group</li> </ul>		<u>Approved via Consent Calendar</u>	Eva England
b) Medical Staff Leadership Agreement – Chief of Staff <ul style="list-style-type: none"> <li>Mohammad Jamshidi-Nezhad, D.O.</li> </ul>		<u>Approved via Consent Calendar</u>	Dr. Gene Ma
c) Medical Staff Leadership Agreement - Physician Well-Being Committee Chair <ul style="list-style-type: none"> <li>Cary Mells, M.D.</li> </ul>		<u>Approved via Consent Calendar</u>	Dr. Gene Ma
d) Physician Agreement for Co-Medical Director – Outpatient Behavioral Health Services <ul style="list-style-type: none"> <li>Senior Medical Associates (Jason Keri as signer and Dr. Tavakoli as the covering physician)</li> </ul>		<u>Approved via Consent Calendar</u>	Donald Dawkins

<b>Topic</b>	<b>Discussions, Conclusions Recommendations</b>	<b>Action Recommendations/ Conclusions</b>	<b>Person(s) Responsible</b>
e) Physician Agreement for Cardiovascular Health Institute – Quality Committee • Andrew Deemer, M.D.		<u>Approved via Consent Calendar</u>	Eva England
f) Physician Agreement for Medical Director - Cardiac Rehab • Karim El-Sherief, M.D.		<u>Approved via Consent Calendar</u>	Eva England
g) Physician Agreement for Medical Director, Vascular Surgery • Mohammad Jamshidi-Nezhad, M.D.		<u>Approved via Consent Calendar</u>	Eva England
h) Physician Agreement for Cardiovascular Health Institute – Medical Director • Donald Ponec, M.D.		<u>Approved via Consent Calendar</u>	Eva England
i) Physician Agreement for Cardiovascular Health Institute – Quality Committee • Donald Ponec, M.D.		<u>Approved via Consent Calendar</u>	Eva England
j) Physician Agreement for Cardiovascular Health Institute – Operations Committee • Darrell Wu, M.D.		<u>Approved via Consent Calendar</u>	Eva England
k) Physician Agreement Medical Director – Cardiothoracic Surgery • Darrell Wu, M.D.		<u>Approved via Consent Calendar</u>	Eva England

<b>Topic</b>	<b>Discussions, Conclusions Recommendations</b>	<b>Action Recommendations/ Conclusions</b>	<b>Person(s) Responsible</b>
l) Physician Agreement - for Cardiovascular Health Institute – Quality Committee • Aaron Yung, M.D.		<u>Approved via Consent Calendar</u>	Eva England
m) Physician Agreement for Invasive Cardiology Medical Director • Aaron Yung, M.D.		<u>Approved via Consent Calendar</u>	Eva England
n) Physician Agreement – Structural Heart Medical Director • Aaron Yung, M.D.		<u>Approved via Consent Calendar</u>	Eva England
o) Physician Agreement – ED On-Call Coverage – ENT/Otolaryngology • Anton Kushnaryov, M.D., Jennifer MacEwan, M.D., Ashish Wadhwa, M.D., Sarah Carroll, M.D., Richard Liu, M.D., Amit Date, M.D. Aaron Yung, M.D.		<u>Approved via Consent Calendar</u>	Jeremy Raimo
p) Physician Agreement – ED On-Call Coverage – Spine Surgery • Payam Moazzaz, M.D., Kevin Yoo, M.D., Sunil Jeswani, M.D., Braden McKnight, M.D.		<u>Approved via Consent Calendar</u>	Jeremy Raimo
q) Physician Agreement – ED On-Call Coverage – Urology • Aaron G. Boonjindasup, M.D., Michael P. Gueren, M.D., Jason M. Phillips, M.D., Caroline J.		<u>Approved via Consent Calendar</u>	Jeremy Raimo

Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
Vilchis, M.D., Robert Shapiro, M.D.			
r) Physician Agreement for ED On-Call Coverage – Oral/Maxillofacial Surgery • Brian Mudd, D.D.S.		<u>Approved via Consent Calendar</u>	Jeremy Raimo
s) Physician Agreement for ED On-Call Coverage – Gastroenterology, General & ERCP • Hellen Chiao, M.D., Christopher Devereaux, M.D., Javaid Shad, M.D., Michael Shim, M.D., Matthew Viernes, M.D.		<u>Approved via Consent Calendar</u>	Jeremy Raimo
t) Locum Tenens Coverage Agreement • Jeff Raunig, M.D.		<u>Approved via Consent Calendar</u>	Jeremy Raimo
u) Locum Tenens Coverage Agreement • Greater Tri-City IPA		<u>Approved via Consent Calendar</u>	Jeremy Raimo
v) Service and Technology Agreement • Abbott Service and Technology Plan		<u>Approved via Consent Calendar</u>	Eva England
w) Master Subscription and Services Agreement • Iodine Software, LLC		<u>Approved via Consent Calendar</u>	Mark Albright
8. Financials	Anh Nguyen presented the financials ending May 31, 2025 (dollars in thousands) <b><u>TCHD – Financial Summary</u></b>		Anh Nguyen



Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible																																										
	<p><u>Fiscal Year to Date</u></p> <table><tr><td>Operating Revenue</td><td>\$</td><td>307,527</td></tr><tr><td>Operating Expense</td><td>\$</td><td>312,726</td></tr><tr><td>EBITDA</td><td>\$</td><td>25,002</td></tr><tr><td>EROE</td><td>\$</td><td>8,851</td></tr></table> <p><u>TCMC – Key Indicators</u></p> <p><u>Fiscal Year to Date</u></p> <table><tr><td>Avg. Daily Census</td><td>125</td></tr><tr><td>Adjusted Patient Days</td><td>74,098</td></tr><tr><td>Avg Acute Length of Stay</td><td>5.0</td></tr><tr><td>Surgery Cases</td><td>4,966</td></tr><tr><td>ED Visits</td><td>43,438</td></tr></table> <p><u>TCHD – Financial Summary</u></p> <p><u>Current Month</u></p> <table><tr><td>Operating Revenue</td><td>\$</td><td>33,241</td></tr><tr><td>Operating Expense</td><td>\$</td><td>30,155</td></tr><tr><td>EBITDA</td><td>\$</td><td>6,224</td></tr><tr><td>EROE</td><td>\$</td><td>4,994</td></tr></table> <p><u>TCMC – Key Indicators</u></p> <p><u>Current Month</u></p> <table><tr><td>Avg. Daily Census</td><td>111</td></tr><tr><td>Adjusted Patient Days</td><td>6,119</td></tr><tr><td>Surgery Cases</td><td>436</td></tr><tr><td>ED Visits</td><td>3,791</td></tr></table> <p><u>Graphs:</u></p> <ul style="list-style-type: none"><li>• TCHD-EBITDA and EROE</li><li>• TCHD Financial Summary</li><li>• TCMC-Average Daily Census, Total Hospital - Excluding Newborns</li><li>• TCMC-Emergency Department Visits</li><li>• TCMC-Acute Average Length of Stay</li><li>• TCMC-Adjusted Patient Days</li><li>• TCMC-Paid Full Time</li></ul>	Operating Revenue	\$	307,527	Operating Expense	\$	312,726	EBITDA	\$	25,002	EROE	\$	8,851	Avg. Daily Census	125	Adjusted Patient Days	74,098	Avg Acute Length of Stay	5.0	Surgery Cases	4,966	ED Visits	43,438	Operating Revenue	\$	33,241	Operating Expense	\$	30,155	EBITDA	\$	6,224	EROE	\$	4,994	Avg. Daily Census	111	Adjusted Patient Days	6,119	Surgery Cases	436	ED Visits	3,791		
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Topic	Discussions, Conclusions Recommendations	Action Recommendations/ Conclusions	Person(s) Responsible
a. Dashboard	Equivalent-13 Month Trend		
	No discussion	Information Only	Anh Nguyen
7. Comments by Committee Members	None	None	Chair
8. Date of next meeting	August 20, 2025		Chair
10. Adjournment	Meeting adjourned 3:20 pm.		Chair



# Tri-City Medical Center

7.a.

## FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: August 13, 2025

### PHYSICIAN RECRUITMENT AGREEMENT

Type of Agreement		Medical Directors		Panel	X	Other: Physician Recruitment
Status of Agreement	X	New Agreement		Renewal: New Rates		Renewal: Same Rates

**Physician Name:** Joel Rosenberg, M.D.

**Practice Name:** North Coast Urology

**Areas of Service:** Urology

#### Key Terms of Agreement:

**Effective Date:** 1-Year - September 1, 2026, or the date Dr. Rosenberg becomes a credentialed member in good standing of the Tri-City Healthcare District Medical Staff.

**Community Need:** TCMC has significant need for urology providers for the north county coastal community

**Service Area:** Area defined by the lowest number of contiguous zip codes from which the hospital draws at least 75% of its inpatients

Terms of the Engagement:	Proposal Costs:
Monthly Professional Stipend	\$33,333 per month; \$400,0000
Sign-On Advance	\$30,000
<b>Total Amount of Request:</b>	<b>\$430,000</b>

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Jeremy Raimo, Chief Operating Officer

#### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize an expenditure, not to exceed \$430,000, to facilitate the addition of a urologist, Joel Rosenberg, M.D. to practice medicine in the communities served by the District. This will be accomplished through a tri-party physician recruitment agreement (not to exceed a one-year income guarantee with a two-year forgiveness period) between Tri-City Healthcare District, North Coast Urology and Joel Rosenberg, M.D.



# Tri-City Medical Center

7.b.

## FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: August 13, 2025

### PULMONARY LUNG NODULE PROGRAM - MEDICAL DIRECTORSHIP

Type of Agreement	X	Medical Director		Panel		Other:
Status of Agreement		New Agreement	X	Renewal – New Rates		Renewal – Same Rates

Physician's Name: Marius Viseroi, M.D.

Area of Service: Pulmonary Lung Nodule Program

Term of Agreement: 24 months, Beginning, September 1, 2025 and Ending, August 31, 2027

Maximum Totals: Within Hourly and/or Annualized Fair Market Value: Yes

Duties	Old Rate	New Rate	Annualized Increase	Term	Total Term Cost (Not to Exceed)
Medical Director	\$3,750	\$4,150	\$4,800	24 months	\$99,600
Per Encounter (up to 16 encounters per month)	\$350	\$450	Up to \$19,200	24 months	\$172,800
				<b>Total Term Cost</b>	<b>\$272,400</b>

#### Description of Services/Supplies:

- Medical Direction of new Pulmonary Lung Nodule Program
- Planning, preparation, mapping, referral coordination of each patient encounter undergoing endobronchial ultrasound (EBUS) and/or Ion Procedures for nodule biopsy and excision

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Jeremy Raimo, Chief Operating Officer

#### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the renewal of the agreement with Marius Viseroi, M.D. for the pulmonary lung nodule program medical directorship for a term of 24 months, beginning, September 1, 2025 through August 31, 2027 for a total term cost not to exceed \$272,400.



# Tri-City Medical Center

7.c.

## FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: August 13, 2025

### CO-MEDICAL DIRECTOR AGREEMENT FOR UTILIZATION REVIEW/DRG PROGRAM

Type of Agreement	X	Co-Medical Directors		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Physician's Name:** Quoc T. Tran, M.D. & Zhong Zhao, M.D.

**Area of Service:** Utilization Review / DRG Program

**Term of Agreement:** 12 months, Beginning, October 1, 2025 – Ending, September 30, 2026

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Rate/Hour	Maximum Hours per Month, per Medical Director	Hours per Year, per Director, Not to Exceed	Total Monthly Cost Not to Exceed	Total Annual / Term Cost Not to Exceed
\$170	25	300	\$8,500	\$102,000

#### Position Responsibilities:

- CMS "Conditions of Participation" and California Title XXII require the Utilization Review (UR) Committee Ensures DRG program compliance.
- Provide co-medical direction of the UR Committee
- Physician consultation for peer to peer reviews, denial reviews, and utilization review
- Works directly with the Director of Case Management/Social Services in overseeing multidisciplinary rounds, physician education and provider feedback.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Melissa Terah, Director of Nursing Strategy & Integration/Case Management / Donald Dawkins, Chief Nurse Executive

#### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors approve the renewal of the agreement with Quoc T. Tran, M.D. and Zhong Zhao, M.D. as co-medical directors of the Utilization Review and DRG Oversight program, for a term of 12 months, beginning October 1, 2025 and ending September 30, 2026, for an annual and total term cost not to exceed \$102,000.



# Tri-City Medical Center

7.d.

## FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: August 13, 2025

### PHYSICIAN AGREEMENT AMENDMENT for ED ON-CALL COVERAGE: CARDIO-THORACIC SURGERY

Type of Agreement		Medical Directors			Panel	X	Other: Amendment to previous rate
Status of Agreement		New Agreement	X		Renewal – New Rates		Renewal – Same Rates

**Physician's Names:** Yuan Hwang Lin, M.D. & Darrell Wu, M.D.

**Area of Service:** Emergency Department On-Call: Cardio-Thoracic Surgery

**Term of Agreement:** 24 months, Beginning, September 1, 2025 – Ending, August 31, 2027

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Previous Rate Per Day: 9/1/24 – 8/31/25	Panel Annual Cost (12 months)	Panel Total Term Cost
\$1,000	\$365,000	\$730,000
New Rate Per Day: 9/1/25 – 8/31/27	Panel Annual Cost (24 months)	Panel Total Term Cost
\$1,550	\$565,750	\$1,131,500

#### Position Responsibilities:

- Provide 24/7 patient coverage for all Cardio-Thoracic specialty services in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Eva England, VP-Ancillary Services / Jeremy Raimo, Chief Operating Officer

#### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize Yuan Hwang Lin, M.D. and Darrell Wu, M.D., as the ED On-Call Coverage Panel for Cardiothoracic Surgery for a term of 24 months, beginning September 1, 2025 and ending, August 31, 2027, for an annual panel cost of \$565,750 and a total term shared panel cost of \$1,131,500.



# Tri-City Medical Center

7.e.

## FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: August 13, 2025

### AMENDMENT TO PHYSICIAN AGREEMENT for ED ON-CALL COVERAGE - CARDIOVASCULAR SURGERY ASSIST SERVICES

Type of Agreement		Medical Directors		Panel	X	Other: Amendment to Current Rate
Status of Agreement		New Agreement	x	Renewal – New Rates		Renewal – Same Rates

**Physicians Name:** Yuan Lin, M.D. and Dr. Darrell Wu, M.D.

**Area of Service:** Emergency Department On-Call: Cardiovascular Thoracic (CVT) Surgery Assist

**Term of Agreement:** 25 months, Beginning, August 1, 2025 – Ending, August 31, 2027

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES

Previous Rate Per Days: 9/1/24 – 7/31/25	Annual Cost (11 months)	Actual Panel Term Cost
\$750	\$273,750	\$250,500
New Rate Per Days: 8/1/25 – 8/31/27	Annual Cost	Actual Panel Term Cost
\$200	\$73,000	\$152,200

#### Position Responsibilities:

- Provide 24/7 patient coverage for: Cardiovascular Thoracic Surgery Assist services to the primary CVT surgeon taking call in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)
- Complete related medical records in accordance with all Medical Staff, accreditation, and regulatory requirements.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Eva England, VP-Ancillary Services / Jeremy Raimo, Chief Operating Officer

#### Motion:

I move that the Finance Operations and Planning Committee recommend the TCHD Board of Directors authorize the amendment with Yuan Lin, M.D. and Darrell Wu, M.D. for second surgical assist services for registered TCMC hospital patients for cardiovascular bypass procedures for a revised term of 25 months, beginning August 1, 2025 and ending, August 31, 2027, at an annual cost of \$73,000, and a shared total term cost of \$152,200.



# Tri-City Medical Center

7.f.

## FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: August 13, 2025

### AMENDMENT: ED ON-CALL COVERAGE-GENERAL/STEMI & NON-INVASIVE CARDIOLOGY PANEL

Type of Agreement		Medical Directors	X	Panel	X	Other: Amendment
Status of Agreement	X	New Agreement		Renewal – New Rates		Renewal – Same Rates

**Vendor's Name:** Mohammad Pashmforoush, M.D.

**Area of Service:** Emergency Department On-Call: Addition of Electrophysiology

**Term of Agreement:** 28 months, Beginning, September 1, 2025 - Ending, December 31, 2027

**Maximum Totals:** Within Hourly and/or Annualized Fair Market Value: YES  
No increase in expense

	Rate/Day (852 days)	Annual Cost	Total Term Cost
Electrophysiology	\$300	\$109,500	\$255,600

#### Description of Services/Supplies:

- Provide 24/7 patient coverage for all cardiology STEMI specialty services, general cardiology and electrophysiology in accordance with Medical Staff Policy #8710-520 (Emergency Room Call: Duties of the On-Call Physician)

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Eva England, VP-Ancillary Services / Dr. Gene Ma, Chief Executive Officer

#### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors approve the amendment to add electrophysiology call to the Emergency Department On-Call agreement for STEMI, General and Non-Invasive Cardiology Panel services with Dr. Mohammad Pashmforoush for a term of 28 months, beginning, September 1, 2025 and ending, December 31, 2027, for an annual cost of \$109,500 and total term cost of \$255,600.





# Tri-City Medical Center

7.g.

## FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: August 13, 2025

### CONSULTING AGREEMENT – GOVERNMENTAL

Type of Agreement		Medical Director		Panel	X	Other: Consulting Agreement
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Vendor's Name:** Robert E. Hertzka, M.D.

**Area of Service:** Governmental Affairs

**Term of Agreement:** 12 months, Beginning, September 1, 2025 – Ending, August 31, 2026

#### Maximum Totals:

Hourly Rate	Hours per Month (Not to Exceed)	Monthly Cost (Not to Exceed)	Total Term Cost (Not to Exceed)
\$450	22 hours	\$9,900	<b>\$118,800</b>

#### Description of Services/Supplies:

- Consulting services in the pursuit of legislative, regulatory, or financing objectives that support the interests of Tri-City Healthcare District
- Collaborate in close partnership with administration and Board to develop a strategic roadmap for governmental and legislative priorities
- Provide guidance and recommendations with respect to legislative advocacy on behalf of the District
- Be available as a resource to the Board and Hospital with respect to governmental affairs

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:		Yes	N/A	No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:		Yes	X	No

**Person responsible for oversight of agreement:** Dr. Gene Ma, Chief Executive Officer

#### Motion:

I move that Finance Operations and Planning Committee recommend that the TCHD Board of Directors authorize the consulting agreement with Robert E. Hertzka, M.D. for Governmental Affairs for a term of 12 months, beginning September 1, 2025, and ending August 31, 2026, for an annual and total term cost not to exceed of \$118,800.



# Tri-City Medical Center

7.h.

## FINANCE, OPERATIONS & PLANNING COMMITTEE DATE OF MEETING: August 13, 2025 PRIMARY BLOOD SUPPLY PROPOSAL

Type of Agreement		Medical Director		Panel		Other:
Status of Agreement		New Agreement		Renewal – New Rates	X	Renewal – Same Rates

**Vendor's Name:** San Diego Blood Bank

**Area of Service:** Laboratory

**Term of Agreement:** 12 months, Beginning, September 1, 2025 – August 31, 2026

**Maximum Totals:**

	Monthly Cost (Not to Exceed)	Term Cost (Not to Exceed)
<b>TOTAL</b>	\$133,333	\$1,600,000

### Description of Services/Supplies:

- This agreement is to renew our long-standing partnership with San Diego Blood Bank, as our primary blood supplier.
- There is NO increase in pricing for this 1-year extension.
- Exact spend is dependent upon actual blood product usage.
- Benefit highlight #1: San Diego Blood Bank is closest to TCMC, should we require a STAT delivery for a special product or a complicated patient work up, they provide prompt service. San Diego Blood Bank is 40 miles away. LifeStream is in San Bernardino, 96 miles away. American Red Cross is in Pomona, 80 miles away.
- Benefit highlight #2: San Diego Blood Bank provides the antigen history of the donor for free. LifeStream, a competitor, provides this service for a fee, which saves TCMC money and is excellent service.
- Benefit highlight #3: Sharp Healthcare also utilizes San Diego Blood Bank as their primary supplier. San Diego Blood Bank has agreed to renew for 1 year at current pricing, recognizing our potential future partnership. This would be greater cost savings per blood product, due to a higher volume of usage.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:	X	Yes		No
Is Agreement a Regulatory Requirement:	X	Yes		No
Budgeted Item:	X	Yes		No

**Person responsible for oversight of agreement:** Tara Eagle-Assistant Director, Lab Services / Eva England-VP, Ancillary Services

### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the agreement with San Diego Blood Bank for blood products for a term of 12 months, beginning September 1, 2025 and ending August 31, 2026, for a monthly cost of \$133,333 and a total term cost not to exceed \$1,600,000.



# Tri-City Medical Center

7.i.

## FINANCE, OPERATIONS & PLANNING COMMITTEE

DATE OF MEETING: August 13, 2025

### INFUSION PUMP & MODULE REPLACEMENT PURCHASE AGREEMENT

Type of Agreement		Medical Directors		Panel	X	Other: Replacement Equipment Purchase
Status of Agreement	X	New Agreement		Renewal – Same Rates		Renewal – Lower Rate

Vendor's Name: BD/Carefusion - Alaris

Area of Service: Nursing Services

Term of Agreement: September 5, 2025

Maximum Totals:

Total Cost
\$1,672,288

#### Description of Services/Supplies:

- Replacement of all Alaris Infusion pumps and modules hospital-wide
- Current Alaris infusion pumps and module are 20+ years old and have reached "end of life", and will no longer be supported.

Document Submitted to Legal for Review:	X	Yes		No
Approved by Chief Compliance Officer:		Yes	N/A	No
Is Agreement a Regulatory Requirement:		Yes	X	No
Budgeted Item:	X	Yes		No

Person responsible for oversight of agreement: Chuck Sawyers-Manager, Supply Chain Management / Donald Dawkins, Chief Nurse Executive

#### Motion:

I move that the Finance, Operations & Planning Committee recommend that the TCHD Board of Directors authorize the agreement with BD/Carefusion dated of September 5, 2025, for Alaris infusion pumps and modules for a total cost of \$1,672,288.



## Financial Information

### TCMC Days in Accounts Receivable (A/R)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY26	63.5												63.5	48-52
FY25	62.6	60.6	60.9	59.0	58.2	61.1	63.5	68.4	66.4	67.4	68.1		62.6	

### TCMC Days in Accounts Payable (A/P)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD Avg	Goal Range
FY26	138.4												138.4	75-100
FY25	157.3	160.9	170.6	156.5	160.2	167.0	151.2	150.8	146.8	147.8	137.5		157.3	

### TCHD EROE \$ in Thousands (Excess Revenue over Expenses)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY26	\$155												\$155	(\$246)
FY25	(\$18)	\$470	(\$347)	(\$949)	\$133	(\$3)	\$734	\$370	\$1,125	\$2,343	\$4,994		(\$18)	

### TCHD EROE % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY26	0.55%												0.55%	-0.89%
FY25	-0.07%	1.77%	-1.29%	-3.39%	0.47%	-0.01%	2.45%	1.39%	3.94%	8.89%	15.02%		-0.07%	



## Financial Information

### TCHD EBITDA \$ in Thousands (Earnings before Interest, Taxes, Depreciation and Amortization)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY26	\$1,545												\$1,545	\$1,341
FY25	\$1,519	\$1,972	\$1,165	\$546	\$1,628	\$1,546	\$2,222	\$1,761	\$2,657	\$3,761	\$6,224		\$1,519	

### TCHD EBITDA % of Total Operating Revenue

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY26	5.54%												5.54%	4.85%
FY25	5.91%	7.41%	4.35%	1.95%	5.79%	5.62%	7.42%	6.60%	9.31%	14.27%	18.72%		5.91%	

### TCHD Paid FTE (Full-Time Equivalent) per Adjusted Occupied Bed

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	C/M YTD	C/M YTD Budget
FY26	6.59												6.59	6.37
FY25	6.36	6.28	6.02	6.50	7.94	5.97	6.57	5.80	6.51	6.93	5.61		6.36	

### TCHD Liquidity \$ in Millions (Cash + Available Revolving Line of Credit)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
FY26	\$27.3													
FY25	\$24.3	\$23.6	\$22.9	\$21.3	\$10.6	\$17.4	\$33.2	\$24.9	\$24.3	\$27.0	\$31.0			